

2023

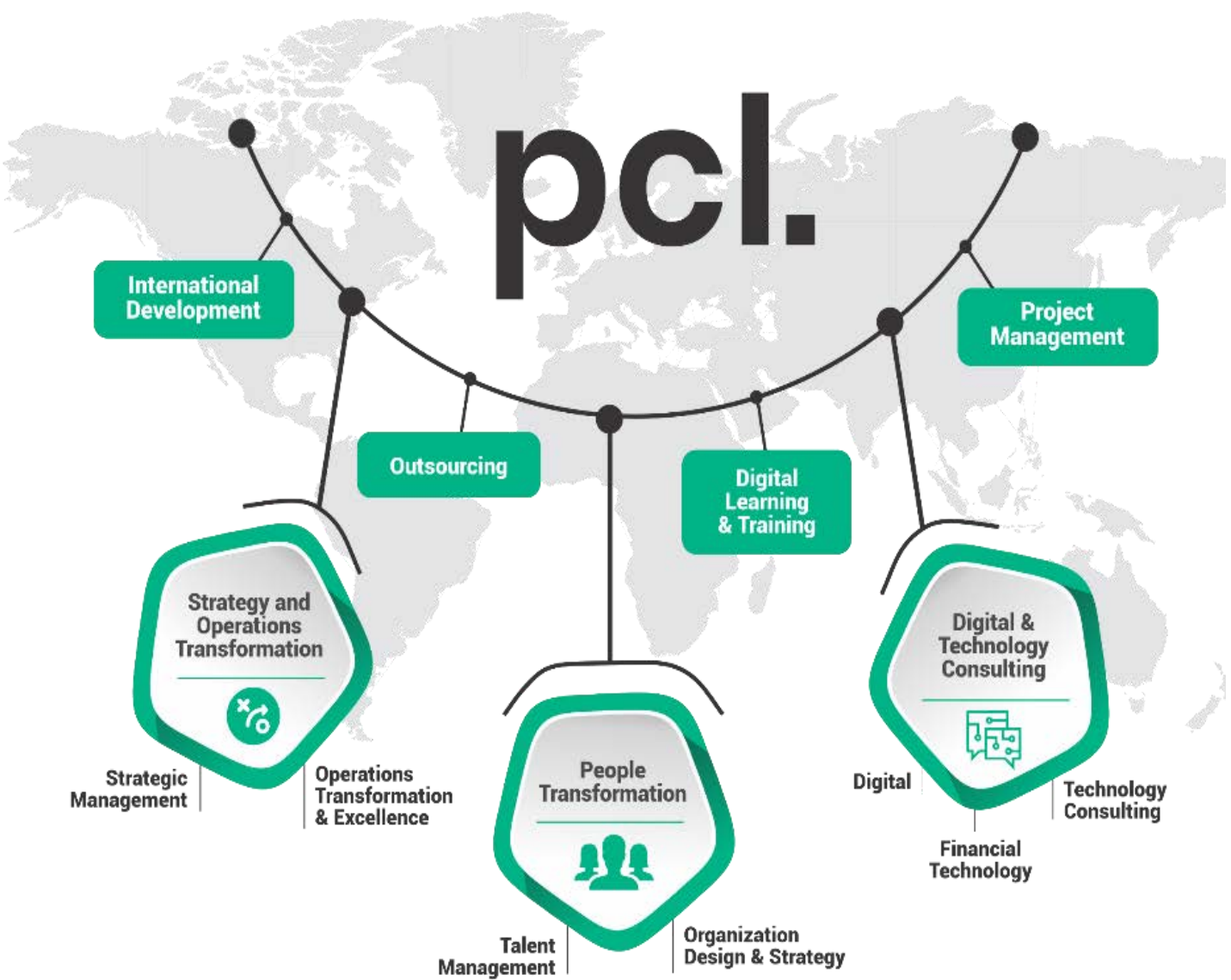
pci. TRAINING CALENDER



About pcl.



Delivering integrated solutions across 3 strong pillars:



Founded in 1992 and headquartered in Nigeria, Phillips Consulting Limited (pcl.) is a leading business and management consulting firm serving clients across Africa through offices in Lagos and Abuja.

We are a leading provider of transformation, technology, and outsourcing services.

Our staff represents diverse professional disciplines, ranging from business strategy, transformation & change, digital, information technology, digital and training. Our people are practitioners and professionals who combine in-depth consulting knowledge with leading industry experts - many having worked with leading international organisations and delivered successful outcomes across the public and private sectors





The Value We Bring

Phillips Consulting Limited (pcl.) has, over the past 30 years, built up a robust understanding of acceptable business practices and procedures for executing projects in Nigeria, as well as an understanding of the reputation and strengths of key players and stakeholders in the Nigerian Market.

We work with private and public sector clients, including multinationals and leading Nigerian companies. We also work with Ministries and Government agencies at both Federal and State levels. This diverse client base has enabled us to develop valuable relationships with key decision-makers across various sectors.

Phillips Consulting (pcl.) anchors its strength on the selection and development of its multidisciplinary consultants. The firm has highly experienced and dynamic consultants who are fully conversant with leading business practices. Our consultants are at the cutting edge of trends and developments in their respective fields.

We have a track record of successful execution in organisational restructuring, transformation, implementation/execution support, project management, change management, post-merger support, business process development, corporate governance, digital, process automation, learning, and technology deployment. All of which demonstrates our versatility.

	Good understanding of the Nigerian Business Environment
	Strong Corporate and Public Sector Network
	Talent Pool
	Relevant Knowledge



We have significant experience in driving delivery and getting results



We have an in-depth understanding of several sectors, their strategic direction, and interdependencies.



We are a respected brand in Nigeria with a passion for delivering long-term sustainable solutions in the region.



We have the local understanding and reach. We have significant experience of working with government agencies and navigating political nuances as they arise.



We have structured mechanisms that ensure service delivery to cost, time, quality, and scope.



Our talented team possesses significant consulting and research capabilities, coupled with business transformation expertise. They are proficient in skills and needs assessments, with a track record of solution design and implementation.

Why Choose Us For Your Learning Interventions?

With 30 years of experience in learning & development and training facilitation, we will help you optimize your training budget with maximum cost efficiency.

We are renowned for our ability to create team-building and synergy through our sessions. We have very effective facilitators who are successful industry professionals who possess years of experience in various fields of expertise.

Our courses have been spruced up to reflect a new radical approach to learning this year, and we can't wait to unbox these mind-blowing solutions.

Our network of recognized consultants and design thinkers allows us to match the skills and experience of the facilitator with the required empathy-driven and results-focused learning outcomes. We will ensure that you receive the most relevant learning experience, meet your learning objectives while we work with you to find a programme that fits your exact needs and your budget.

All our existing open standard training courses can be customized or tailored to meet your learning objectives, or we can develop new courses to suit your organization's exact needs.

Go on and request a proposal, so you can enjoy the benefit of having our consultants offer you 'bespoke services' for the duration of the training.



Our Covid Protocols

We want to state that the safety of our participants, facilitators, and coordinators remains an absolute priority, and we observe the following protocols within any facility where our physical training takes place. The protocols are as follows:

- 1 We have a 'No-touching' policy at all points in the building. All entrances are left open, the X-ray scanners have been disabled, and the security personnel has been instructed to be the ones to control all access points, and elevators ensuring that individuals coming in and out do not place their hands on these surfaces.
- 2 There will be no more than four people allowed per elevator ride.
- 3 Hand sanitizers are available at all entry points.
- 4 Temperature checks are done upon entering the building.
- 5 All our training rooms operate with no more than 12 total individuals at a time per class, and we follow the prescribed WHO, Federal Government, Lagos State, and Federal Capital Territory (FCT) social distancing measures of having 6ft spacing between each person.

Course Highlights



Course Highlights

Our five-Step methodology will ensure that all our courses are engaging and relevant to the job roles of our delegates:

As we continue to experience disruption in the way we do business, one thing is for sure – any organization that will survive must have the best-skilled employees.

We at pcl. understand the need to continue being agile in the way we facilitate training and develop our curriculum. Our goal is to continue to put out relevant training courses that will help upskill our client’s workforce to gain the relevant competitive advantage in the industry they operate in.

The following highlighted courses were developed as a results of the current trends in business and they range from soft skills, HR, finance and certification courses.



Listen

To delegates needs by deploying a series of assessments and conducting interviews.



Articulate

A holistic set of needs and outcomes based on the profiles of delegates.



Infuse

The needs of learners into existing courses and customise cases and simulations accordingly



Deliver

A highly participative session with opportunities to discuss real life challenges in a supportive environment



Improve and Sustain

With an exclusive community set up for lifelong learning

Course Highlights – 1/3

Cost optimization, Management & Reporting

- 2 days
- 15-16 June
- 16-17 November
- N162,750 exclusive of VAT

Design Thinking and Innovation

- 2 days
- 13-14 April
- 8-9 June
- 12-13 October
- N180,000.00 exclusive of VAT

Leadership Agility & Adaptability Masterclass

- 1 day
- 28 April
- 28 July
- 13 October
- N80,000.00 exclusive of VAT

Business Intelligence and optimization

- 2 days
- 27-28 July
- 19-20 October
- N180,000.00 exclusive of VAT

Managing the value Chain of Employee Experiences

- 2 days
- 28-29 September
- 7-8 December
- N180,000.00 exclusive of VAT

Introduction to Human Resource

- 2 days
- 13-14 April
- 6-7 July
- 5-6 October
- N162,750.00 exclusive of VAT

Managing the HR Function

- 4 days
- 14-17 March
- 11-14 July
- 14-17 November
- N209,250 exclusive of VAT

HR Metrics and Analytics

- 1 day
- 10 March
- 16 June
- 15 September
- 1 December
- N80,000.00 exclusive of VAT

Course Highlights – 2/3

Business Performance Reporting: balanced Scorecard & Analytics for Business

- 2 days
- 13-14 April
- 6-7 July
- N162,750.00 exclusive of VAT

Corporate Governance and Ethics

- 2 days
- 20-21 April
- 14-15 September
- N152,250.00 exclusive of VAT

Intermediate Microsoft Excel

- 3 days
- 29-31 March
- 23-25 August
- N183,750 exclusive of VAT

Certified Cloud Security Professional (CCSP)

- 5 days
- 17-21 April
- 5-9 June
- N350,000 exclusive of VAT

Secure Software Development And Certified Software Security Lifecycle Professional Certification(CSSLP)

- 5 days
- 17-21 April
- 19-23 June
- N350,000.00 exclusive of VAT

Secure Coding

- 4 day
- 4-7 April
- 25-28 July
- N300,000.00 exclusive of VAT

Microsoft SharePoint Online

- 5 days
- 17-21 April
- 31 July – 4 Aug
- N400,000.00 exclusive of VAT

Software Testing Masterclass

- 5 days
- 8-12 May
- August 28- 1 September
- N350,000.00 exclusive of VAT

Course Highlights – 3/3

E-business solutions & Digital Transaction banking trainings

- 4 days
- 21-24 March
- 1-4 August
- 3-6 October
- N300,000.00 exclusive of VAT

Open Banking

- 4 days
- 31 Jan – 3 Feb
- 27-30 June
- N300,000.00 exclusive of VAT

Data Management for Executives

- 3days
- 1-3 February
- 29-31 May
- 1-3 August
- N350,000.00 exclusive of VAT

Certified Block Chain Developer


- 5 days
- 30 Jan- 3 Feb
- 17-21 April
- N400,000 exclusive of VAT

Agile Business Analysis

- 3 day
- 1-3 February
- 27-31 May
- 4-6 September
- N250,000.00 exclusive of VAT

TOGAF 9.2 Business Architecture

- 5 days
- 8-12 May
- 25-29 September
- N350,000.00 exclusive of VAT



The exponential growth in technology and digital ecosystem giving rise to a consequent explosion in the online retail business we have witnessed in the last few years demand a new payment approach. Fiat currency in cash cannot suffice for the emerging demands in the payment space. In response to the growing need for new payment methods, there has been an aggressive pursuit for e-currencies, whether as a decentralized blockchain cryptocurrency like Bitcoin or politically induced electronic fiat currencies like eNaira.

However, as good as the ideas and benefits (cost, security, efficiency) of digital currencies going mainstream, enormous challenges and many unanswered questions are slowing down the adoption. These challenges are bothered around: privacy, volatility, control etc., and requires deep dive by the various stakeholders not only to make an informed decision about e-currency policies but also to adopt a more progressive approach in its rollout.

Enroll in the pcl. Digital Currency & Block Chain Classes today!

pcl.

In-House & Certification Courses



Certified Knowledge Manager

The highly acclaimed Knowledge Management (KM) Institute CKM program is KM Institute’s flagship course, delivered in up to 15 countries yearly, with thousands Certified since 2001.

The KM Institute in conjunction with Phillips Consulting brings this CKM program to Nigeria. Douglas Weidner is one of the only few pioneering KM practitioners since KM’s earliest days. He developed the internally acclaimed Certified Knowledge Manager certification programs and forms part of the Phillips Consulting faculty on this course.

Cost - \$2,940.00 per participant

Discount Applies for bulk nominations

What delegates will gain from our Certified Knowledge Manager Course:

- Perform KM using proven tips/tools anyone can use!
- Build Collaborative Environments, better communication, spark innovation
- Transform your organization into a rapid- learning environment
- Develop innovative ways to motivate your staff with quick wins
- Create the KM Vision for your company, including a solid strategy to get there
- Initiate with your peers successful Communities of Practice
- Discover usable, real-world KM principles and keys to success

Schedule

14-18 August 2023 (Open Session)

Please [contact us](#) for in-plant session



Instructor-Led



**CKM Certification
Awarded**



5 days

Certified Learning Facilitator

The CLF certification course is designed to equip participants with the knowledge and skills required to go through the examination process and earn the credence of Certified Learning Facilitator.

It will use a combination of practical sessions, audio-visual learning materials, simulations and lectures to produce exceptional talent and resources in the area of training and facilitation.

The certification exam will hold at different times during the year and all participants qualify to sit for the certification at the end of the training program. This could be immediately at the completion of the training class or at a later communicated date.

Cost – NGN 450,000 per participant

Discount Applies for bulk nominations

What delegates will gain from our Certified Knowledge Manager Course

- Learn the principles of training design and facilitation – both physical and virtual.
- Learn the process of user-centred instructional design.
- Learn the art of training large diverse numbers without compromising quality especially in virtual classrooms.
- Explore methods to help to master tone, facilitate exercises, hone speaking skills, and establish a safe, engaging learning environment for participants.
- Acquire learning transfer strategies for embedding the training into the participants’ daily work routines.

Please [contact us](#) for in-plant session



Instructor-Led



**CLF Certification
Awarded**



5 days

Managerial Assessment Of Proficiency (MAP)

MAP (Managerial Assessment of Proficiency) is one of the most widely acclaimed and respected management assessment and skill building programs in the world! This is a proven tool for pinpointing and charting strengths and weaknesses, as compared to norms developed from over 80,000 managers and supervisors. MAP is the tool for identifying managerial strengths and developmental needs.

The program objectively measures an individual's competency level in 12 key managerial areas:

- Offers a comprehensive and integrated 5-step program including: - Assessment, Interpretation, Planning, Development; and Reassessment.
- Covers three styles and values that influence an individual's effectiveness in using the 12 competencies.
- Gives the supervisor or manager personalized feedback on strengths and deficiencies.
- Guides each supervisor or manager through the Individual Development Plan (IDP) process.
- **Cost for 2 days assessment Only – N200,000 per participant**
- **Cost for 2 days assessment + 6 months development and re-assessment – NGN 350,000 per participant**

Discount Applies for bulk nominations

What delegates will gain from our MAP Course

- Identify their managerial strengths and areas that require improvement.
- Tie their weaknesses to operational efficiencies, organizational support, and skill development amongst others.
- Identify your management and communication style and its applicability to your team or organization.
- Build a clear personal action plan towards closing identified gaps.

Please [contact us](#) for in-house session



Instructor-Led



**MAP Certification
Awarded**



5 days

In – House Courses

In - House Courses
• Growing Assets Under Management – Portfolio Management Programme for Executives
• Creating and Leading High Performing Teams (Motivating Your Team)
• Change Management
• Business Analytics for Beginners
• Microsoft Suite
• Market Research and Intelligence
• Mastering Report Writing and Communications Skills for Auditors
• Strategic Leadership & Change Management
• Mental Health and the Psychology of Work
• Key Account Management
• CSR & Sustainability
• Business Intelligence and Optimization
• Work Life Balance & Managing Work for Managers
• P30 - Project & Program Support Foundation and Practitioner & certification
• Program Management Professional (PgMP) (training only)
• PMI Risk Management Professional (PMI-RMP)

Introducing Learning and Leisure.

Learning does not always have to be just formal! Learning can be fun and a great way to relax, socialize and network. pcl. introduces at the end of each training week, its outdoor learning with leisure activities.

Here are some of the fantastic recreational & relaxation activities, we have planned out just for you!



Team Activities:

- **Volleyball**
- **Beach Soccer**
- **Bowling**
- **Table Tennis**
- **Golf**
- **Paintballing**
- **Go Kart Riding**



Other fun Networking & relaxation activities includes:.

- **Speed Boat Cruises**
- **Art Galleries**
- **Paint and sip**
- **Karaoke**
- **Canopy walk**

We are absolutely certain you will have an exquisite learning experience

Instructor –Led Courses



Leadership Development & Management Courses Lagos Centre



Courses	No of runs	Duration	Fee(N) Exclusive of VAT	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Leading Self															
Business Writing	3	3days	198,750			1-3		10-12			2-3				
Technical Report Writing	3	4 days	220,000					9-12				5-8			
Communicating with Assertiveness	3	1 day	88,500						16	13-14		1			
Developing Emotional Intelligence	2	2 days	177,750				20-21						5-6		
High Impact Business Communication	3	4days	209,250				11-14			25-28			3-6		
Managers Starters Kit	3	3 days	198,750.			29-31				26-28				1-3	
Office Administration and Management	3	3 days	177,750				12-14			12-14				22-24	
Personal Workplace Effectiveness	4	3 days	198,750			1-3			14-16		9-11		4-6		
Public Speaking and Presentation Skills	3	3 days	198,750					17-19			23-25			8-10	
Taking on Greater Responsibilities	4	4 days	209,250			7-10			20-22			5-8		21-24	
Time Management Essentials	3	1 day	88,500.						2				6		7
Leading Others															
Building and Developing Productive People	3	3 days	198,750				19-21			26-28			11-13		
Conflict Management	3	1 day	88,500			3				14			12		
Developing Leadership Competencies	4	5 days	282,000			13-17			19-23			4-8		6-10	
Managing Employee Performance for Results	3	3 days	198,750			22-24				12-14				1-3	
Team Challenges and Development	3	2 days	177,750			2-3			22-23					2-3	
Managing Employee Engagement	2	2 days	195,000									28-29			7-8
Leadership Agility & Adaptability Masterclass	3	1 day	95,000				28			28			13		
Innovation and productivity in the workplace	2	3 days	175,750												
The Agile Leader	3	5 days	300,000					15-19				18-22			11-15
The Emotionally Resilient Leader	2	3 days	198,750												

Courses	No of runs	Duration	Fee(N) Exclusive of VAT	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Leading The Organization															
Advanced Impactful Leadership	3	5 days	293,250					15-19			7-11		9-13		
Negotiation Skills	3	2 days	190,750			16-17			1-2				12-13		
Critical Thinking and Innovative Skills	3	3 days	220,500					3-5			16-18			1-3	
Finance & Operations Strategy (Driven by Advanced Business Simulation)	1	4 days	650,500								21-25				
Developing Business Acumen for Professionals	2	3 days	350,000							18-20				21-23	
Strategic Thinking and Decision-Making Skills	3	3 days	235,500				26-28					13-15			6-8
Design Thinking and Innovation	3	2 days	195,000				13-14		8-9				12-13		
Business Intelligence and optimization	2	2 days	198,000							27-28			19-20		
High Performance Leadership Programme	3	2 days	200,000			16-17				14-15			12-13		
Mastering intelligent business thinking	2	3 days	220,500			21-23			26-28			5-7			
Women in Leadership	3	3 days	270,000				17-19			17-19				7-9	
Managing people, change and Engagement in a VUCA world	3	4 days	400,000				24-27		20-23				16-19		
Agile Organisational Change	2	4 days	350,000					29 – 1 June				11-14			
Agile Thinking in a Changing Business World	2	4 days	350,000						20-23					27-30	
Corporate Branding															
Branding A-Z	3	3 days	198,750			8-10			7-9				18-20		
Strategic Brand Management	2	2 days	175,750				5-6				9-10				
Corporate Identity & Brand Management	2	4 days	280,000												
Branding Fundamentals for SME's	2	3 days	210,750			23-24				17-19				28-30	
Corporate Strategy															
ESG Corporate Governance	2	2 days	167,250				20-21					14-15			
Developing, Executing & Sustaining Strategy for Competitive Advantage	2	3 days	214,500.					17-19					18-20		
Customer Experience Management															
Customer Experience Management	3	2 days	177,750			23-24				27-28			19-20		
Customer Relationship Management	3	3 days	198,750					3-5			9-11			22-24	
Delivering Service Excellence	3	2 days	177,750			30-31			15-16					9-10	
Contact Center Agent Training	2	2 days	150,750.			13-14						14-15			7-8

Courses	No of runs	Duration	Fee(N) Exclusive of VAT	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Finance															
Basic Financial Modeling	3	3 days	198,750				19-21				9-11			8-10	
Advanced Financial Modeling	3	3 days	209,250				26-28				23-25			15-17	
Financial Management & Credit Analysis	3	2 days	167,250.					4-5			17-18		26-27		
Finance and Accounting for Non-Finance Professionals	3	4 days	235,500			7-10				4-7			24-27		
Revenue Forecasting & Financial Analysis	2	5 days	450,750					22-26				25-29			
International Public Sector Accounting Standards (IPSAS)	2	5 days	650,750						13-16					6-10	
Cost optimization, Management & Reporting	2	2 days	195,000						15-16					16-17	
Business Performance Reporting: balanced Scorecard & Analytics for Business	2	2 days	195,000				13-14			6-7					
Human Capital Management															
Designing and Implementing Compensation and Benefits	2	2 days	167,250				27-28						26-27		
HR Metrics & Analytics	4	1 day	95,000			10			16			15			1
Designing a Performance Management Framework	3	3 days	198,750				12-14				2-4			15-17	
Competency Based Interview Skills	2	3 days	187,750					17-19					18-20		
Human Resource Business Partner	3	2 days	167,250			30-31				13-14			19-20		
The Master Class in HR Strategy	2	4 days	300,000												
Integrated Talent Management	3	3 days	198,750					3-5				13-15			14-15
Designing & Implementing Competency Frameworks & Assessment Tools	2	4 days	300,000			21-24					7-10				
Introduction to Human Resource	3	2 days	167,250				13-14			6-7			5-6		
Managing the HR Function	3	4 days	209,250			14-17				11-14				14-17	
Pre- Retirement Planning – Life After Retirement	2	4 days	300,000						13-16					21-24	
Strategic Performance Management using an Executive Dashboard	2	5 days	350,000				17-21			24-28			16-20		
Versatile Performance Management in a VUCA World	2	5 days	350,000					22-26				18-22			
Managing the Learning and Development Function	3	2 days	167,250			9-10			22-23			7-8			
Talent Acquisition: The Total Recruitment Process	2	2 days	167,250.						1-2			28-29			
Knowledge Management															
Certified Knowledge Manager	1	5 days	\$2,940								14-18				

Courses	No of runs	Duration	Fee(N) Exclusive of VAT	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Learning & Instructional Design															
e-Learning Instruction Design & e-Content Development	2	4 days	209,250.00					16-19						14-17	
Instructor-Led Course Development with Facilitation Techniques	2	5 days	266,500.00						5-9				17-20		
Operations Management															
Inventory & Warehouse Management	3	4 days	240,500			21-24			20-23		1-4				
Vendor and Contract Management	3	4 days	240,500					9-12				12-15		7-10	
Strategic Supply Chain & Procurement Management	3	4 days	240,500				18-21		6-9					14-17	
Facilities Management	3	3 days	210,000				26-28			12-14			25-27		
Purchasing Management Specialist	2	4 days	240,500					15-18				18-21			
Procurement in a Post Crisis Environment	2	3 days	210,000			28-30				25-27					
Sales & Marketing															
Digital Marketing	3	3 days	198,750			15-17				5-7		20-22			
Marketing and Business Development Skills	3	3 days	198,750				26-28		21-23			20-22			
Planning & Executing Marketing and Sales Strategy	3	3 days	198,750					10-12			16-18			28-30	
Consultative Selling	2	3 days	200,500				10-12				14-16				
Strategic Key Account Management	2	4 days	240,000				3-6								
Developing & Implementing Strategic Marketing Plans	3	5 days	350,000			6-10			19-23				23-27		
Business Case Writing for New Products	3	4 days	300,000			27-30			11-14					27-30	
The Psychology of Selling	2	3 days	200,500					1-3				4-6			
Workplace Productivity Tools															
Data Visualization - Storytelling with Infographics	2	3 days	177,750.00						21-23			20-22			
Basic Microsoft Excel	2	2 days	167,250.00			23-24					17-18				
Intermediate Microsoft Excel	2	3 days	198,750.00			29-31					23-25				
Advanced Microsoft Excel with Dashboard	2	4 days	209,250.00				11-14				28-31				

Technology Courses

Lagos Centre (Instructor Led Classes)



Courses	No of runs	Duration	Fee(N) Exclusive of VAT	Certification fee (\$)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Project & Programme Management																
Effective Project Management with Microsoft Project simulation	5	4	N235,000			14-17		17-20		6 - 9		1-4		10-13		
Project Management Professional (PMP) Fast Track	6	5	N285,000	\$555	16-20		13-17		8-12		3-7		18-22			4-8
PRINCE2 Foundation and Practitioner (with Exams)	3	5	N285,000	\$600				24- 28			17 – 21			9-13		
Managing Successful Programmes (MSP) Foundation and Practitioner	3	5	N350,000	\$600			13-17			5-9			11-15			
PRINCE2 Agile	4	5	N295,000	\$600					8-12		10-14		18-22			4-8
Management of Risk (MoR)	4	5	N300,000	\$600			6-10			5-9			4-8			4-8
Project Management Agile – APMG	3	5	N300,000	\$600				24-28					4-8		6-10	
Project Analysis Tools & Techniques for Managing Risk & Uncertainty	3	3	N245,000						3-5	14-16					1-3	
PMI - ACP	3	5	N350,000					10-14			17-21				6-10	
Certified Scrum Master (CSM)	3	3	N225,000	\$300					4-5		20-21		7-8			
Establishing & Managing the Project Management Office	2	3	N245,000			1-3									1-3	
Project Risk Management	2	3	N225,000							14-16		2-4				
Change Management																
Introduction to Change Management	3	3	N250,000					18-20			7-9			11-13		
APMG-International Change Management™ Foundation & Practitioner	4	5	N350,000	\$630			6-10			8-12			18-22			4-8
Succession planning & Change Management	3	5	N400,000					17-20			3-7			10-14		

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Courses	No of runs	Duration	Fee(N) Exclusive of VAT	Certificati on Fee (\$)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
IT Governance and Service Management																
COBIT® 2019 Foundation	4	2	N250,000	\$300			6-7			19-20			4-5		20-21	
COBIT® 2019 Design and Implementation	4	3	N350,000	\$400			8-10			21-23			6-8		22-24	
ITIL 4® Foundation & certification (with exam)	6	3	N230,000	\$300	18-20			25-27		5-7	19-21		20-22		8-10	
ITIL Specialist (Create, Deliver & Support)	3	3	N400,000	\$500			8-10			14-16			6-8			
ITIL Specialist (Drive Stakeholder Value)	2	3	N400,000	\$500								30-1			29-1	
ITIL Specialist (High Velocity IT)	3	3	N400,000	\$500		15-17			24-26					4-6		
ITIL Specialist (Direct Plan & Improve)	3	3	N400,000	\$500							10-12			11-13		6-8
ITIL Leader (Digital & IT Strategy)	2	3	N400,000	\$500								1-3	20-22			
ITIL Strategic Leader (SL)	2	3	N450,000	\$500						7-9		23-25				
ITIL Managing Professional (MP)	2	3	N450,000	\$500					31-2					18-20		
ITIL Master	2	4	N500,000	\$500							5-7				1-3	
ISO 38500 IT Corporate Governance	4	4	N350,000	\$500				17-21		19-23		21-25			6-10	
TOGAF (9.1) Enterprise Architecture Combined Foundation and Practitioner (with Exams)	5	5	N325,000	\$850	23-27		6-10		15 - 19			7-11			20-24	
TOGAF (9.2) Integrating Risk & Security Combined Foundation and Practitioner (with Exams)	3	5	N350,000	\$850					8-12				18-22			4-8
IT Strategy & Governance	4	3	N270,000			1-3				7-9		14-16			15-17	
Certified in Governance & Enterprise Information Technology (CGEIT)	4	5	N325,000	\$1000			20-24		15-19			7-11		23-27		
Executive Awareness in IT Service Management	3	2	N235,000				23-24				6-7			26-27		
Business Architecture Design for Non-IT	3	4	N280,000					3-6			4-7			3-6		
TOGAF 9.2 Business Architecture Combined Foundation & Practitioner with (Exams)	3	5	N325,000	\$850						5-9			18-22			4-8

Courses	No of runs	Duration	Training Fee(N)	Certificat ion fee(\$)	Jan	Feb	Mar	Apr	Ma y	Jun	Jul y	Aug	Sept	Oct	Nov	Dec
IT Risk & Compliance																
OHSAS 45001 (Occupational Health & Safety Management Systems) Lead Auditor	3	5	N350,000	\$500		13-17						7-11			13-17	
OHSAS 45001 (Occupational Health & Safety Management Systems) Lead Implementer	3	5	N350,000	\$500			27-31			26-30			4-8			
ISO/IEC 20000 Lead Auditor & Certification	3	5	N350,000	\$500				17-21			17-21					4-8
ISO/IEC 20000 Lead Implémenter & Certification	3	5	N350,000	\$500		20-24							11-15		6-10	
ISO/IEC 20000 Practitioner & Certification	3	5	N350,000	\$500				17-21					25-29			4-8
ISO 27001 Lead Auditor & Certification	4	5	N350,000	\$500		20-24			22-26			7-11			6-10	
ISO 27001 Lead Implementer & Certification	4	5	N350,000	\$500					8-12		17-21		11-15	9-13		
ISO 22301 - Business Continuity Management Lead Auditor & Certification	4	5	N350,000	\$500			6-10			26-30			4-8			4-8
ISO 22301 - Business Continuity Management Lead Implementer & Certification	4	5	N350,000	\$500		13-17				19-23		14-18			20-24	
Lean Six Sigma White Belt	3	3	N250,000					27-29			17-20			16-18		
Lean Six Sigma Yellow Belt	3	5	N350,000				27-31				3-7				6-10	
Lean Six Sigma Green Belt	3	5	N350,000					17-21		5-9			4-8			
Lean Six Sigma Black Belt	3	5	N350,000							19-23		14-18			20-24	
Lean Six Sigma Master Black Belt	3	5	N400,000				6-10			26-30					6-10	
Improving Productivity through Quality Enhancement & Cost Reduction	2	5	N300,000				27-31					21-25			27-1	
ISO 31000 Risk Management	3	4	N350,000	\$500			6-10			5-9				16-20		
Certified in Risk and Information Systems Control (CRISC) Bootcamp	3	5	N350,000	\$1000				17-21				14-18			13-17	
Enterprise Risk Management	3	3	N255,000				19-21				2-4				6-8	
ISO 9001 Quality Management Systems Lead Auditor & Certification	3	5	N350,000	\$500							3-7		4-8	9-13		
Certified Information Security Manager® (CISM)	3	5	N350,000	\$1000				17-21			10-14				20-24	
CISA® (Certified Information Systems Auditor®)	3	5	N350,000	\$1000			13-17			19-23				16-20		

Courses	No of runs	Duration	Fee(N) Exclusive of VAT	Certification Cost (\$)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Information Security																
Business Architecture Design for Non-IT	3	4	N270,000				7-10		2-5		4-7					
(ISC)2 CISSP CBK Review Seminar (with exam)	3	5	N350,000	\$850			27-31				31-4			16-20		
Business Continuity Management for Senior Executives	2	5	N350,000							5-9					13-17	
Disaster Recovery Professional (DRP)	3	5	N280,000	\$500		20-24			8-12					16-20		
Ethical Hacking & Counter Measure (CEH) & Certification	4	5	N300,000	\$850				17-21		5-9		7-11			20-24	
Certified Hacking Forensic Investigator (CHFI) & Certification	3	5	N300,000	\$850			6-10			19-23				9-13		
Certified ISO 27032 - Cyber Security Lead Manager	4	5	N300,000	\$500			20-24				24-28		4-8		20-24	
Cybersecurity Fundamentals for Business	4	3	N225,000				20-22				24-26		4-6		20-22	
Penetration Testing: A Complete Hands-on Approach	3	5	N250,000				20-24		8-12					23-27		
Information Security Incident investigation and management	2	5	N300,000					17-21				28-1				
Kali Linux Certified Professional	1	4	N350,000	\$500								28-31				
Certified Data Protection Officer	3	5	N300,000	\$500		6-10					17-21				20-24	
Cyber-Security & Data Privacy	3	5	N350,000						15-19				4-8		6-10	
Data Governance	4	3	N350,000	\$1000		1-3			29-31				20-22		27-29	
Data Management for Executives	4	3	N350,000			1-3			29-31			1-3		4-6		

Courses`	No of runs	Duration	Training Fee(N)	Certificati on Fee(\$)	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sept	Oct	Nov	Dec
Cloud Security Trainings																
Certified Cloud Security Professional (CCSP)	4	5	N350,000	\$750				17-21		5-9		28-1		16-20		
Software Development and security																
Secure Software Development And Certified Software Security Lifecycle Professional Certification(CSSLP)	3	5	N350,000	\$750				17-21		19-23				23-27		
Secure Coding	3	4	N350,000					4-7			25-28			24-27		
Software Testing Masterclass	3	5	N350,000						8-12			28-1			27-1	
Banking Solutions																
E-business solutions & Digital Transaction banking trainings	3	4	N350,000				21-24					1-4		3-6		
Open Banking	2	4	N300,000		31-3					20-23						
Fraud Detection																
Excellence in Fraud Investigation Detection and Control Programme	2	4	N350,000					18-21	29-1				19-22			
IT Auditing & Fraud Detection	2	3	N270,000						3-5			2-4				
Machine Learning																
Introduction to Machine Learning in Production	2	5	N345,000				20-24				31-4					
Investment Management With Python and Machine Learning Specialization	2	5	N350,000						15-19			7-11				
IT Leadership																
Lead Digital Transformation Strategy Executive Program (Ibom ICON Hotel & Golf Resort)	2	5	N1,750,000							5-9				9-13		
The Disruptive IT Leadership & Corporate Governance Academy (Ibom ICON Hotel & Golf Resort)	2	5	N1,800,000								24-28				20-24	

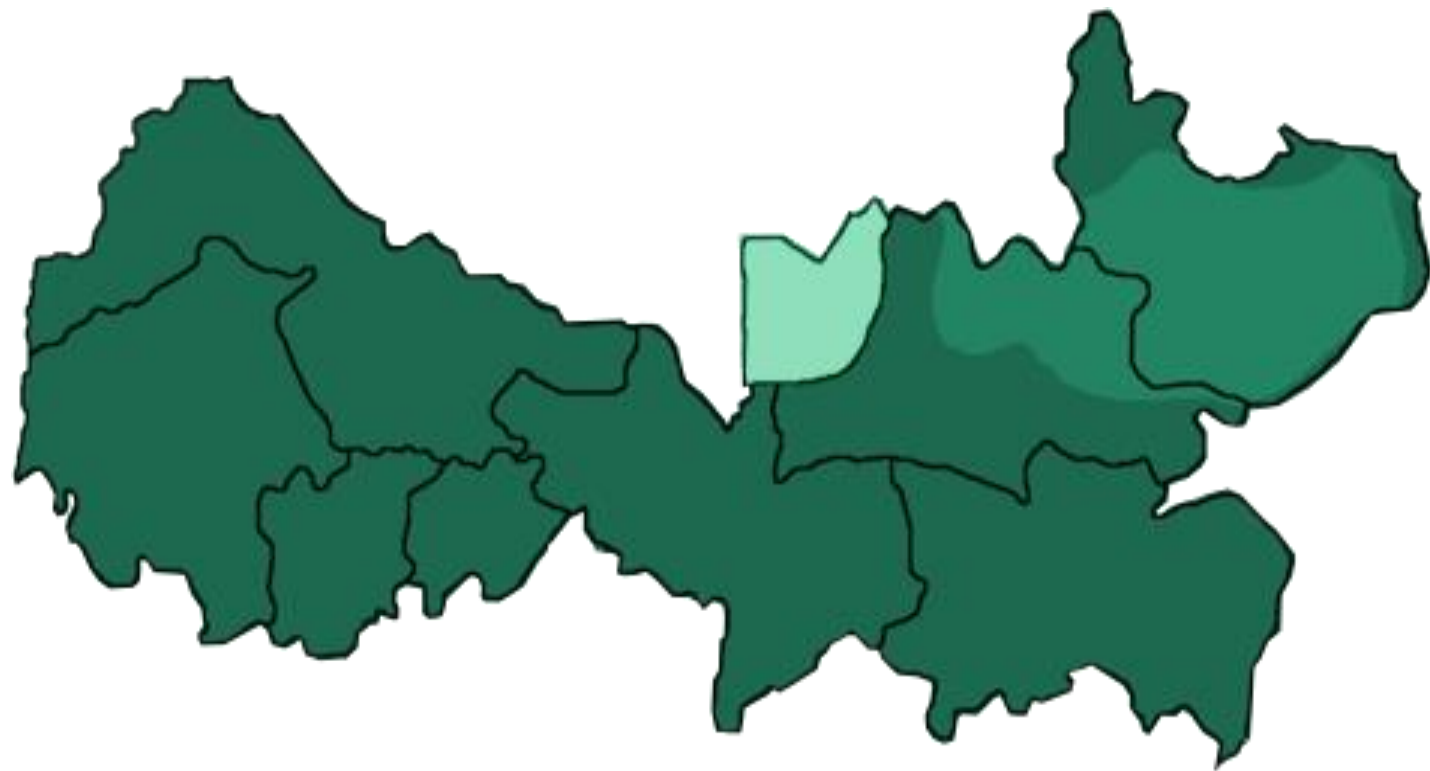
Courses	No of runs	Duration	Fee(N) Exclusive of VAT	Certificat ion Fee(\$)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
BUSINESS ANALYSIS																
Certified Business Analysis Professional (CBAP) Training	3	4	N350,000	\$600			14-17		2-5		17-20					
Business Analysis Fundamentals	3	3	N230,000				13-15			14-16	17-19					
The Business Intelligence Analyst Course	3	4	N250,000					4-7		13-16					21-24	
Advanced Business Analytics	3	5	N355,000			27-3			8-12			7-11				
Agile Business Analysis	4	3	N250,000			1-3			29-31				4-6	25-27		
SAP Courses																
SAP HANA	3	5	N400,000		6-10			15-19						27-1		
SAP BusinessObjects	3	5	N400,000			6-10			19-23					20-24		
SAP ERP	3	5	N400,000				3-7			10-14			9-13			
SAP ABAP	3	5	N400,000					29-2			14-18		9-13			
SAP Business Warehouse	3	5	N400,000						19-23			4-8		27-1		
SAP Supply Chain Management	3	5	N400,000		27-3						28-1				4-8	
SAP NetWeaver	4	5	N400,000					8-12		3-7		11-15		6-10		

Courses	No of runs	Duration	Fee(N) Exclusi ve of VAT	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
SalesForce Courses															
SalesForce Beginner Administrator (With exams)	3	3	N350,000		1-3				14-16		30-1				
SalesForce App Builder	3	5	N350,000			6-10		29-2					9-13		
SalesForce Platform Developer 1	3	4	N350,000				18-21		13-16			26-29			
SalesForce Platform Developer 2	4	5	N350,000					15-19		24-28			16-20		4-8
Microsoft Courses															
Microsoft Power BI	2	5	N450,000	30-3				22-26							
Microsoft Power Automate	4	5	N450,000		13-17		17-21			31-4		25-29			
Microsoft Power Apps	4	5	N450,000			6-10		29-2			14-18		9-13		
Microsoft Azure	3	5	N450,000				3-7		26-30			4-8			
Microsoft Azure Data Engineer	3	5	N450,000					15-19			28-1		30-3		
Microsoft Azure AI Developer	3	5	N450,000				17-21			17-21					4-8
Microsoft Exchange Online	3	5	N400,000			27-31						11-15		13-17	
Microsoft SharePoint Online	3	5	N400,000				17-21			31-4			23-27		
Microsoft One Drive for Business (ODB)	3	5	N400,000			13-17				10-14				20-24	

Courses	No of runs	Duration	Fee(N) Excluse of VAT	Certificati on	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Microsoft Dynamics 365																
Microsoft Dynamics 365 Commerce	3	5 days	N400,000				13-17				3-7				6-10	
Microsoft Dynamics 365 Supply Chain	3	5 days	N400,000					17-21				21-25		16-20		
Microsoft Dynamics 365 Finance	3	5 days	N400,000						15-19			7-11		23-27		
Microsoft Dynamics 365 HR	3	5 days	N400,000							19-23			18-22	30-3		
Microsoft Dynamics 365 Customer Insights	3	5 days	N400,000				27-31			26-30		21-25				
Microsoft Dynamics 365 Customer Relationship Management	3	5 days	N400,000					17-21			31-4		25-29			
Customization & Integration of Enterprise Application with Microsoft	4	5 days	N400,000			20-24			15-19		3-7				6-10	
Blockchain and Digital Currency																
Certified Blockchain Developer	4	4 days	N400,000	500USD	31-3			18-21			31-3			3-6		
Certified Enterprise Blockchain Professional	4	5 days	N400,000			27-3			15-19			14-18			27-1	
Trading with Technical Analysis	2	5 days	N300,000				27-31					29-1				
PRODUCT MANAGEMENT																
Product Management Fundamentals (Transitioning into Product Management)	3	3	N230,000				20-22			5-7		21-23				
The Complete Product Management Course	3	5	N350,000				20-24			5-9		21-25				
Product Ideation, Design & Management	3	4	N255,000			7-10					4-7		5-8			
Digital Product Management	4	5	N300,000			6-10			8-12				4-8		20-24	
Product Marketing	2	5	N275,000				20-24					14-18				
Product Strategy	2	5	N280,000							5-9				30-3		
Product Design	4	4	N265,000					17-20		13-16		21-24				4-7
Advanced Product Management, Leadership and Communication	4	4	N300,000		31-3		6-9				25-28			16-19		
Agile Product Management	3	5	N300,000					17-20		5-9		14-18				

Leadership, Management & Technology

Abuja Centre



Courses	No of runs	Duration	Fee(N) Exclusive of VAT	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Leading Self															
Business Writing	3	3days	198,750						7-9				4-6		6-8
Communicating with Assertiveness	3	1 day	88,500				13-14			6-7				2-3	
Developing Emotional Intelligence	2	2 days	177,750						13-16			5-8			
High Impact Business Communication	3	4days	209,250				26-28							8-10	
Managers Starters Kit	3	3 days	198,750					17-19			30 AUG – 1 SEPT				
Office Administration and Management	3	3 days	177,750					3-5		5-7					13-15
Personal Workplace Effectiveness	4	3 days	198,750						6-9			12-15			
Leading Others															
Building and Developing Productive People	2	3 days	198,750				19-21				23-25				
Conflict Management	3	1 day	88,500					5		14					8
Developing Leadership Competencies	3	5 days	282,000					8-12			14-18			13-17	
Leading the organization															
Advanced Impactful Leadership	2	5 days	293,250						19-23				9-13		
Negotiation Skills	3	2 days	177,750				20-21			13-14			19-20		
Critical Thinking and Innovative Skills	2	3 days	214,500					17-19			9-11				
Customer Experience Management															
Customer Relationship Management	2	3 days	198,750									6-8			13-15
Delivering Service Excellence	2	2 days	177,750					25-26		20-21					

Courses	No of runs	Duration	Fee(N) Exclusive of VAT	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Finance															
Basic Financial Modeling	1	3 days	198,750								2-4				
Advanced Financial Modeling	1	3 days	209,250								9-11				
Finance and Accounting for Non-Finance Professionals	2	4 days	235,500				11-14							21-24	
Human Capital Management															
Integrated Talent Management	1	3 days	198,750				12-14								
Fundamentals of HR	1	2 days	167,250									21-22			
Managing the HR Function	1	4 days	209,250										24-27		
Managing the Learning and Development Function	1	2 days	167,250						27-28						
Sales & Marketing															
Marketing and Business Development Skills	1	3 days	198,750									20-22			
Planning & Executing Marketing and Sales Strategy	1	3 days	198,750.								23-25				

Courses	No of runs	Duration	Fee(N) Exclusive of VAT	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Project & Programme Management															
Project Management Professional (PMP)	3	5days	N300,000				10-14				31-4		9-13		
Effective Project Management	3	4days	N235,000						6 - 9		1-4		10-13		
The Complete Product Management Course	2	5days	N365,750						5-9		21-25				
PRINCE2 Foundation and Practitioner (with Exams)	2	5days	N300,750							17 – 21			9-13		
TOGAF 9.2 Enterprise Architecture	2	5days	N350,000									25-29			4-8
Business Analysis Courses															
Certified Business Analysis Professional (CBAP) Training	3	4	N350,000				14-17		2-5		17-20				
Business Analysis Fundamentals	3	3	N230,000				13-15			14-16	17-19				
Banking Solutions															
E-business solutions & Digital Transaction banking trainings	3	4	N300,000									1-4		3-6	
Open Banking	2	4	N300,000							27-30					
Cybersecurity Courses															
Certified ISO 27032 - Cyber Security Lead Manager	4	5	N300,000										4-8		20-24
Cybersecurity Fundamentals for Business	4	3	N225,000										4-6		20-22
IT Governance & Service Management															
ITIL4 Foundation	3	3	N230,000				15-17			7-9		27-29			
COBIT® 2019 Foundation	2	2	N250,000					29-30				28-29			
COBIT® 2019 Design and Implementation	3	2	N350,000					31-2June				30-1 June			

Virtual Instructor- Led Courses



Phillips Consulting Virtual Instructor-Led training

At pcl. we have a lot of experience in deploying Virtual Instructor-Led training. We have successfully done this across platforms such as Zoom, Microsoft Teams, and Skype. We have also done this for class sizes of 50 and above. Zoom, Microsoft Teams, and Skype for Business are popular web-based platforms that we use but are not limited to.

We have quite an extensive amount of experience in facilitating very interactive sessions using them. These platforms allow for sharing screens so that slides, videos, and other functionalities can be displayed.

Given that there might be bandwidth issues with sharing heavy files, we will be sharing video links and other materials ahead of the sessions, which also forms part of our Flipped Methodology. This is where participants receive materials before the session to prepare them for what will happen during class. This allows participants to have uninterrupted access during the session.

Zoom and Microsoft Teams allow for polling and breakout sessions where participants can go and work on group activities and then come back to the main session. This mirrors our in-class action-based delivery methodology, where we mix up facilitation, videos, exercises, and case studies. As with our In-Person training courses, we can also customize and tailor our virtual instructor-led courses to meet your learning objectives, or we can develop new courses to suit your organization's exact needs.

Virtual Training Demos are available upon request.



Courses	No of runs	Duration	Fee(N) Exclusive of VAT	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Leading Self															
Business Writing	3	3 days	198,750			1-3		10-12			2-3				
Technical Report Writing	3	4 days	220,000					9-12				5-8			
Communicating with Assertiveness	3	1 day	88,500						16	13-14		1			
Developing Emotional Intelligence	2	2 days	177,750				20-21						5-6		
High Impact Business Communication	3	4days	209,250				11-14			25-28			3-6		
Managers Starters Kit	3	3 days	198,750.			29-31				26-28				1-3	
Office Administration and Management	3	3 days	177,750				12-14			12-14				22-24	
Personal Workplace Effectiveness	4	3 days	198,750			1-3		14-16			9-11		4-6		
Public Speaking and Presentation Skills	3	3 days	198,750					17-19			23-25			8-10	
Taking on Greater Responsibilities	4	4 days	209,250			7-10			20-22			5-8		21-24	
Leading Others															
Building and Developing Productive People	3	3 days	198,750				19-21			26-28			11-13		
Conflict Management	3	1 day	88,500			3				14			12		
Developing Leadership Competencies	4	5 days	282,000			13-17			19-23			4-8		6-10	
Managing Employee Performance for Results	3	3 days	198,750			22-24				12-14				1-3	
Team Challenges and Development	3	2 days	177,750			2-3			22-23					2-3	
Managing Employee Engagement	2	2 days	195,000									28-29			7-8
Leadership Agility & Adaptability Masterclass	3	1 day	95,000				28			28			13		
Innovation and productivity in the workplace	2	3 days	175,750												
The Agile Leader	3	5 days	300,000					15-19				18-22			11-15

Courses	No of runs	Duration	Fee(N) Exclusive of VAT	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Leading The Organisation															
Advanced Impactful Leadership	3	5 days	293,250					15-19			7-11		9-13		
Negotiation Skills	3	2 days	177,750			16-17			1-2				12-13		
Critical Thinking and Innovative Skills	3	3 days	214,500					3-5			16-18			1-3	
Finance & Operations Strategy (Driven by Advanced Business Simulation)	1	4 days	650,500								21-25				
Developing Business Acumen for Professionals	2	3 days	350,000							18-20				21-23	
Strategic Thinking and Decision-Making Skills	3	3 days	235,500				26-28					13-15			6-8
Design Thinking and Innovation	3	2 days	195,000				13-14		8-9				12-13		
Business Intelligence and optimization	2	2 days	198,000							27-28			19-20		
High Performance Leadership Programme	3	2 days	220,000			16-17				14-15			12-13		
Mastering intelligent business thinking	2	3 days	300,000			21-23			26-28			5-7			
Women in Leadership	3	3 days	270,000				17-19			17-19				7-9	
Corporate Branding															
Branding A-Z	3	3 days	198,750			8-10			7-9				18-20		
Strategic Brand Management	2	2 days	175,750				5-6				9-10				
Corporate Identity & Brand Management	2	4 days	280,000												
Branding Fundamentals for SME's	2	3 days	210,750			23-24				17-19				28-30	
Corporate Strategy															
ESG Corporate Governance	2	2 days	128,625.00						8-9				26-27		
Developing, Executing & Sustaining Strategy for Competitive Advantage	1	3 days	139,650.00					17-19							
Customer Experience Management															
Customer Experience Management	3	2 days	177,750			23-24				27-28			19-20		
Customer Relationship Management	3	3 days	198,750					3-5			9-11			22-24	
Delivering Service Excellence	3	2 days	177,750			30-31			15-16					9-10	
Contact Center Agent Training	2	2 days	150,750.			13-14						14-15			7-8

Courses	No of runs	Duration	Fee(N) Exclusive of VAT	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Finance															
Basic Financial Modeling	3	3 days	198,750				19-21				9-11			8-10	
Advanced Financial Modeling	3	3 days	209,250				26-28				23-25			15-17	
Financial Management & Credit Analysis	3	2 days	167,250.					4-5			17-18		26-27		
Finance and Accounting for Non-Finance Professionals	3	4 days	235,500			7-10				4-7			24-27		
Cost optimization, Management & Reporting	2	2 days	195,000						15-16					16-17	
Business Performance Reporting: balanced Scorecard & Analytics for Business	2	2 days	195,000				13-14			6-7					
Basic Financial Modeling	3	3 days	198,750				19-21				9-11			8-10	
Human Capital Management															
Designing and Implementing Compensation and Benefits	2	2 days	167,250				27-28						26-27		
HR Metrics & Analytics	4	1 day	95,000			10			16			15			1
Designing a Performance Management Framework	3	3 days	198,750				12-14				2-4			15-17	
Competency Based Interview Skills	2	3 days	187,750					17-19					18-20		
Human Resource Business Partner	3	2 days	167,250			30-31				13-14			19-20		
Integrated Talent Management	3	3 days	198,750					3-5				13-15			14-15
Managing the HR Function (Basic)	3	2 days	167,250				13-14			6-7			5-6		
Managing the HR Function (Advanced)	3	4 days	209,250			14-17				11-14				14-17	
Pre- Retirement Planning – Life After Retirement	2	4 days	300,000						13-16					21-24	
Strategic Performance Management using an Executive Dashboard	2	5 days	350,000				17-21			24-28			16-20		
Knowledge Management															
Certified Knowledge Manager	1	5 days	\$2,940.00					22-26							

Courses	No of runs	Duration	Fee(N) Exclusive of VAT	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Learning & Instructional Design															
e-Learning Instruction Design & e-Content Development	2	4 days	135,975							25-28				14-17	
Instructor-Led Course Development with Facilitation Techniques	2	5 days	176,050					15-19					16-20		
Operations Management															
Inventory & Warehouse Management	3	4 days	240,500			21-24			20-23		1-4				
Vendor and Contract Management	3	4 days	240,500					9-12				12-15		7-10	
Strategic Supply Chain & Procurement Management	3	4 days	240,500				18-21		6-9					14-17	
Facilities Management	3	3 days	210,000				26-28			12-14			25-27		
Strategic Purchasing & Supply Management	2	4 days	240,500					15-18				18-21			
Inventory & Warehouse Management	3	4 days	240,500			21-24			20-23		1-4				
Sales & Marketing															
Digital Marketing	3	3 days	198,750			15-17				5-7		20-22			
Marketing and Business Development Skills	3	3 days	198,750				26-28		21-23			20-22			
Planning & Executing Marketing and Sales Strategy	3	3 days	198,750					10-12			16-18			28-30	
Consultative Selling	2	3 days	200,500				10-12				14-16				
Strategic Key Account Management	2	4 days	240,000				3-6								
Developing & Implementing Strategic Marketing Plans	3	5 days	350,000			6-10			19-23				23-27		
Business Case Writing for New Products	3	4 days	300,000			27-30			11-14					27-30	
The Psychology of Selling	2	3 days	200,500					1-3				4-6			
Workplace Productivity Tools															
Data Visualization - Storytelling with Infographics	3	3 days	113,925					24-26			2-4				6-8
Basic Microsoft Excel	3	2 days	106,575.				13-14			20-21			12-13		
Advanced Microsoft Excel with Dashboard	3	4 days	135,975				18-21			25-28			17-20		

International Courses (In-Person & Virtual)



As with our other offerings, we have also adjusted our International Courses. The New Normal has given way for new and creative methods to offer our clients the highest standards and quality of executive management development programmes.

In 2021, we introduced new partnerships with Ivy League institutions such as Cambridge University, and we also introduced brand new programmes that speak to the requirements of C-suite individuals.

As much as we will still be offering these programmes at the locations of our partner institutions, we are also introducing the option of running these programmes virtually.

The Virtual experience for International Courses has proven to be a quality experience in this New Normal, given that delegates get the opportunity to learn from experts from all over the world without necessarily having to travel to those locations.

We will continue to work with our learning partners collaboratively. We shall ensure participants walk away with new skills to transform their organisations and certificates from these highly reputable institutions.



Courses	No of Runs	Duration	Fee (\$)	June	July	September	November	December
Creative Leadership Strategies for The Future of Work: Intellectual Forum. Jesus College, Cambridge University, United Kingdom.	2	1 week	10,750		10-14			20-24
Disruptive Leadership Masterclass, Jesus College, Cambridge University, United Kingdom	2	1 week	10,500	12 – 16	19-23			
Global Executive Leadership Programme; Howard University, Washington DC, USA	1	1 week	6,750				06 – 10	04-08
Executive Driven Performance Strategy, Howard University, Washington DC	2	1 week	6,750				13-17	11-15
Executive Management Development Programme, University of Pretoria, South Africa	2	1 week	6,750		09-13		Oct 31-Nov 03	
Building the Future Ready board – Abu Dhabi ,UAE	2	1 week	10,500			19-23		5-8

Courses	No of Runs	Duration	Fee (\$)	June	July	November	December
The Disruptive IT Leadership & Corporate Governance Academy United Kingdom.	2	1 week	6,750.00		10-14		
Lead Digital Transformation Strategy Executive Program United Kingdom	2	1 week	6,750.00	12 – 16	19-23		
Organisational Resilience Washington DC, USA	1	1 week	6,750.00			06 – 10	04-08
IT Executive Leadership Washington DC, USA	2	1 week	6,750.00			13-17	11-15
Business Continuity Management for Senior Executives South Africa	2	1 week	6,750.00		09-13	Oct 31-Nov 03	

Meet our Faculty



Meet our Faculty



Rob Taiwo
(MD/CEO)

Professional experience summary

Rob is the Managing Director of Phillips Consulting (pcl.). He has over 20 years international experience solving complex challenges financial institutions, FTSE 100 companies and leading multinationals across the United Kingdom, Europe and West Africa. He was recognised as a future leader by his previous employer Commerzbank AG. He received the Award for Outstanding Sales and Consulting from Capgemini UK.

His specialties include Business Strategy, Corporate Strategy, Business Transformation, Change Management, Operating Model Development, Performance Management and Cost & Benefits optimisation. With a first degree in Law, he is an alumnus of the Warwick Business School and a Fellow of the Chartered Management Institute (UK) and the Institute of Interim Managers (UK).

Meet our Faculty



Paul Ayim
(*Senior Partner*)

Professional experience summary

Senior Partner responsible for the Digital Learning Practices. He is an executive leader with over 19 years' experience leading and driving boardroom agenda with innovative solutions for people transformation from hire to retire including providing world-class digital and classroom leading edge learning solutions.

His experience cuts across multiple industry sectors including banking, Oil and Gas, Telecoms, Public Sector classroom leading edge learning solutions. An Executive Facilitator on Leadership & Management, Workplace Productivity, Emotional Intelligence including a well sought after and frequent speaker at International and local conferences on people strategies. His specialties include; Digital Learning, Knowledge Management, Compensation and Benefits (employee share ownership scheme), Talent Management, Employee Engagement, organisation Design, HR Policies and Procedures, Culture Alignment and Integration, Career Path & Job Grading, Performance Management, and Leadership Development.

Meet our Faculty



Olawanle Moronkeji
(Associate Partner)

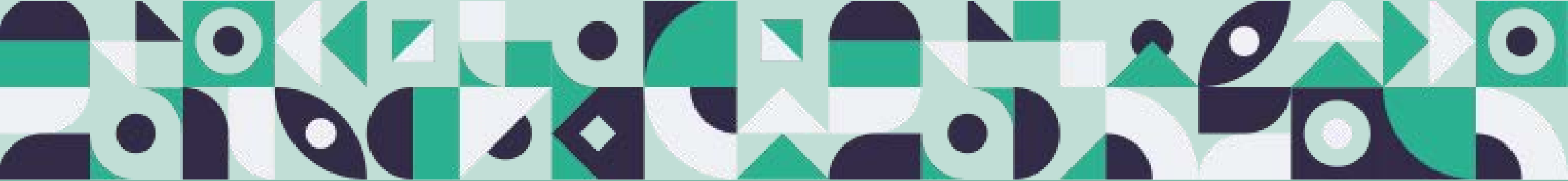
Professional experience summary

Olawanle is an Associate Partner at pcl. who provides overall strategic direction for the People Transformation practice.

He has over 20 years of consulting experience in strategy development; HR function effectiveness; organisation effectiveness; compensation and benefits, talent management (including employee share ownership schemes); culture transformation and harmonization; change and communication management.

He has exceptional business development, facilitation and client relationship management skills, particularly at Executive Management level cutting across the private and public sectors. He has worked on multidisciplinary and multinational projects in both the public and private sectors.

Olawanle is a certified competent assessor by Thomas International, a member of the Chartered Institute of Personnel Management (CIPM) and Society for Human Resource Management (SHRM).



Meet our Faculty



Jason Ikegwu
(Associate Partner)

Professional experience summary

Associate Partner responsible for the Digital Technology Transformation practice. He is the first indigenous payment card industry qualified security assessor (PCI-QSA) in West Africa. His experience spans across digital transformation of financial institutes and government establishments, technology assurance, Process improvement and implementation, Payment value chain management, project and programme management.

Jason has a B. Tech and M.Sc. in Computer Science: Nigeria and an MBA (Business Management) from the Lagos Business School. He has over 26 professional certifications in business transformation, information security, project and programme management, IT governance, Risk Management, E-business design, platform management and business innovation.

Meet our Faculty



Modupe Thomas-Owoseni
(Partner)

Professional experience summary

Modupe is a Partner at pcl. She is a business leader with over 16 years of experience providing strategic direction and implementing innovative and transformative concepts to improve business performance through capacity development initiatives in organisations

Her skills cut across diverse functions ranging from Digital Learning Advisory, Business Development, Creating Multi-Channel Marketing Strategies, Strategic Account Management, Deals and Contract Negotiations, Customer Experience Management, Performance Management, Project Management, Managing Global Alliance Relationships, and Facilitation of Leadership Learning Programs.

She is a key facilitator for our Leadership and Management programs and has successfully facilitated mid- senior leadership programs in the private and public sectors

Modupe is an experienced banking professional, an Associate of the Chartered Institute of Bankers Nigeria, Prince 2 certified practitioner, Certified Knowledge Manager, Certified MAP Practitioner and Alumni of the Executive Leadership Programmes at the Howard University Business School and Jesus College, Cambridge University.



Meet our Faculty



Omorinsola Sofola
(Partner)

Professional experience summary

Omorinsola is a Partner at pcl. who provides overall strategic direction and leadership to the Strategy & Operations Transformation practice unit. She is a seasoned management professional with over 20 years of public and private sector experience in strategy development, human resource management, business process improvement, leadership development, enterprise performance management, operations execution project management, financial management, budgeting, business development, coaching, and organisational transformation.

Omorinsola has a Master's Degree in Business Administration from the University of Illinois, Chicago. She is also certified with Franklin covey's 4 Disciplines of Operation Excellence and Kaizen methodology of operational excellence. She is a certified General Manager, a certified competent assessor by Thomas International, a member of the Chartered Institute of Personnel Management (CIPM) and Society for Human Resource Management (SHRM).

Meet our Faculty



Richard Edet

(Learning & Development Business Consultant)

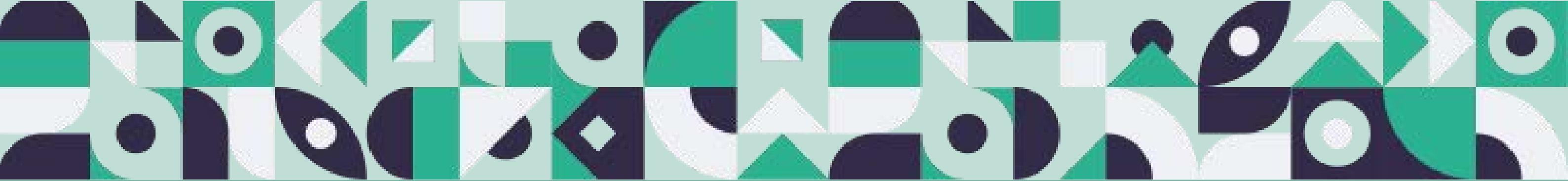
Professional experience summary

Richard is a Learning & Development Business Consultant at Phillips Consulting. He is responsible for Leading experiential learning in leadership, team building, and organization process effectiveness.

He also has the commercial responsibility of aligning learning needs with the strategic ambitions and objectives of the business. With over a decade of consulting experience in learning & development, Sales & Marketing, he has implemented company-wide training across multiple industries in the Public & Private Sectors.

He is a key facilitator for our Management programs and has successfully facilitated mid-level leadership programs in the private and public sectors, such as Leadership, Personal and HR Development, Digital Marketing, Customer Relationship Management and Project Management.

Richard has an excellent Business development background with a B.A. (Hons.) in Entrepreneurial & Business Management.



Meet our Faculty



Ebere Nsofor
(Head Technology Training)

Professional experience summary

Ebere is responsible for technology trainings in Phillips Consulting. Her professional experience spans over 9years of consulting experience in technology learning & development, Non-profit Management; Strategy; Brand management; Sales & Marketing.

Delivering value across multiple industry sectors including Non-Governmental, Media & Entertainment and the Public Sector, she has exceptional business development, Sales, Strategy, and client relationship management skills.

Ebere, is an expert facilitator in Customer Relationship Management, Strategic Brand Management, Negotiation Skills, Sales, Marketing and Business Development.

She holds a BSc in Economics (University of Nigeria, Nsukka)

Meet our Faculty



Olaide Sekiri
(Head of Management Systems)

Professional experience summary

Olaide has several years of experience in Consulting, Implementation, Adoption, Auditing, and Training of Management Systems Standards and providing quality services to various clients in different sectors across Nigeria and Ghana. She is an implementation specialist for ISO 27001 – Information Security Management System (ISMS), ISO 22301 – Business Continuity Management System, (BCMS), ISO 20000 – IT Service Management System (ITSMS), ISO 9001 – Quality Management System (QMS), ISO 45001 – Occupational Health and Safety Management System (OHSMS).

anizations in driving improvements, internalizing best practices, and building great institutions.

Olaide has assisted organizations with multiple management systems and standards, integrating their management systems to reduce costs and promote continual improvement. She has successfully implemented and integrated the following standards both in Nigeria and Ghana: ISO 27001, ISO 22301, ISO 20000, ISO 9001, ISO 45001, ISO 55001, ISO 27032, ISO 27017, ISO 27701, etc.

Olaide is a Certified Management System Auditor for Integrated Management Systems based on ISO 9001:2015, ISO 27001:2013, ISO 20000-1:2018, and ISO 22301:2019 by PECB and TUV and has single-handedly audited over 56 organizations across Nigeria and Ghana

She is a certified trainer and has several professional certifications and expertise in Information Security, Business Continuity, Service Management, Business Analysis, Quality Management, Cloud Security, Privacy, Risk Management, Audit Management, and Applications Security.

Meet our Faculty



Kelvin Chiazor
(Managing Consultant)

Professional experience summary

Kelvin is a Consultant with the People Transformation Practice of pcl. With over seven years' experience offering Human Resource Support across Retail, FMCG, Financials, Pharmaceuticals, and Manufacturing Industries as well as SMEs. As a Talent Manager he has contributed creatively in capacity building, training, performance management, and recruitment of over 600 staff. He has successfully completed BEDC learning programs, a Certified BPO Academy Trainer, and is an associate of the Association of Outsourcing Professionals of Nigeria (AOPN) with a passion for the deployment of technology for cost optimisation in enterprise.

Kelvin has been involved in the delivery of several HR consultancy and business strategy projects that include, Process Optimisation and Advisory in Human Resources, Business Growth and Strategic Partnerships, Client management on the administration of human resources policies and procedures, Organisation change and culture management, HR Technology advisory, L&D consulting and deployment and Capacity building for various industries.

Kelvin holds a BSc in Animal and Environmental Biology and Masters in Managerial Psychology from University of Lagos.

Meet our Faculty



Susan Ozenogu
(Consultant)

Professional experience summary

Susan is a Consultant with the Digital Technology Consulting Unit of Phillips Consulting. She is exceptional with clients, having gathered 8 years of experience in project management, vendor management, procurement, building business relationships, and negotiating contract terms. She has extensive experience in managing information technology related projects, and has profitably managed sales, technology and operational projects.

Susan is a Mid-level Project Manager and professional salesperson with a demonstrated history in corporate administration, brand/customer/vendor relations, and business communication.

Susan has a strong business development background with a First-class degree in Mass Communication, PMP certification, a Graduate Certificate in Logistics and Supply Chain Management, and an ongoing MBA with Nexford University.

She is an excellent facilitator with competencies in Project Management, Product Management, Programme Management, Team Management, Business writing, Negotiation, and Conflict Resolution.

Meet our Faculty

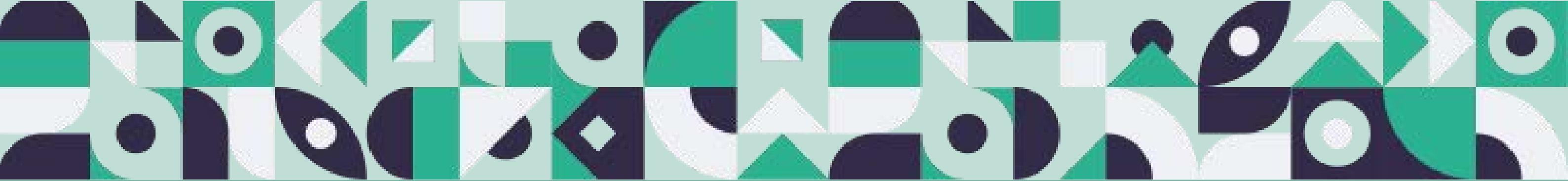


Chukwuma Okoli
(Consultant)

Professional experience summary

Chukwuma is a subject matter expert highly skilled in the cloud computing space. He has worked in several capacities as a Software Solution Engineer, SME (Microsoft), Cloud Engineer and Technical Manager using core and advanced methodologies across various cloud and hybrid OEMs to develop web applications and enterprise applications, he is a highly technical consultant with expertise in Microsoft services, building code-based and no-code applications.

He is highly skilled in training, support, design, and implementation of software tailored to meet specific needs haven successfully delivered many cloud and hybrid-based projects both locally and internationally. He is highly experienced in scripting language, applications integration, web apps, microservices, and automation. He has extensive experience working with local and international multicultural organizations across the world to deliver exceptional solutions.



Meet our Faculty



Micheal Oludiji Lana
(Enterprise Solution Architect)

Professional experience summary

Oludiji is a Solution Architect at pcl. He has over 20 years of extensive experience providing digital, technology, IT Governance, management systems, security and Data protection advisory services in major sectors of the economy. He helps empower organisations to entrench compliance and achieve organisational objectives.

Oludiji brings a range of technology and management capabilities to address organisational situations ranging from enterprise architecture misalignment to ineffective assurance systems. He has supported several organisations in designing, implementing, supporting and assessing Governance and management systems.

His specialties include information Technology service improvement, Assurance reviews, a range of IT assessments aimed at assessing security, value and efficiency of IT Operations, and design and assessment of Business Continuity Management systems. Oludiji has a Bachelor degree and several professional certifications in Enterprise Architecture, information security, business Continuity, IT Service management, data protection, project management, IT Risk Management, Audit and Network Security

Meet our Faculty



Ikenna Ndukwe
(Consultant)

Professional experience summary

Ikenna is an experienced information technology professional with a diverse background in information and cybersecurity, IT assessment and audit, IT strategy, data analytics, business continuity, and the implementation and assessment of process improvement standards and frameworks such as PCI DSS, NIST CSF, ITIL, ISO 27001, and ISO 22301.

He brings a range of technology and digital capabilities to address organisational situations focusing on business priorities, strategy formulation, IT transformation, and IT process improvement.

Ikenna has multiple professional certifications in information security, business intelligence, service management, data analytics, IT governance, risk management, and business transformation.

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TRANSFORMING POSSIBILITIES

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