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pci. TRAINING CALENDER

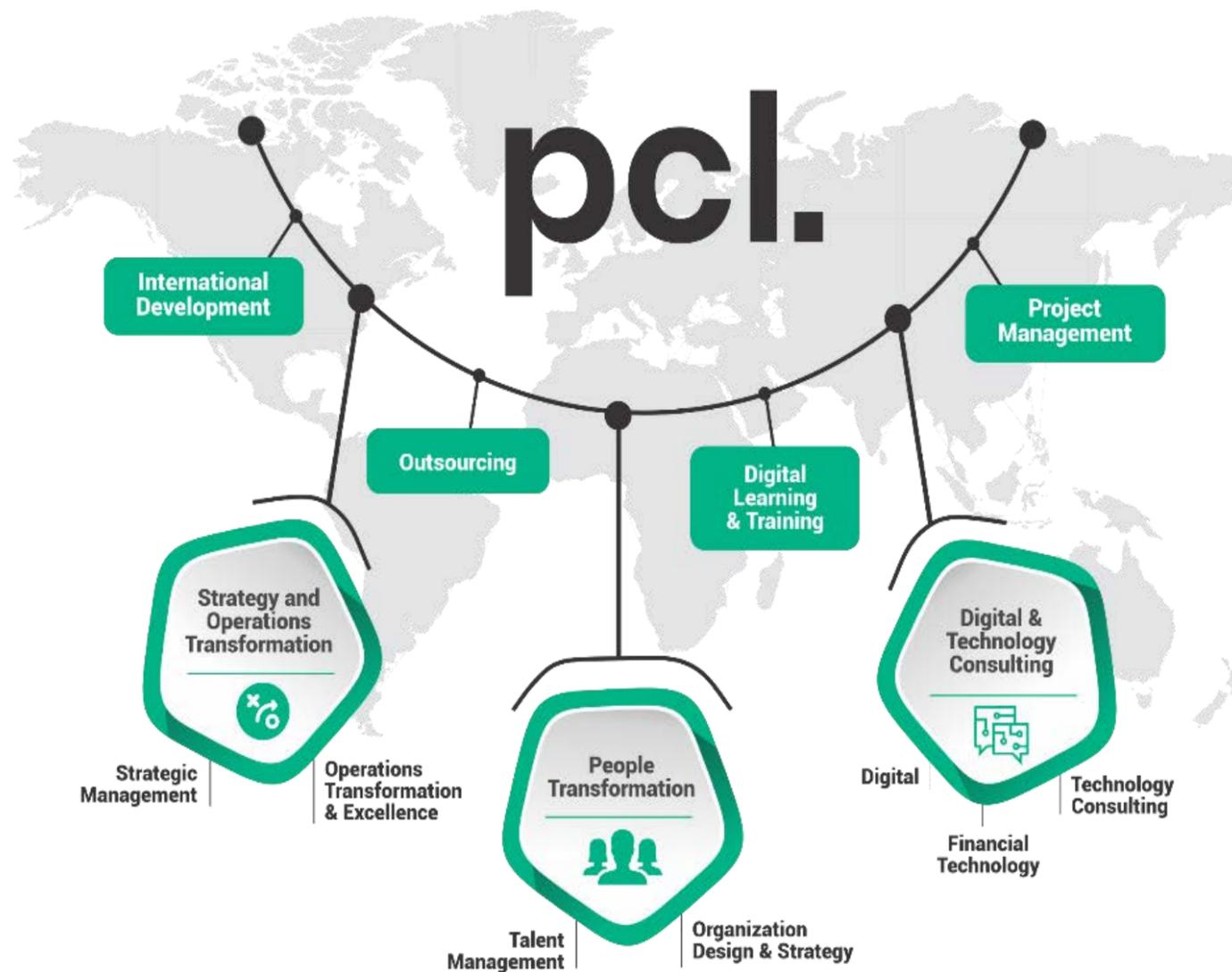


About pcl.



About pcl.

Delivering integrated solutions across 3 strong pillars:



Founded in 1992 and headquartered in Nigeria, Phillips Consulting Limited (pcl.) is a leading business and management consulting firm serving clients across Africa through offices in Lagos and Abuja.

We are a leading provider of transformation, technology, and outsourcing services.

Our staff represents diverse professional disciplines, ranging from business strategy, transformation & change, digital, information technology, digital and training. Our people are practitioners and professionals who combine in-depth consulting knowledge with leading industry experts - many having worked with leading international organisations and delivered successful outcomes across the public and private sectors

The Value We Bring

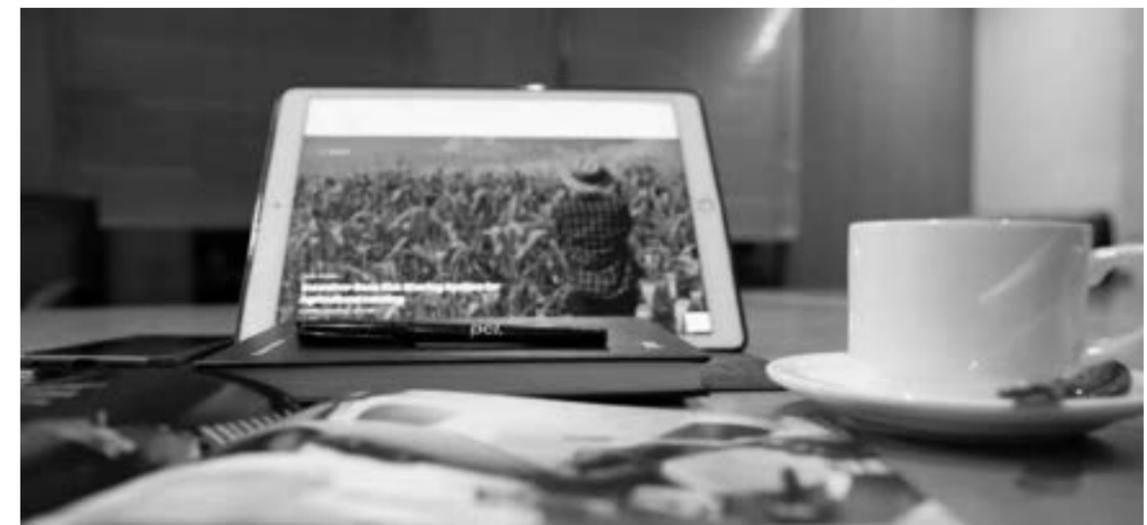
Phillips Consulting Limited (pcl.) has, over the past 30 years, built up a robust understanding of acceptable business practices and procedures for executing projects in Nigeria, as well as an understanding of the reputation and strengths of key players and stakeholders in the Nigerian Market.

We work with private and public sector clients, including multinationals and leading Nigerian companies. We also work with Ministries and Government agencies at both Federal and State levels. This diverse client base has enabled us to develop valuable relationships with key decision-makers across various sectors.

Phillips Consulting (pcl.) anchors its strength on the selection and development of its multidisciplinary consultants. The firm has highly experienced and dynamic consultants who are fully conversant with leading business practices. Our consultants are at the cutting edge of trends and developments in their respective fields.

We have a track record of successful execution in organisational restructuring, transformation, implementation/execution support, project management, change management, post-merger support, business process development, corporate governance, digital, process automation, learning, and technology deployment. All of which demonstrates our versatility.

-  Good understanding of the Nigerian Business Environment
-  Strong Corporate and Public Sector Network
-  Talent Pool
-  Relevant Knowledge



We have significant experience in driving delivery and getting results



We have an in-depth understanding of several sectors, their strategic direction, and interdependencies.



We are a respected brand in Nigeria with a passion for delivering long-term sustainable solutions in the region.



We have the local understanding and reach. We have significant experience of working with government agencies and navigating political nuances as they arise.



We have structured mechanisms that ensure service delivery to cost, time, quality, and scope.



Our talented team possesses significant consulting and research capabilities, coupled with business transformation expertise. They are proficient in skills and needs assessments, with a track record of solution design and implementation.

Why Choose Us For Your Learning Interventions?

With 30 years of experience in learning & development and training facilitation, we will help you optimize your training budget with maximum cost efficiency.

We are renowned for our ability to create team-building and synergy through our sessions. We have very effective facilitators who are successful industry professionals who possess years of experience in various fields of expertise.

Our courses have been spruced up to reflect a new radical approach to learning this year, and we can't wait to unbox these mind-blowing solutions.

Our network of recognized consultants and design thinkers allows us to match the skills and experience of the facilitator with the required empathy-driven and results-focused learning outcomes. We will ensure that you receive the most relevant learning experience, meet your learning objectives while we work with you to find a programme that fits your exact needs and your budget.

All our existing open standard training courses can be customized or tailored to meet your learning objectives, or we can develop new courses to suit your organization's exact needs.

Go on and request a proposal, so you can enjoy the benefit of having our consultants offer you 'bespoke services' for the duration of the training.



Our Covid Protocols

We want to state that the safety of our participants, facilitators, and coordinators remains an absolute priority, and we observe the following protocols within any facility where our physical training takes place. The protocols are as follows:

- 1** We have a 'No-touching' policy at all points in the building. All entrances are left open, the X-ray scanners have been disabled, and the security personnel has been instructed to be the ones to control all access points, and elevators ensuring that individuals coming in and out do not place their hands on these surfaces.
- 2** There will be no more than four people allowed per elevator ride.
- 3** Hand sanitizers are available at all entry points.
- 4** Temperature checks are done upon entering the building.
- 5** All our training rooms operate with no more than 12 total individuals at a time per class, and we follow the prescribed WHO, Federal Government, Lagos State, and Federal Capital Territory (FCT) social distancing measures of having 6ft spacing between each person.

Course Highlights



Course Highlights

Our five-Step methodology will ensure that all our courses are engaging and relevant to the job roles of our delegates:

As we continue to experience disruption in the way we do business, one thing is for sure – any organization that will survive must have the best-skilled employees.

We at pcl. understand the need to continue being agile in the way we facilitate training and develop our curriculum. Our goal is to continue to put out relevant training courses that will help upskill our client's workforce to gain the relevant competitive advantage in the industry they operate in.

The following highlighted courses were developed as a results of the current trends in business and they range from soft skills, HR, finance and certification courses.



Listen

To delegates needs by deploying a series of assessments and conducting interviews.



Articulate

A holistic set of needs and outcomes based on the profiles of delegates.



Infuse

The needs of learners into existing courses and customise cases and simulations accordingly



Deliver

A highly participative session with opportunities to discuss real life challenges in a supportive environment



Improve and Sustain

With an exclusive community set up for lifelong learning

Course Highlights – 1/3

Cost optimization, Management & Reporting

- 2 days
- 15-16 June
- 16-17 November
- N162,750 exclusive of VAT

Design Thinking and Innovation

- 2 days
- 13-14 April
- 8-9 June
- 12-13 October
- N180,000.00 exclusive of VAT

Leadership Agility & Adaptability Masterclass

- 1 day
- 28 April
- 28 July
- 13 October
- N80,000.00 exclusive of VAT

Business Intelligence and optimization

- 2 days
- 27-28 July
- 19-20 October
- N180,000.00 exclusive of VAT

Managing the value Chain of Employee Experiences

- 2 days
- 28-29 September
- 7-8 December
- N180,000.00 exclusive of VAT

Introduction to Human Resource

- 2 days
- 13-14 April
- 6-7 July
- 5-6 October
- N162,750.00 exclusive of VAT

Managing the HR Function

- 4 days
- 14-17 March
- 11-14 July
- 14-17 November
- N209,250 exclusive of VAT

HR Metrics and Analytics

- 1 day
- 10 March
- 16 June
- 15 September
- 1 December
- N80,000.00 exclusive of VAT

Course Highlights – 2/3

Business Performance Reporting: balanced Scorecard & Analytics for Business

- 2 days
- 13-14 April
- 6-7 July
- N162,750.00 exclusive of VAT

Corporate Governance and Ethics

- 2 days
- 20-21 April
- 14-15 September
- N152,250.00 exclusive of VAT

Intermediate Microsoft Excel

- 3 days
- 29-31 March
- 23-25 August
- N183,750 exclusive of VAT

Certified Cloud Security Professional (CCSP)

- 5 days
- 17-21 April
- 5-9 June
- N350,000 exclusive of VAT

Secure Software Development And Certified Software Security Lifecycle Professional Certification(CSSLP)

- 5 days
- 17-21 April
- 19-23 June
- N350,000.00 exclusive of VAT

Secure Coding

- 4 day
- 4-7 April
- 25-28 July
- N300,000.00 exclusive of VAT

Microsoft SharePoint Online

- 5 days
- 17-21 April
- 31 July – 4 Aug
- N400,000.00 exclusive of VAT

Software Testing Masterclass

- 5 days
- 8-12 May
- August 28- 1 September
- N350,000.00 exclusive of VAT

Course Highlights – 3/3

E-business solutions & Digital Transaction banking trainings

- 4 days
- 21-24 March
- 1-4 August
- 3-6 October
- N300,000.00 exclusive of VAT

Open Banking

- 4 days
- 31 Jan – 3 Feb
- 27-30 June
- N300,000.00 exclusive of VAT

Data Management for Executives

- 3days
- 1-3 February
- 29-31 May
- 1-3 August
- N350,000.00 exclusive of VAT

Certified Block Chain Developer

- 5 days
- 30 Jan- 3 Feb
- 17-21 April
- N400,000 exclusive of VAT

Agile Business Analysis

- 3 day
- 1-3 February
- 27-31 May
- 4-6 September
- N250,000.00 exclusive of VAT

TOGAF 9.2 Business Architecture

- 5 days
- 8-12 May
- 25-29 September
- N350,000.00 exclusive of VAT



The exponential growth in technology and digital ecosystem giving rise to a consequent explosion in the online retail business we have witnessed in the last few years demand a new payment approach. Fiat currency in cash cannot suffice for the emerging demands in the payment space. In response to the growing need for new payment methods, there has been an aggressive pursuit for e-currencies, whether as a decentralized blockchain cryptocurrency like Bitcoin or politically induced electronic fiat currencies like eNaira.

However, as good as the ideas and benefits (cost, security, efficiency) of digital currencies going mainstream, enormous challenges and many unanswered questions are slowing down the adoption. These challenges are bothered around: privacy, volatility, control etc., and requires deep dive by the various stakeholders not only to make an informed decision about e-currency policies but also to adopt a more progressive approach in its rollout.

Enroll in the pcl. Digital Currency & Block Chain Classes today!

pcl.

In-House & Certification Courses



Certified Knowledge Manager

The highly acclaimed Knowledge Management (KM) Institute CKM program is KM Institute's flagship course, delivered in up to 15 countries yearly, with thousands Certified since 2001.

The KM Institute in conjunction with Phillips Consulting brings this CKM program to Nigeria. Douglas Weidner is one of the only few pioneering KM practitioners since KM's earliest days. He developed the internally acclaimed Certified Knowledge Manager certification programs and forms part of the Phillips Consulting faculty on this course.

Cost - \$2,940.00 per participant

Discount Applies for bulk nominations

What delegates will gain from our Certified Knowledge Manager Course:

- Perform KM using proven tips/tools anyone can use!
- Build Collaborative Environments, better communication, spark innovation
- Transform your organization into a rapid-learning environment
- Develop innovative ways to motivate your staff with quick wins
- Create the KM Vision for your company, including a solid strategy to get there
- Initiate with your peers successful Communities of Practice
- Discover usable, real-world KM principles and keys to success

Schedule

14-18 August 2023 (Open Session)

Please [contact us](#) for in-plant session



Instructor-Led



**CKM Certification
Awarded**



5 days

Certified Learning Facilitator

The CLF certification course is designed to equip participants with the knowledge and skills required to go through the examination process and earn the credence of Certified Learning Facilitator.

It will use a combination of practical sessions, audio-visual learning materials, simulations and lectures to produce exceptional talent and resources in the area of training and facilitation.

The certification exam will hold at different times during the year and all participants qualify to sit for the certification at the end of the training program. This could be immediately at the completion of the training class or at a later communicated date.

Cost – NGN 450,000 per participant

Discount Applies for bulk nominations

What delegates will gain from our Certified Knowledge Manager Course

- Learn the principles of training design and facilitation – both physical and virtual.
- Learn the process of user-centred instructional design.
- Learn the art of training large diverse numbers without compromising quality especially in virtual classrooms.
- Explore methods to help to master tone, facilitate exercises, hone speaking skills, and establish a safe, engaging learning environment for participants.
- Acquire learning transfer strategies for embedding the training into the participants' daily work routines.

Please [contact us](#) for in-plant session



Instructor-Led



**CLF Certification
Awarded**



5 days

Managerial Assessment Of Proficiency (MAP)

MAP (Managerial Assessment of Proficiency) is one of the most widely acclaimed and respected management assessment and skill building programs in the world! This is a proven tool for pinpointing and charting strengths and weaknesses, as compared to norms developed from over 80,000 managers and supervisors. MAP is the tool for identifying managerial strengths and developmental needs.

The program objectively measures an individual's competency level in 12 key managerial areas:

- Offers a comprehensive and integrated 5-step program including: - Assessment, Interpretation, Planning, Development; and Reassessment.
- Covers three styles and values that influence an individual's effectiveness in using the 12 competencies.
- Gives the supervisor or manager personalized feedback on strengths and deficiencies.
- Guides each supervisor or manager through the Individual Development Plan (IDP) process.
- **Cost for 2 days assessment Only – N200,000 per participant**
- **Cost for 2 days assessment + 6 months development and re-assessment – NGN 350,000 per participant**

Discount Applies for bulk nominations

What delegates will gain from our MAP Course

- Identify their managerial strengths and areas that require improvement.
- Tie their weaknesses to operational efficiencies, organizational support, and skill development amongst others.
- Identify your management and communication style and its applicability to your team or organization.
- Build a clear personal action plan towards closing identified gaps.

Please [contact us](#) for in-house session



Instructor-Led



**MAP Certification
Awarded**



5 days

In – House Courses

| In - House Courses |
|---|
| • Growing Assets Under Management – Portfolio Management Programme for Executives |
| • Creating and Leading High Performing Teams (Motivating Your Team) |
| • Change Management |
| • Business Analytics for Beginners |
| • Microsoft Suite |
| • Market Research and Intelligence |
| • Mastering Report Writing and Communications Skills for Auditors |
| • Strategic Leadership & Change Management |
| • Mental Health and the Psychology of Work |
| • Key Account Management |
| • CSR & Sustainability |
| • Business Intelligence and Optimization |
| • Work Life Balance & Managing Work for Managers |
| • P30 - Project & Program Support Foundation and Practitioner & certification |
| • Program Management Professional (PgMP) (training only) |
| • PMI Risk Management Professional (PMI-RMP) |

Introducing Learning and Leisure.

Learning does not always have to be just formal! Learning can be fun and a great way to relax, socialize and network. pcl. introduces at the end of each training week, its outdoor learning with leisure activities.

Here are some of the fantastic recreational & relaxation activities, we have planned out just for you!



Team Activities:

- **Volleyball**
- **Beach Soccer**
- **Bowling**
- **Table Tennis**
- **Golf**
- **Paintballing**
- **Go Kart Riding**



Other fun Networking & relaxation activities includes:

- **Speed Boat Cruises**
- **Art Galleries**
- **Paint and sip**
- **Karaoke**
- **Canopy walk**

We are absolutely certain you will have an exquisite learning experience

Instructor –Led Courses



Leadership Development & Management Courses Lagos Centre



| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|------------|----------|-------------------------|-----|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Leading Self | | | | | | | | | | | | | | | |
| Business Writing | 3 | 3days | 198,750 | | | 1-3 | | 10-12 | | | 2-3 | | | | |
| Technical Report Writing | 3 | 4 days | 220,000 | | | | | 9-12 | | | | 5-8 | | | |
| Communicating with Assertiveness | 3 | 1 day | 88,500 | | | | | | 16 | 13-14 | | 1 | | | |
| Developing Emotional Intelligence | 2 | 2 days | 177,750 | | | | 20-21 | | | | | | 5-6 | | |
| High Impact Business Communication | 3 | 4days | 209,250 | | | | 11-14 | | | 25-28 | | | 3-6 | | |
| Managers Starters Kit | 3 | 3 days | 198,750. | | | 29-31 | | | | 26-28 | | | | 1-3 | |
| Office Administration and Management | 3 | 3 days | 177,750 | | | | 12-14 | | | 12-14 | | | | 22-24 | |
| Personal Workplace Effectiveness | 4 | 3 days | 198,750 | | | 1-3 | | | 14-16 | | 9-11 | | 4-6 | | |
| Public Speaking and Presentation Skills | 3 | 3 days | 198,750 | | | | | 17-19 | | | 23-25 | | | 8-10 | |
| Taking on Greater Responsibilities | 4 | 4 days | 209,250 | | | 7-10 | | | 20-22 | | | 5-8 | | 21-24 | |
| Time Management Essentials | 3 | 1 day | 88,500. | | | | | | 2 | | | | 6 | | 7 |
| Leading Others | | | | | | | | | | | | | | | |
| Building and Developing Productive People | 3 | 3 days | 198,750 | | | | 19-21 | | | 26-28 | | | 11-13 | | |
| Conflict Management | 3 | 1 day | 88,500 | | | 3 | | | | 14 | | | 12 | | |
| Developing Leadership Competencies | 4 | 5 days | 282,000 | | | 13-17 | | | 19-23 | | | 4-8 | | 6-10 | |
| Managing Employee Performance for Results | 3 | 3 days | 198,750 | | | 22-24 | | | | 12-14 | | | | 1-3 | |
| Team Challenges and Development | 3 | 2 days | 177,750 | | | 2-3 | | | | 22-23 | | | | 2-3 | |
| Managing Employee Engagement | 2 | 2 days | 195,000 | | | | | | | | | 28-29 | | | 7-8 |
| Leadership Agility & Adaptability Masterclass | 3 | 1 day | 95,000 | | | | 28 | | | 28 | | | 13 | | |
| Innovation and productivity in the workplace | 2 | 3 days | 175,750 | | | | | | | | | | | | |
| The Agile Leader | 3 | 5 days | 300,000 | | | | | 15-19 | | | | 18-22 | | | 11-15 |
| The Emotionally Resilient Leader | 2 | 3 days | 198,750 | | | | | | | | | | | | |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|------------|----------|----------------------------|-----|-----|-------|-------|-------------|-------|-------|-------|-------|-------|-------|-----|
| | | | | | | | | | | | | | | | |
| Leading The Organization | | | | | | | | | | | | | | | |
| Advanced Impactful Leadership | 3 | 5 days | 293,250 | | | | | 15-19 | | | 7-11 | | 9-13 | | |
| Negotiation Skills | 3 | 2 days | 190,750 | | | 16-17 | | | 1-2 | | | | 12-13 | | |
| Critical Thinking and Innovative Skills | 3 | 3 days | 220,500 | | | | | 3-5 | | | 16-18 | | | 1-3 | |
| Finance & Operations Strategy (Driven by Advanced Business Simulation) | 1 | 4 days | 650,500 | | | | | | | | 21-25 | | | | |
| Developing Business Acumen for Professionals | 2 | 3 days | 350,000 | | | | | | | 18-20 | | | | 21-23 | |
| Strategic Thinking and Decision-Making Skills | 3 | 3 days | 235,500 | | | | 26-28 | | | | | 13-15 | | | 6-8 |
| Design Thinking and Innovation | 3 | 2 days | 195,000 | | | | 13-14 | | 8-9 | | | | 12-13 | | |
| Business Intelligence and optimization | 2 | 2 days | 198,000 | | | | | | | 27-28 | | | 19-20 | | |
| High Performance Leadership Programme | 3 | 2 days | 200,000 | | | 16-17 | | | | 14-15 | | | 12-13 | | |
| Mastering intelligent business thinking | 2 | 3 days | 220,500 | | | 21-23 | | | 26-28 | | | 5-7 | | | |
| Women in Leadership | 3 | 3 days | 270,000 | | | | 17-19 | | | 17-19 | | | | 7-9 | |
| Managing people, change and Engagement in a VUCA world | 3 | 4 days | 400,000 | | | | 24-27 | | 20-23 | | | | 16-19 | | |
| Agile Organisational Change | 2 | 4 days | 350,000 | | | | | 29 – 1 June | | | | 11-14 | | | |
| Agile Thinking in a Changing Business World | 2 | 4 days | 350,000 | | | | | | 20-23 | | | | | 27-30 | |
| Corporate Branding | | | | | | | | | | | | | | | |
| Branding A-Z | 3 | 3 days | 198,750 | | | 8-10 | | | 7-9 | | | | 18-20 | | |
| Strategic Brand Management | 2 | 2 days | 175,750 | | | | 5-6 | | | | 9-10 | | | | |
| Corporate Identity & Brand Management | 2 | 4 days | 280,000 | | | | | | | | | | | | |
| Branding Fundamentals for SME's | 2 | 3 days | 210,750 | | | 23-24 | | | | 17-19 | | | | 28-30 | |
| Corporate Strategy | | | | | | | | | | | | | | | |
| ESG Corporate Governance | 2 | 2 days | 167,250 | | | | 20-21 | | | | | 14-15 | | | |
| Developing, Executing & Sustaining Strategy for Competitive Advantage | 2 | 3 days | 214,500. | | | | | 17-19 | | | | | 18-20 | | |
| Customer Experience Management | | | | | | | | | | | | | | | |
| Customer Experience Management | 3 | 2 days | 177,750 | | | 23-24 | | | | 27-28 | | | 19-20 | | |
| Customer Relationship Management | 3 | 3 days | 198,750 | | | | | 3-5 | | | 9-11 | | | 22-24 | |
| Delivering Service Excellence | 3 | 2 days | 177,750 | | | 30-31 | | | 15-16 | | | | | 9-10 | |
| Contact Center Agent Training | 2 | 2 days | 150,750. | | | 13-14 | | | | | | 14-15 | | | 7-8 |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|------------|----------|-------------------------------|-----|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Finance | | | | | | | | | | | | | | | |
| Basic Financial Modeling | 3 | 3 days | 198,750 | | | | 19-21 | | | | 9-11 | | | 8-10 | |
| Advanced Financial Modeling | 3 | 3 days | 209,250 | | | | 26-28 | | | | 23-25 | | | 15-17 | |
| Financial Management & Credit Analysis | 3 | 2 days | 167,250. | | | | | 4-5 | | | 17-18 | | 26-27 | | |
| Finance and Accounting for Non-Finance Professionals | 3 | 4 days | 235,500 | | | 7-10 | | | | 4-7 | | | 24-27 | | |
| Revenue Forecasting & Financial Analysis | 2 | 5 days | 450,750 | | | | | 22-26 | | | | 25-29 | | | |
| International Public Sector Accounting Standards (IPSAS) | 2 | 5 days | 650,750 | | | | | | 13-16 | | | | | 6-10 | |
| Cost optimization, Management & Reporting | 2 | 2 days | 195,000 | | | | | | 15-16 | | | | | 16-17 | |
| Business Performance Reporting: balanced Scorecard & Analytics for Business | 2 | 2 days | 195,000 | | | | 13-14 | | | 6-7 | | | | | |
| Human Capital Management | | | | | | | | | | | | | | | |
| Designing and Implementing Compensation and Benefits | 2 | 2 days | 167,250 | | | | 27-28 | | | | | | 26-27 | | |
| HR Metrics & Analytics | 4 | 1 day | 95,000 | | | 10 | | | 16 | | | 15 | | | 1 |
| Designing a Performance Management Framework | 3 | 3 days | 198,750 | | | | 12-14 | | | | 2-4 | | | 15-17 | |
| Competency Based Interview Skills | 2 | 3 days | 187,750 | | | | | 17-19 | | | | | 18-20 | | |
| Human Resource Business Partner | 3 | 2 days | 167,250 | | | 30-31 | | | | 13-14 | | | 19-20 | | |
| The Master Class in HR Strategy | 2 | 4 days | 300,000 | | | | | | | | | | | | |
| Integrated Talent Management | 3 | 3 days | 198,750 | | | | | 3-5 | | | | 13-15 | | | 14-15 |
| Designing & Implementing Competency Frameworks & Assessment Tools | 2 | 4 days | 300,000 | | | 21-24 | | | | | 7-10 | | | | |
| Introduction to Human Resource | 3 | 2 days | 167,250 | | | | 13-14 | | | 6-7 | | | 5-6 | | |
| Managing the HR Function | 3 | 4 days | 209,250 | | | 14-17 | | | | 11-14 | | | | 14-17 | |
| Pre- Retirement Planning – Life After Retirement | 2 | 4 days | 300,000 | | | | | | 13-16 | | | | | 21-24 | |
| Strategic Performance Management using an Executive Dashboard | 2 | 5 days | 350,000 | | | | 17-21 | | | 24-28 | | | 16-20 | | |
| Versatile Performance Management in a VUCA World | 2 | 5 days | 350,000 | | | | | 22-26 | | | | 18-22 | | | |
| Managing the Learning and Development Function | 3 | 2 days | 167,250 | | | 9-10 | | | 22-23 | | | 7-8 | | | |
| Talent Acquisition: The Total Recruitment Process | 2 | 2 days | 167,250. | | | | | | 1-2 | | | 28-29 | | | |
| Knowledge Management | | | | | | | | | | | | | | | |
| Certified Knowledge Manager | 1 | 5 days | \$2,940 | | | | | | | | 14-18 | | | | |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|------------|----------|-------------------------|-----|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| Learning & Instructional Design | | | | | | | | | | | | | | | |
| e-Learning Instruction Design & e-Content Development | 2 | 4 days | 209,250.00 | | | | | 16-19 | | | | | | 14-17 | |
| Instructor-Led Course Development with Facilitation Techniques | 2 | 5 days | 266,500.00 | | | | | | 5-9 | | | | 17-20 | | |
| Operations Management | | | | | | | | | | | | | | | |
| Inventory & Warehouse Management | 3 | 4 days | 240,500 | | | 21-24 | | | 20-23 | | 1-4 | | | | |
| Vendor and Contract Management | 3 | 4 days | 240,500 | | | | | 9-12 | | | | 12-15 | | 7-10 | |
| Strategic Supply Chain & Procurement Management | 3 | 4 days | 240,500 | | | | 18-21 | | 6-9 | | | | | 14-17 | |
| Facilities Management | 3 | 3 days | 210,000 | | | | 26-28 | | | 12-14 | | | 25-27 | | |
| Purchasing Management Specialist | 2 | 4 days | 240,500 | | | | | 15-18 | | | | 18-21 | | | |
| Procurement in a Post Crisis Environment | 2 | 3 days | 210,000 | | | 28-30 | | | | 25-27 | | | | | |
| Sales & Marketing | | | | | | | | | | | | | | | |
| Digital Marketing | 3 | 3 days | 198,750 | | | 15-17 | | | | 5-7 | | 20-22 | | | |
| Marketing and Business Development Skills | 3 | 3 days | 198,750 | | | | 26-28 | | 21-23 | | | 20-22 | | | |
| Planning & Executing Marketing and Sales Strategy | 3 | 3 days | 198,750 | | | | | 10-12 | | | 16-18 | | | 28-30 | |
| Consultative Selling | 2 | 3 days | 200,500 | | | | 10-12 | | | | 14-16 | | | | |
| Strategic Key Account Management | 2 | 4 days | 240,000 | | | | 3-6 | | | | | | | | |
| Developing & Implementing Strategic Marketing Plans | 3 | 5 days | 350,000 | | | 6-10 | | | 19-23 | | | | 23-27 | | |
| Business Case Writing for New Products | 3 | 4 days | 300,000 | | | 27-30 | | | 11-14 | | | | | 27-30 | |
| The Psychology of Selling | 2 | 3 days | 200,500 | | | | | 1-3 | | | | 4-6 | | | |
| Workplace Productivity Tools | | | | | | | | | | | | | | | |
| Data Visualization - Storytelling with Infographics | 2 | 3 days | 177,750.00 | | | | | | 21-23 | | | 20-22 | | | |
| Basic Microsoft Excel | 2 | 2 days | 167,250.00 | | | 23-24 | | | | | 17-18 | | | | |
| Intermediate Microsoft Excel | 2 | 3 days | 198,750.00 | | | 29-31 | | | | | 23-25 | | | | |
| Advanced Microsoft Excel with Dashboard | 2 | 4 days | 209,250.00 | | | | 11-14 | | | | 28-31 | | | | |

Technology Courses

Lagos Centre (Instructor Led Classes)



| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Certification fee (\$) | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|------------|----------|-------------------------|------------------------|-------|-------|-------|--------|------|-------|---------|-----|-------|-------|------|-----|
| Project & Programme Management | | | | | | | | | | | | | | | | |
| Effective Project Management with Microsoft Project simulation | 5 | 4 | N235,000 | | | 14-17 | | 17-20 | | 6 - 9 | | 1-4 | | 10-13 | | |
| Project Management Professional (PMP) Fast Track | 6 | 5 | N285,000 | \$555 | 16-20 | | 13-17 | | 8-12 | | 3-7 | | 18-22 | | | 4-8 |
| PRINCE2 Foundation and Practitioner (with Exams) | 3 | 5 | N285,000 | \$600 | | | | 24- 28 | | | 17 – 21 | | | 9-13 | | |
| Managing Successful Programmes (MSP) Foundation and Practitioner | 3 | 5 | N350,000 | \$600 | | | 13-17 | | | 5-9 | | | 11-15 | | | |
| PRINCE2 Agile | 4 | 5 | N295,000 | \$600 | | | | | 8-12 | | 10-14 | | 18-22 | | | 4-8 |
| Management of Risk (MoR) | 4 | 5 | N300,000 | \$600 | | | 6-10 | | | 5-9 | | | 4-8 | | | 4-8 |
| Project Management Agile – APMG | 3 | 5 | N300,000 | \$600 | | | | 24-28 | | | | | 4-8 | | 6-10 | |
| Project Analysis Tools & Techniques for Managing Risk & Uncertainty | 3 | 3 | N245,000 | | | | | | 3-5 | 14-16 | | | | | 1-3 | |
| PMI - ACP | 3 | 5 | N350,000. | | | | | 10-14 | | | 17-21 | | | | 6-10 | |
| Certified Scrum Master (CSM) | 3 | 3 | N225,000 | \$300 | | | | | 4-5 | | 20-21 | | 7-8 | | | |
| Establishing & Managing the Project Management Office | 2 | 3 | N245,000 | | | 1-3 | | | | | | | | | 1-3 | |
| Project Risk Management | 2 | 3 | N225,000 | | | | | | | 14-16 | | 2-4 | | | | |
| Change Management | | | | | | | | | | | | | | | | |
| Introduction to Change Management | 3 | 3 | N250,000 | | | | | 18-20 | | | 7-9 | | | 11-13 | | |
| APMG-International Change Management™ Foundation & Practitioner | 4 | 5 | N350,000 | \$630 | | | 6-10 | | | 8-12 | | | 18-22 | | | 4-8 |
| Succession planning & Change Management | 3 | 5 | N400,000 | | | | | 17-20 | | | 3-7 | | | 10-14 | | |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Certificati on Fee (\$) | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|------------|----------|-------------------------|-------------------------|-------|-------|-------|-------|---------|-------|-------|-------|-------|-------|-------|-----|
| IT Governance and Service Management | | | | | | | | | | | | | | | | |
| COBIT® 2019 Foundation | 4 | 2 | N250,000 | \$300 | | | 6-7 | | | 19-20 | | | 4-5 | | 20-21 | |
| COBIT® 2019 Design and Implementation | 4 | 3 | N350,000 | \$400 | | | 8-10 | | | 21-23 | | | 6-8 | | 22-24 | |
| ITIL 4® Foundation & certification (with exam) | 6 | 3 | N230,000 | \$300 | 18-20 | | | 25-27 | | 5-7 | 19-21 | | 20-22 | | 8-10 | |
| ITIL Specialist (Create, Deliver & Support) | 3 | 3 | N400,000 | \$500 | | | 8-10 | | | 14-16 | | | 6-8 | | | |
| ITIL Specialist (Drive Stakeholder Value) | 2 | 3 | N400,000 | \$500 | | | | | | | | 30-1 | | | 29-1 | |
| ITIL Specialist (High Velocity IT) | 3 | 3 | N400,000 | \$500 | | 15-17 | | | 24-26 | | | | | 4-6 | | |
| ITIL Specialist (Direct Plan & Improve) | 3 | 3 | N400,000 | \$500 | | | | | | | 10-12 | | | 11-13 | | 6-8 |
| ITIL Leader (Digital & IT Strategy) | 2 | 3 | N400,000 | \$500 | | | | | | | | 1-3 | 20-22 | | | |
| ITIL Strategic Leader (SL) | 2 | 3 | N450,000 | \$500 | | | | | | 7-9 | | 23-25 | | | | |
| ITIL Managing Professional (MP) | 2 | 3 | N450,000 | \$500 | | | | | 31-2 | | | | | 18-20 | | |
| ITIL Master | 2 | 4 | N500,000 | \$500 | | | | | | | 5-7 | | | | 1-3 | |
| ISO 38500 IT Corporate Governance | 4 | 4 | N350,000 | \$500 | | | | 17-21 | | 19-23 | | 21-25 | | | 6-10 | |
| TOGAF (9.1) Enterprise Architecture Combined Foundation and Practitioner (with Exams) | 5 | 5 | N325,000 | \$850 | 23-27 | | 6-10 | | 15 - 19 | | | 7-11 | | | 20-24 | |
| TOGAF (9.2) Integrating Risk & Security Combined Foundation and Practitioner (with Exams) | 3 | 5 | N350,000 | \$850 | | | | | 8-12 | | | | 18-22 | | | 4-8 |
| IT Strategy & Governance | 4 | 3 | N270,000 | | | 1-3 | | | | 7-9 | | 14-16 | | | 15-17 | |
| Certified in Governance & Enterprise Information Technology (CGEIT) | 4 | 5 | N325,000 | \$1000 | | | 20-24 | | 15-19 | | | 7-11 | | 23-27 | | |
| Executive Awareness in IT Service Management | 3 | 2 | N235,000 | | | | 23-24 | | | | 6-7 | | | 26-27 | | |
| Business Architecture Design for Non-IT | 3 | 4 | N280,000 | | | | | 3-6 | | | 4-7 | | | 3-6 | | |
| TOGAF 9.2 Business Architecture Combined Foundation & Practitioner with (Exams) | 3 | 5 | N325,000 | \$850 | | | | | | 5-9 | | | 18-22 | | | 4-8 |

| Courses | No of runs | Duration | Training Fee(N) | Certification fee(\$) | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec |
|--|------------|----------|-----------------|-----------------------|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| IT Risk & Compliance | | | | | | | | | | | | | | | | |
| OHSAS 45001 (Occupational Health & Safety Management Systems) Lead Auditor | 3 | 5 | N350,000 | \$500 | | 13-17 | | | | | | 7-11 | | | 13-17 | |
| OHSAS 45001 (Occupational Health & Safety Management Systems) Lead Implementer | 3 | 5 | N350,000 | \$500 | | | 27-31 | | | 26-30 | | | 4-8 | | | |
| ISO/IEC 20000 Lead Auditor & Certification | 3 | 5 | N350,000 | \$500 | | | | 17-21 | | | 17-21 | | | | | 4-8 |
| ISO/IEC 20000 Lead Implementer & Certification | 3 | 5 | N350,000 | \$500 | | 20-24 | | | | | | | 11-15 | | 6-10 | |
| ISO/IEC 20000 Practitioner & Certification | 3 | 5 | N350,000 | \$500 | | | | 17-21 | | | | | 25-29 | | | 4-8 |
| ISO 27001 Lead Auditor & Certification | 4 | 5 | N350,000 | \$500 | | 20-24 | | | 22-26 | | | 7-11 | | | 6-10 | |
| ISO 27001 Lead Implementer & Certification | 4 | 5 | N350,000 | \$500 | | | | | 8-12 | | 17-21 | | 11-15 | 9-13 | | |
| ISO 22301 - Business Continuity Management Lead Auditor & Certification | 4 | 5 | N350,000 | \$500 | | | 6-10 | | | 26-30 | | | 4-8 | | | 4-8 |
| ISO 22301 - Business Continuity Management Lead Implementer & Certification | 4 | 5 | N350,000 | \$500 | | 13-17 | | | | 19-23 | | 14-18 | | | 20-24 | |
| Lean Six Sigma White Belt | 3 | 3 | N250,000 | | | | | 27-29 | | | 17-20 | | | 16-18 | | |
| Lean Six Sigma Yellow Belt | 3 | 5 | N350,000 | | | | 27-31 | | | | 3-7 | | | | 6-10 | |
| Lean Six Sigma Green Belt | 3 | 5 | N350,000 | | | | | 17-21 | | 5-9 | | | 4-8 | | | |
| Lean Six Sigma Black Belt | 3 | 5 | N350,000 | | | | | | | 19-23 | | 14-18 | | | 20-24 | |
| Lean Six Sigma Master Black Belt | 3 | 5 | N400,000 | | | | 6-10 | | | 26-30 | | | | | 6-10 | |
| Improving Productivity through Quality Enhancement & Cost Reduction | 2 | 5 | N300,000 | | | | 27-31 | | | | | 21-25 | | | 27-1 | |
| ISO 31000 Risk Management | 3 | 4 | N350,000 | \$500 | | | 6-10 | | | 5-9 | | | | 16-20 | | |
| Certified in Risk and Information Systems Control (CRISC) Bootcamp | 3 | 5 | N350,000 | \$1000 | | | | 17-21 | | | | 14-18 | | | 13-17 | |
| Enterprise Risk Management | 3 | 3 | N255,000 | | | | 19-21 | | | | 2-4 | | | | 6-8 | |
| ISO 9001 Quality Management Systems Lead Auditor & Certification | 3 | 5 | N350,000 | \$500 | | | | | | | 3-7 | | 4-8 | 9-13 | | |
| Certified Information Security Manager® (CISM) | 3 | 5 | N350,000 | \$1000 | | | | 17-21 | | | 10-14 | | | | 20-24 | |
| CISA® (Certified Information Systems Auditor®) | 3 | 5 | N350,000 | \$1000 | | | 13-17 | | | 19-23 | | | | 16-20 | | |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Certification Cost (\$) | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|------------|----------|-------------------------|-------------------------|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| Information Security | | | | | | | | | | | | | | | | |
| Business Architecture Design for Non-IT | 3 | 4 | N270,000 | | | | 7-10 | | 2-5 | | 4-7 | | | | | |
| (ISC)2 CISSP CBK Review Seminar (with exam) | 3 | 5 | N350,000 | \$850 | | | 27-31 | | | | 31-4 | | | 16-20 | | |
| Business Continuity Management for Senior Executives | 2 | 5 | N350,000 | | | | | | | 5-9 | | | | | 13-17 | |
| Disaster Recovery Professional (DRP) | 3 | 5 | N280,000 | \$500 | | 20-24 | | | 8-12 | | | | | 16-20 | | |
| Ethical Hacking & Counter Measure (CEH) & Certification | 4 | 5 | N300,000 | \$850 | | | | 17-21 | | 5-9 | | 7-11 | | | 20-24 | |
| Certified Hacking Forensic Investigator (CHFI) & Certification | 3 | 5 | N300,000 | \$850 | | | 6-10 | | | 19-23 | | | | 9-13 | | |
| Certified ISO 27032 - Cyber Security Lead Manager | 4 | 5 | N300,000 | \$500 | | | 20-24 | | | | 24-28 | | 4-8 | | 20-24 | |
| Cybersecurity Fundamentals for Business | 4 | 3 | N225,000 | | | | 20-22 | | | | 24-26 | | 4-6 | | 20-22 | |
| Penetration Testing: A Complete Hands-on Approach | 3 | 5 | N250,000 | | | | 20-24 | | 8-12 | | | | | 23-27 | | |
| Information Security Incident investigation and management | 2 | 5 | N300,000 | | | | | 17-21 | | | | 28-1 | | | | |
| Kali Linux Certified Professional | 1 | 4 | N350,000 | \$500 | | | | | | | | 28-31 | | | | |
| Certified Data Protection Officer | 3 | 5 | N300,000 | \$500 | | 6-10 | | | | | 17-21 | | | | 20-24 | |
| Cyber-Security & Data Privacy | 3 | 5 | N350,000 | | | | | | 15-19 | | | | 4-8 | | 6-10 | |
| Data Governance | 4 | 3 | N350,000 | \$1000 | | 1-3 | | | 29-31 | | | | 20-22 | | 27-29 | |
| Data Management for Executives | 4 | 3 | N350,000 | | | 1-3 | | | 29-31 | | | 1-3 | | 4-6 | | |

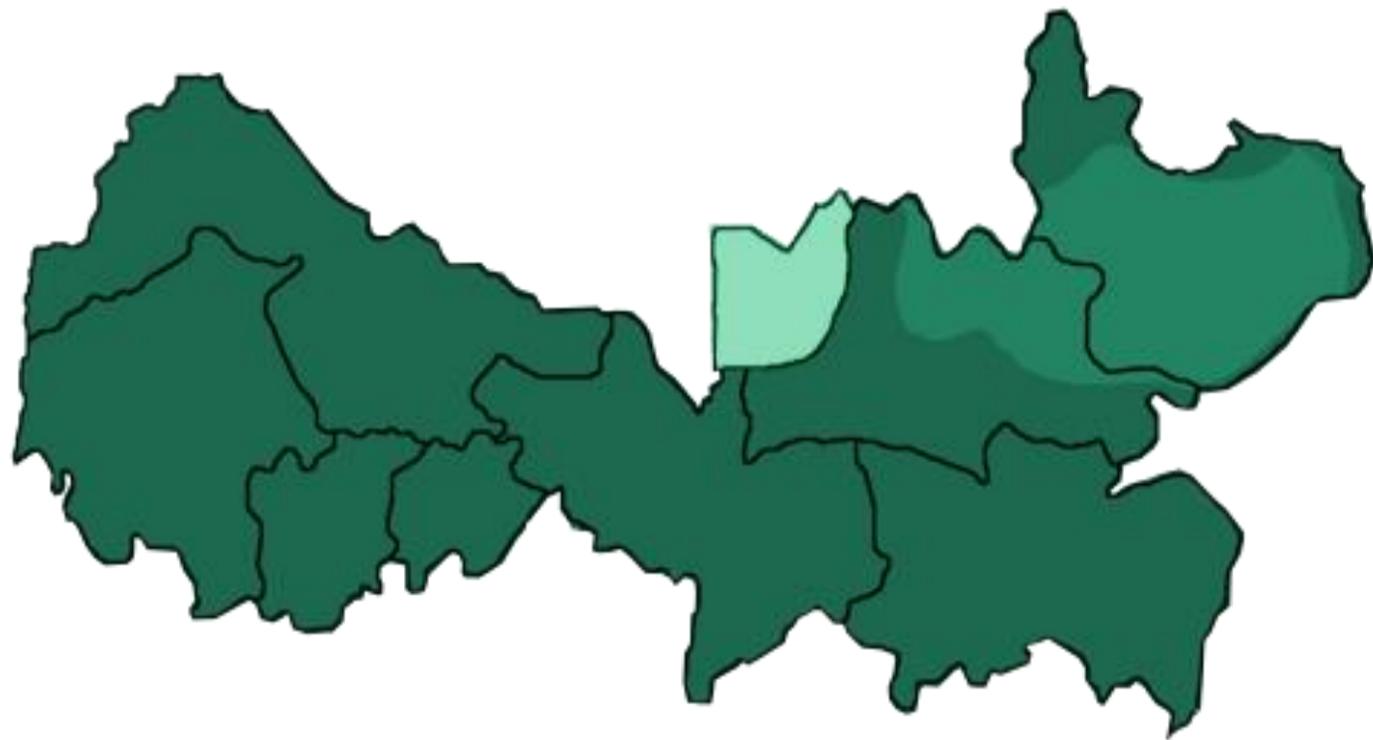
| Courses` | No of runs | Duration | Training Fee(N) | Certificati on Fee(\$) | Jan | Feb | Mar | Apr | May | Jun | July | Aug | Sept | Oct | Nov | Dec |
|--|------------|----------|-----------------|------------------------|------|-----|-------|-------|-------|-------|-------|------|-------|-------|-------|-----|
| Cloud Security Trainings | | | | | | | | | | | | | | | | |
| Certified Cloud Security Professional (CCSP) | 4 | 5 | N350,000 | \$750 | | | | 17-21 | | 5-9 | | 28-1 | | 16-20 | | |
| Software Development and security | | | | | | | | | | | | | | | | |
| Secure Software Development And Certified Software Security Lifecycle Professional Certification(CSSLP) | 3 | 5 | N350,000 | \$750 | | | | 17-21 | | 19-23 | | | | 23-27 | | |
| Secure Coding | 3 | 4 | N350,000 | | | | | 4-7 | | | 25-28 | | | 24-27 | | |
| Software Testing Masterclass | 3 | 5 | N350,000 | | | | | | 8-12 | | | 28-1 | | | 27-1 | |
| Banking Solutions | | | | | | | | | | | | | | | | |
| E-business solutions & Digital Transaction banking trainings | 3 | 4 | N350,000 | | | | 21-24 | | | | | 1-4 | | 3-6 | | |
| Open Banking | 2 | 4 | N300,000 | | 31-3 | | | | | 20-23 | | | | | | |
| Fraud Detection | | | | | | | | | | | | | | | | |
| Excellence in Fraud Investigation Detection and Control Programme | 2 | 4 | N350,000 | | | | | 18-21 | 29-1 | | | | 19-22 | | | |
| IT Auditing & Fraud Detection | 2 | 3 | N270,000 | | | | | | 3-5 | | | 2-4 | | | | |
| Machine Learning | | | | | | | | | | | | | | | | |
| Introduction to Machine Learning in Production | 2 | 5 | N345,000 | | | | 20-24 | | | | 31-4 | | | | | |
| Investment Management With Python and Machine Learning Specialization | 2 | 5 | N350,000 | | | | | | 15-19 | | | 7-11 | | | | |
| IT Leadership | | | | | | | | | | | | | | | | |
| Lead Digital Transformation Strategy Executive Program (Ibom ICON Hotel & Golf Resort) | 2 | 5 | N1,750,000 | | | | | | | 5-9 | | | | 9-13 | | |
| The Disruptive IT Leadership & Corporate Governance Academy (Ibom ICON Hotel & Golf Resort) | 2 | 5 | N1,800,000 | | | | | | | | 24-28 | | | | 20-24 | |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Certificat ion Fee(\$) | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|------------|----------|-------------------------------|------------------------------|------|------|-------|-------|-------|-------|-------|-------|------|-------|-------|-----|
| BUSINESS ANALYSIS | | | | | | | | | | | | | | | | |
| Certified Business Analysis Professional (CBAP) Training | 3 | 4 | N350,000 | \$600 | | | 14-17 | | 2-5 | | 17-20 | | | | | |
| Business Analysis Fundamentals | 3 | 3 | N230,000 | | | | 13-15 | | | 14-16 | 17-19 | | | | | |
| The Business Intelligence Analyst Course | 3 | 4 | N250,000 | | | | | 4-7 | | 13-16 | | | | | 21-24 | |
| Advanced Business Analytics | 3 | 5 | N355,000 | | | 27-3 | | | 8-12 | | | 7-11 | | | | |
| Agile Business Analysis | 4 | 3 | N250,000 | | | 1-3 | | | 29-31 | | | | 4-6 | 25-27 | | |
| SAP Courses | | | | | | | | | | | | | | | | |
| SAP HANA | 3 | 5 | N400,000 | | 6-10 | | | 15-19 | | | | | | 27-1 | | |
| SAP BusinessObjects | 3 | 5 | N400,000 | | | 6-10 | | | 19-23 | | | | | 20-24 | | |
| SAP ERP | 3 | 5 | N400,000 | | | | 3-7 | | | 10-14 | | | 9-13 | | | |
| SAP ABAP | 3 | 5 | N400,000 | | | | | 29-2 | | | 14-18 | | 9-13 | | | |
| SAP Business Warehouse | 3 | 5 | N400,000 | | | | | | 19-23 | | | 4-8 | | 27-1 | | |
| SAP Supply Chain Management | 3 | 5 | N400,000 | | 27-3 | | | | | | 28-1 | | | | 4-8 | |
| SAP NetWeaver | 4 | 5 | N400,000 | | | | | 8-12 | | 3-7 | | 11-15 | | 6-10 | | |

| Courses | No of runs | Duration | Fee(N) Exclusi ve of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|------------|----------|-----------------------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| SalesForce Courses | | | | | | | | | | | | | | | |
| SalesForce Beginner Administrator (With exams) | 3 | 3 | N350,000 | | 1-3 | | | | 14-16 | | 30-1 | | | | |
| SalesForce App Builder | 3 | 5 | N350,000 | | | 6-10 | | 29-2 | | | | | 9-13 | | |
| SalesForce Platform Developer 1 | 3 | 4 | N350,000 | | | | 18-21 | | 13-16 | | | 26-29 | | | |
| SalesForce Platform Developer 2 | 4 | 5 | N350,000 | | | | | 15-19 | | 24-28 | | | 16-20 | | 4-8 |
| Microsoft Courses | | | | | | | | | | | | | | | |
| Microsoft Power BI | 2 | 5 | N450,000 | 30-3 | | | | 22-26 | | | | | | | |
| Microsoft Power Automate | 4 | 5 | N450,000 | | 13-17 | | 17-21 | | | 31-4 | | 25-29 | | | |
| Microsoft Power Apps | 4 | 5 | N450,000 | | | 6-10 | | 29-2 | | | 14-18 | | 9-13 | | |
| Microsoft Azure | 3 | 5 | N450,000 | | | | 3-7 | | 26-30 | | | 4-8 | | | |
| Microsoft Azure Data Engineer | 3 | 5 | N450,000 | | | | | 15-19 | | | 28-1 | | 30-3 | | |
| Microsoft Azure AI Developer | 3 | 5 | N450,000 | | | | 17-21 | | | 17-21 | | | | | 4-8 |
| Microsoft Exchange Online | 3 | 5 | N400,000 | | | 27-31 | | | | | | 11-15 | | 13-17 | |
| Microsoft SharePoint Online | 3 | 5 | N400,000 | | | | 17-21 | | | 31-4 | | | 23-27 | | |
| Microsoft One Drive for Business (ODB) | 3 | 5 | N400,000 | | | 13-17 | | | | 10-14 | | | | 20-24 | |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Certification | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|------------|----------|-------------------------|---------------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| Microsoft Dynamics 365 | | | | | | | | | | | | | | | | |
| Microsoft Dynamics 365 Commerce | 3 | 5 days | N400,000 | | | | 13-17 | | | | 3-7 | | | | 6-10 | |
| Microsoft Dynamics 365 Supply Chain | 3 | 5 days | N400,000 | | | | | 17-21 | | | | 21-25 | | 16-20 | | |
| Microsoft Dynamics 365 Finance | 3 | 5 days | N400,000 | | | | | | 15-19 | | | 7-11 | | 23-27 | | |
| Microsoft Dynamics 365 HR | 3 | 5 days | N400,000 | | | | | | | 19-23 | | | 18-22 | 30-3 | | |
| Microsoft Dynamics 365 Customer Insights | 3 | 5 days | N400,000 | | | | 27-31 | | | 26-30 | | 21-25 | | | | |
| Microsoft Dynamics 365 Customer Relationship Management | 3 | 5 days | N400,000 | | | | | 17-21 | | | 31-4 | | 25-29 | | | |
| Customization & Integration of Enterprise Application with Microsoft | 4 | 5 days | N400,000 | | | 20-24 | | | 15-19 | | 3-7 | | | | 6-10 | |
| Blockchain and Digital Currency | | | | | | | | | | | | | | | | |
| Certified Blockchain Developer | 4 | 4 days | N400,000 | 500USD | 31-3 | | | 18-21 | | | 31-3 | | | 3-6 | | |
| Certified Enterprise Blockchain Professional | 4 | 5 days | N400,000 | | | 27-3 | | | 15-19 | | | 14-18 | | | 27-1 | |
| Trading with Technical Analysis | 2 | 5 days | N300,000 | | | | 27-31 | | | | | 29-1 | | | | |
| PRODUCT MANAGEMENT | | | | | | | | | | | | | | | | |
| Product Management Fundamentals (Transitioning into Product Management) | 3 | 3 | N230,000 | | | | 20-22 | | | 5-7 | | 21-23 | | | | |
| The Complete Product Management Course | 3 | 5 | N350,000 | | | | 20-24 | | | 5-9 | | 21-25 | | | | |
| Product Ideation, Design & Management | 3 | 4 | N255,000 | | | 7-10 | | | | | 4-7 | | 5-8 | | | |
| Digital Product Management | 4 | 5 | N300,000 | | | 6-10 | | | 8-12 | | | | 4-8 | | 20-24 | |
| Product Marketing | 2 | 5 | N275,000 | | | | 20-24 | | | | | 14-18 | | | | |
| Product Strategy | 2 | 5 | N280,000 | | | | | | | 5-9 | | | | 30-3 | | |
| Product Design | 4 | 4 | N265,000 | | | | | 17-20 | | 13-16 | | 21-24 | | | | 4-7 |
| Advanced Product Management, Leadership and Communication | 4 | 4 | N300,000 | | 31-3 | | 6-9 | | | | 25-28 | | | 16-19 | | |
| Agile Product Management | 3 | 5 | N300,000 | | | | | 17-20 | | 5-9 | | 14-18 | | | | |

Leadership, Management & Technology Abuja Centre



| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|------------|----------|-------------------------|-----|-----|-----|-------|-------|-------|-------|-----------------|-------|-------|-------|-------|
| Leading Self | | | | | | | | | | | | | | | |
| Business Writing | 3 | 3days | 198,750 | | | | | | 7-9 | | | | 4-6 | | 6-8 |
| Communicating with Assertiveness | 3 | 1 day | 88,500 | | | | 13-14 | | | 6-7 | | | | 2-3 | |
| Developing Emotional Intelligence | 2 | 2 days | 177,750 | | | | | | 13-16 | | | 5-8 | | | |
| High Impact Business Communication | 3 | 4days | 209,250 | | | | 26-28 | | | | | | | 8-10 | |
| Managers Starters Kit | 3 | 3 days | 198,750 | | | | | 17-19 | | | 30 AUG – 1 SEPT | | | | |
| Office Administration and Management | 3 | 3 days | 177,750 | | | | | 3-5 | | 5-7 | | | | | 13-15 |
| Personal Workplace Effectiveness | 4 | 3 days | 198,750 | | | | | | 6-9 | | | 12-15 | | | |
| Leading Others | | | | | | | | | | | | | | | |
| Building and Developing Productive People | 2 | 3 days | 198,750 | | | | 19-21 | | | | 23-25 | | | | |
| Conflict Management | 3 | 1 day | 88,500 | | | | | 5 | | 14 | | | | | 8 |
| Developing Leadership Competencies | 3 | 5 days | 282,000 | | | | | 8-12 | | | 14-18 | | | 13-17 | |
| Leading the organization | | | | | | | | | | | | | | | |
| Advanced Impactful Leadership | 2 | 5 days | 293,250 | | | | | | 19-23 | | | | 9-13 | | |
| Negotiation Skills | 3 | 2 days | 177,750 | | | | 20-21 | | | 13-14 | | | 19-20 | | |
| Critical Thinking and Innovative Skills | 2 | 3 days | 214,500 | | | | | 17-19 | | | 9-11 | | | | |
| Customer Experience Management | | | | | | | | | | | | | | | |
| Customer Relationship Management | 2 | 3 days | 198,750 | | | | | | | | | 6-8 | | | 13-15 |
| Delivering Service Excellence | 2 | 2 days | 177,750 | | | | | 25-26 | | 20-21 | | | | | |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|------------|----------|-------------------------|-----|-----|-----|-------|-----|-------|-----|-------|-------|-------|-------|-----|
| Finance | | | | | | | | | | | | | | | |
| Basic Financial Modeling | 1 | 3 days | 198,750 | | | | | | | | 2-4 | | | | |
| Advanced Financial Modeling | 1 | 3 days | 209,250 | | | | | | | | 9-11 | | | | |
| Finance and Accounting for Non-Finance Professionals | 2 | 4 days | 235,500 | | | | 11-14 | | | | | | | 21-24 | |
| Human Capital Management | | | | | | | | | | | | | | | |
| Integrated Talent Management | 1 | 3 days | 198,750 | | | | 12-14 | | | | | | | | |
| Fundamentals of HR | 1 | 2 days | 167,250 | | | | | | | | | 21-22 | | | |
| Managing the HR Function | 1 | 4 days | 209,250 | | | | | | | | | | 24-27 | | |
| Managing the Learning and Development Function | 1 | 2 days | 167,250 | | | | | | 27-28 | | | | | | |
| Sales & Marketing | | | | | | | | | | | | | | | |
| Marketing and Business Development Skills | 1 | 3 days | 198,750 | | | | | | | | | 20-22 | | | |
| Planning & Executing Marketing and Sales Strategy | 1 | 3 days | 198,750. | | | | | | | | 23-25 | | | | |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|------------|----------|-------------------------|-----|-----|-----|-------|----------|-------|---------|-------|-----------|-------|-----|-------|
| Project & Programme Management | | | | | | | | | | | | | | | |
| Project Management Professional (PMP) | 3 | 5days | N300,000 | | | | 10-14 | | | | 31-4 | | 9-13 | | |
| Effective Project Management | 3 | 4days | N235,000 | | | | | | 6 - 9 | | 1-4 | | 10-13 | | |
| The Complete Product Management Course | 2 | 5days | N365,750 | | | | | | 5-9 | | 21-25 | | | | |
| PRINCE2 Foundation and Practitioner (with Exams) | 2 | 5days | N300,750 | | | | | | | 17 – 21 | | | 9-13 | | |
| TOGAF 9.2 Enterprise Architecture | 2 | 5days | N350,000 | | | | | | | | | 25-29 | | | 4-8 |
| Business Analysis Courses | | | | | | | | | | | | | | | |
| Certified Business Analysis Professional (CBAP) Training | 3 | 4 | N350,000 | | | | 14-17 | | 2-5 | | 17-20 | | | | |
| Business Analysis Fundamentals | 3 | 3 | N230,000 | | | | 13-15 | | | 14-16 | 17-19 | | | | |
| Banking Solutions | | | | | | | | | | | | | | | |
| E-business solutions & Digital Transaction banking trainings | 3 | 4 | N300,000 | | | | | | | | | 1-4 | | 3-6 | |
| Open Banking | 2 | 4 | N300,000 | | | | | | | 27-30 | | | | | |
| Cybersecurity Courses | | | | | | | | | | | | | | | |
| Certified ISO 27032 - Cyber Security Lead Manager | 4 | 5 | N300,000 | | | | | | | | | | 4-8 | | 20-24 |
| Cybersecurity Fundamentals for Business | 4 | 3 | N225,000 | | | | | | | | | | 4-6 | | 20-22 |
| IT Governance & Service Management | | | | | | | | | | | | | | | |
| ITIL4 Foundation | 3 | 3 | N230,000 | | | | 15-17 | | | 7-9 | | 27-29 | | | |
| COBIT® 2019 Foundation | 2 | 2 | N250,000 | | | | | 29-30 | | | | 28-29 | | | |
| COBIT® 2019 Design and Implementation | 3 | 2 | N350,000 | | | | | 31-2June | | | | 30-1 June | | | |

Virtual Instructor- Led Courses



Phillips Consulting Virtual Instructor-Led training

At pcl. we have a lot of experience in deploying Virtual Instructor-Led training. We have successfully done this across platforms such as Zoom, Microsoft Teams, and Skype. We have also done this for class sizes of 50 and above. Zoom, Microsoft Teams, and Skype for Business are popular web-based platforms that we use but are not limited to.

We have quite an extensive amount of experience in facilitating very interactive sessions using them. These platforms allow for sharing screens so that slides, videos, and other functionalities can be displayed.

Given that there might be bandwidth issues with sharing heavy files, we will be sharing video links and other materials ahead of the sessions, which also forms part of our Flipped Methodology. This is where participants receive materials before the session to prepare them for what will happen during class. This allows participants to have uninterrupted access during the session.

Zoom and Microsoft Teams allow for polling and breakout sessions where participants can go and work on group activities and then come back to the main session. This mirrors our in-class action-based delivery methodology, where we mix up facilitation, videos, exercises, and case studies. As with our In-Person training courses, we can also customize and tailor our virtual instructor-led courses to meet your learning objectives, or we can develop new courses to suit your organization's exact needs.

Virtual Training Demos are available upon request.



| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|------------|----------|----------------------------|-----|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Leading Self | | | | | | | | | | | | | | | |
| Business Writing | 3 | 3 days | 198,750 | | | 1-3 | | 10-12 | | | 2-3 | | | | |
| Technical Report Writing | 3 | 4 days | 220,000 | | | | | 9-12 | | | | 5-8 | | | |
| Communicating with Assertiveness | 3 | 1 day | 88,500 | | | | | | 16 | 13-14 | | 1 | | | |
| Developing Emotional Intelligence | 2 | 2 days | 177,750 | | | | 20-21 | | | | | | 5-6 | | |
| High Impact Business Communication | 3 | 4days | 209,250 | | | | 11-14 | | | 25-28 | | | 3-6 | | |
| Managers Starters Kit | 3 | 3 days | 198,750. | | | 29-31 | | | | 26-28 | | | | 1-3 | |
| Office Administration and Management | 3 | 3 days | 177,750 | | | | 12-14 | | | 12-14 | | | | 22-24 | |
| Personal Workplace Effectiveness | 4 | 3 days | 198,750 | | | 1-3 | | | 14-16 | | 9-11 | | 4-6 | | |
| Public Speaking and Presentation Skills | 3 | 3 days | 198,750 | | | | | 17-19 | | | 23-25 | | | 8-10 | |
| Taking on Greater Responsibilities | 4 | 4 days | 209,250 | | | 7-10 | | | 20-22 | | | 5-8 | | 21-24 | |
| Leading Others | | | | | | | | | | | | | | | |
| Building and Developing Productive People | 3 | 3 days | 198,750 | | | | 19-21 | | | 26-28 | | | 11-13 | | |
| Conflict Management | 3 | 1 day | 88,500 | | | 3 | | | | 14 | | | 12 | | |
| Developing Leadership Competencies | 4 | 5 days | 282,000 | | | 13-17 | | | 19-23 | | | 4-8 | | 6-10 | |
| Managing Employee Performance for Results | 3 | 3 days | 198,750 | | | 22-24 | | | | 12-14 | | | | 1-3 | |
| Team Challenges and Development | 3 | 2 days | 177,750 | | | 2-3 | | | 22-23 | | | | | 2-3 | |
| Managing Employee Engagement | 2 | 2 days | 195,000 | | | | | | | | | 28-29 | | | 7-8 |
| Leadership Agility & Adaptability Masterclass | 3 | 1 day | 95,000 | | | | 28 | | | 28 | | | 13 | | |
| Innovation and productivity in the workplace | 2 | 3 days | 175,750 | | | | | | | | | | | | |
| The Agile Leader | 3 | 5 days | 300,000 | | | | | 15-19 | | | | 18-22 | | | 11-15 |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|------------|----------|----------------------------|-----|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| Leading The Organisation | | | | | | | | | | | | | | | |
| Advanced Impactful Leadership | 3 | 5 days | 293,250 | | | | | 15-19 | | | 7-11 | | 9-13 | | |
| Negotiation Skills | 3 | 2 days | 177,750 | | | 16-17 | | | 1-2 | | | | 12-13 | | |
| Critical Thinking and Innovative Skills | 3 | 3 days | 214,500 | | | | | 3-5 | | | 16-18 | | | 1-3 | |
| Finance & Operations Strategy (Driven by Advanced Business Simulation) | 1 | 4 days | 650,500 | | | | | | | | 21-25 | | | | |
| Developing Business Acumen for Professionals | 2 | 3 days | 350,000 | | | | | | | 18-20 | | | | 21-23 | |
| Strategic Thinking and Decision-Making Skills | 3 | 3 days | 235,500 | | | | 26-28 | | | | | 13-15 | | | 6-8 |
| Design Thinking and Innovation | 3 | 2 days | 195,000 | | | | 13-14 | | 8-9 | | | | 12-13 | | |
| Business Intelligence and optimization | 2 | 2 days | 198,000 | | | | | | | 27-28 | | | 19-20 | | |
| High Performance Leadership Programme | 3 | 2 days | 220,000 | | | 16-17 | | | | 14-15 | | | 12-13 | | |
| Mastering intelligent business thinking | 2 | 3 days | 300,000 | | | 21-23 | | | 26-28 | | | 5-7 | | | |
| Women in Leadership | 3 | 3 days | 270,000 | | | | 17-19 | | | 17-19 | | | | 7-9 | |
| Corporate Branding | | | | | | | | | | | | | | | |
| Branding A-Z | 3 | 3 days | 198,750 | | | 8-10 | | | 7-9 | | | | 18-20 | | |
| Strategic Brand Management | 2 | 2 days | 175,750 | | | | 5-6 | | | | 9-10 | | | | |
| Corporate Identity & Brand Management | 2 | 4 days | 280,000 | | | | | | | | | | | | |
| Branding Fundamentals for SME's | 2 | 3 days | 210,750 | | | 23-24 | | | | 17-19 | | | | 28-30 | |
| Corporate Strategy | | | | | | | | | | | | | | | |
| ESG Corporate Governance | 2 | 2 days | 128,625.00 | | | | | | 8-9 | | | | 26-27 | | |
| Developing, Executing & Sustaining Strategy for Competitive Advantage | 1 | 3 days | 139,650.00 | | | | | 17-19 | | | | | | | |
| Customer Experience Management | | | | | | | | | | | | | | | |
| Customer Experience Management | 3 | 2 days | 177,750 | | | 23-24 | | | | 27-28 | | | 19-20 | | |
| Customer Relationship Management | 3 | 3 days | 198,750 | | | | | 3-5 | | | 9-11 | | | 22-24 | |
| Delivering Service Excellence | 3 | 2 days | 177,750 | | | 30-31 | | | 15-16 | | | | 9-10 | | |
| Contact Center Agent Training | 2 | 2 days | 150,750. | | | 13-14 | | | | | | 14-15 | | | 7-8 |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|------------|----------|----------------------------|-----|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Finance | | | | | | | | | | | | | | | |
| Basic Financial Modeling | 3 | 3 days | 198,750 | | | | 19-21 | | | | 9-11 | | | 8-10 | |
| Advanced Financial Modeling | 3 | 3 days | 209,250 | | | | 26-28 | | | | 23-25 | | | 15-17 | |
| Financial Management & Credit Analysis | 3 | 2 days | 167,250. | | | | | 4-5 | | | 17-18 | | 26-27 | | |
| Finance and Accounting for Non-Finance Professionals | 3 | 4 days | 235,500 | | | 7-10 | | | | 4-7 | | | 24-27 | | |
| Cost optimization, Management & Reporting | 2 | 2 days | 195,000 | | | | | | 15-16 | | | | | 16-17 | |
| Business Performance Reporting: balanced Scorecard & Analytics for Business | 2 | 2 days | 195,000 | | | | 13-14 | | | 6-7 | | | | | |
| Basic Financial Modeling | 3 | 3 days | 198,750 | | | | 19-21 | | | | 9-11 | | | 8-10 | |
| Human Capital Management | | | | | | | | | | | | | | | |
| Designing and Implementing Compensation and Benefits | 2 | 2 days | 167,250 | | | | 27-28 | | | | | | 26-27 | | |
| HR Metrics & Analytics | 4 | 1 day | 95,000 | | | 10 | | | 16 | | | 15 | | | 1 |
| Designing a Performance Management Framework | 3 | 3 days | 198,750 | | | | 12-14 | | | | 2-4 | | | 15-17 | |
| Competency Based Interview Skills | 2 | 3 days | 187,750 | | | | | 17-19 | | | | | 18-20 | | |
| Human Resource Business Partner | 3 | 2 days | 167,250 | | | 30-31 | | | | 13-14 | | | 19-20 | | |
| Integrated Talent Management | 3 | 3 days | 198,750 | | | | | 3-5 | | | | 13-15 | | | 14-15 |
| Managing the HR Function (Basic) | 3 | 2 days | 167,250 | | | | 13-14 | | | 6-7 | | | 5-6 | | |
| Managing the HR Function (Advanced) | 3 | 4 days | 209,250 | | | 14-17 | | | | 11-14 | | | | 14-17 | |
| Pre- Retirement Planning – Life After Retirement | 2 | 4 days | 300,000 | | | | | | 13-16 | | | | | 21-24 | |
| Strategic Performance Management using an Executive Dashboard | 2 | 5 days | 350,000 | | | | 17-21 | | | | 24-28 | | | 16-20 | |
| Knowledge Management | | | | | | | | | | | | | | | |
| Certified Knowledge Manager | 1 | 5 days | \$2,940.00 | | | | | 22-26 | | | | | | | |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|------------|----------|----------------------------|-----|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| Learning & Instructional Design | | | | | | | | | | | | | | | |
| e-Learning Instruction Design & e-Content Development | 2 | 4 days | 135,975 | | | | | | | 25-28 | | | | 14-17 | |
| Instructor-Led Course Development with Facilitation Techniques | 2 | 5 days | 176,050 | | | | | 15-19 | | | | | 16-20 | | |
| Operations Management | | | | | | | | | | | | | | | |
| Inventory & Warehouse Management | 3 | 4 days | 240,500 | | | 21-24 | | | 20-23 | | 1-4 | | | | |
| Vendor and Contract Management | 3 | 4 days | 240,500 | | | | | 9-12 | | | | 12-15 | | 7-10 | |
| Strategic Supply Chain & Procurement Management | 3 | 4 days | 240,500 | | | | 18-21 | | 6-9 | | | | | 14-17 | |
| Facilities Management | 3 | 3 days | 210,000 | | | | 26-28 | | | 12-14 | | | 25-27 | | |
| Strategic Purchasing & Supply Management | 2 | 4 days | 240,500 | | | | | 15-18 | | | | 18-21 | | | |
| Inventory & Warehouse Management | 3 | 4 days | 240,500 | | | 21-24 | | | 20-23 | | 1-4 | | | | |
| Sales & Marketing | | | | | | | | | | | | | | | |
| Digital Marketing | 3 | 3 days | 198,750 | | | 15-17 | | | | 5-7 | | 20-22 | | | |
| Marketing and Business Development Skills | 3 | 3 days | 198,750 | | | | 26-28 | | 21-23 | | | 20-22 | | | |
| Planning & Executing Marketing and Sales Strategy | 3 | 3 days | 198,750 | | | | | 10-12 | | | 16-18 | | | 28-30 | |
| Consultative Selling | 2 | 3 days | 200,500 | | | | 10-12 | | | | 14-16 | | | | |
| Strategic Key Account Management | 2 | 4 days | 240,000 | | | | 3-6 | | | | | | | | |
| Developing & Implementing Strategic Marketing Plans | 3 | 5 days | 350,000 | | | 6-10 | | | 19-23 | | | | 23-27 | | |
| Business Case Writing for New Products | 3 | 4 days | 300,000 | | | 27-30 | | | 11-14 | | | | | 27-30 | |
| The Psychology of Selling | 2 | 3 days | 200,500 | | | | | 1-3 | | | | 4-6 | | | |
| Workplace Productivity Tools | | | | | | | | | | | | | | | |
| Data Visualization - Storytelling with Infographics | 3 | 3 days | 113,925 | | | | | 24-26 | | | 2-4 | | | | 6-8 |
| Basic Microsoft Excel | 3 | 2 days | 106,575. | | | | 13-14 | | | 20-21 | | | 12-13 | | |
| Advanced Microsoft Excel with Dashboard | 3 | 4 days | 135,975 | | | | 18-21 | | | 25-28 | | | 17-20 | | |

International Courses (In-Person & Virtual)



As with our other offerings, we have also adjusted our International Courses. The New Normal has given way for new and creative methods to offer our clients the highest standards and quality of executive management development programmes.

In 2021, we introduced new partnerships with Ivy League institutions such as Cambridge University, and we also introduced brand new programmes that speak to the requirements of C-suite individuals.

As much as we will still be offering these programmes at the locations of our partner institutions, we are also introducing the option of running these programmes virtually.

The Virtual experience for International Courses has proven to be a quality experience in this New Normal, given that delegates get the opportunity to learn from experts from all over the world without necessarily having to travel to those locations.

We will continue to work with our learning partners collaboratively. We shall ensure participants walk away with new skills to transform their organisations and certificates from these highly reputable institutions.



| Courses | No of Runs | Duration | Fee (\$) | June | July | September | November | December |
|---|------------|----------|----------|---------|-------|-----------|---------------|----------|
| Creative Leadership Strategies for The Future of Work: Intellectual Forum. Jesus College, Cambridge University, United Kingdom. | 2 | 1 week | 10,750 | | 10-14 | | | 20-24 |
| Disruptive Leadership Masterclass, Jesus College, Cambridge University, United Kingdom | 2 | 1 week | 10,500 | 12 – 16 | 19-23 | | | |
| Global Executive Leadership Programme; Howard University, Washington DC, USA | 1 | 1 week | 6,750 | | | | 06 – 10 | 04-08 |
| Executive Driven Performance Strategy, Howard University, Washington DC | 2 | 1 week | 6,750 | | | | 13-17 | 11-15 |
| Executive Management Development Programme, University of Pretoria, South Africa | 2 | 1 week | 6,750 | | 09-13 | | Oct 31-Nov 03 | |
| Building the Future Ready board – Abu Dhabi ,UAE | 2 | 1 week | 10,500 | | | 19-23 | | 5-8 |

| Courses | No of Runs | Duration | Fee (\$) | June | July | November | December |
|---|-------------------|-----------------|-----------------|-------------|-------------|-----------------|-----------------|
| The Disruptive IT Leadership & Corporate Governance Academy United Kingdom. | 2 | 1 week | 6,750.00 | | 10-14 | | |
| Lead Digital Transformation Strategy Executive Program United Kingdom | 2 | 1 week | 6,750.00 | 12 – 16 | 19-23 | | |
| Organisational Resilience Washington DC, USA | 1 | 1 week | 6,750.00 | | | 06 – 10 | 04-08 |
| IT Executive Leadership Washington DC, USA | 2 | 1 week | 6,750.00 | | | 13-17 | 11-15 |
| Business Continuity Management for Senior Executives South Africa | 2 | 1 week | 6,750.00 | | 09-13 | Oct 31-Nov 03 | |

Meet our Faculty





Meet our Faculty



Rob Taiwo
(MD/CEO)

Professional experience summary

Rob is the Managing Director of Phillips Consulting (pcl.). He has over 20 years international experience solving complex challenges financial institutions, FTSE 100 companies and leading multinationals across the United Kingdom, Europe and West Africa. He was recognised as a future leader by his previous employer Commerzbank AG. He received the Award for Outstanding Sales and Consulting from Capgemini UK.

His specialties include Business Strategy, Corporate Strategy, Business Transformation, Change Management, Operating Model Development, Performance Management and Cost & Benefits optimisation. With a first degree in Law, he is an alumnus of the Warwick Business School and a Fellow of the Chartered Management Institute (UK) and the Institute of Interim Managers (UK).



Meet our Faculty



Paul Ayim
(Senior Partner)

Professional experience summary

Senior Partner responsible for the Digital Learning Practices. He is an executive leader with over 19 years' experience leading and driving boardroom agenda with innovative solutions for people transformation from hire to retire including providing world-class digital and classroom leading edge learning solutions.

His experience cuts across multiple industry sectors including banking, Oil and Gas, Telecoms, Public Sector classroom leading edge learning solutions. An Executive Facilitator on Leadership & Management, Workplace Productivity, Emotional Intelligence including a well sought after and frequent speaker at International and local conferences on people strategies. His specialties include; Digital Learning, Knowledge Management, Compensation and Benefits (employee share ownership scheme), Talent Management, Employee Engagement, organisation Design, HR Policies and Procedures, Culture Alignment and Integration, Career Path & Job Grading, Performance Management, and Leadership Development.

Meet our Faculty



Olawanle Moronkeji
(Associate Partner)

Professional experience summary

Olawanle is an Associate Partner at pcl. who provides overall strategic direction for the People Transformation practice.

He has over 20 years of consulting experience in strategy development; HR function effectiveness; organisation effectiveness; compensation and benefits, talent management (including employee share ownership schemes); culture transformation and harmonization; change and communication management.

He has exceptional business development, facilitation and client relationship management skills, particularly at Executive Management level cutting across the private and public sectors. He has worked on multidisciplinary and multinational projects in both the public and private sectors.

Olawanle is a certified competent assessor by Thomas International, a member of the Chartered Institute of Personnel Management (CIPM) and Society for Human Resource Management (SHRM).



Meet our Faculty



Jason Ikegwu
(Associate Partner)

Professional experience summary

Associate Partner responsible for the Digital Technology Transformation practice. He is the first indigenous payment card industry qualified security assessor (PCI-QSA) in West Africa. His experience spans across digital transformation of financial institutes and government establishments, technology assurance, Process improvement and implementation, Payment value chain management, project and programme management.

Jason has a B. Tech and M.Sc. in Computer Science: Nigeria and an MBA (Business Management) from the Lagos Business School. He has over 26 professional certifications in business transformation, information security, project and programme management, IT governance, Risk Management, E-business design, platform management and business innovation.



Meet our Faculty



Modupe Thomas-Owoseni
(Partner)

Professional experience summary

Modupe is a Partner at pcl. She is a business leader with over 16 years of experience providing strategic direction and implementing innovative and transformative concepts to improve business performance through capacity development initiatives in organisations

Her skills cut across diverse functions ranging from Digital Learning Advisory, Business Development, Creating Multi-Channel Marketing Strategies, Strategic Account Management, Deals and Contract Negotiations, Customer Experience Management, Performance Management, Project Management, Managing Global Alliance Relationships, and Facilitation of Leadership Learning Programs.

She is a key facilitator for our Leadership and Management programs and has successfully facilitated mid- senior leadership programs in the private and public sectors

Modupe is an experienced banking professional, an Associate of the Chartered Institute of Bankers Nigeria, Prince 2 certified practitioner, Certified Knowledge Manager, Certified MAP Practitioner and Alumni of the Executive Leadership Programmes at the Howard University Business School and Jesus College, Cambridge University.



Meet our Faculty



Omorinsola Sofola
(Partner)

Professional experience summary

Omorinsola is a Partner at pcl. who provides overall strategic direction and leadership to the Strategy & Operations Transformation practice unit. She is a seasoned management professional with over 20 years of public and private sector experience in strategy development, human resource management, business process improvement, leadership development, enterprise performance management, operations execution project management, financial management, budgeting, business development, coaching, and organisational transformation.

Omorinsola has a Master's Degree in Business Administration from the University of Illinois, Chicago. She is also certified with Franklin covey's 4 Disciplines of Operation Excellence and Kaizen methodology of operational excellence. She is a certified General Manager, a certified competent assessor by Thomas International, a member of the Chartered Institute of Personnel Management (CIPM) and Society for Human Resource Management (SHRM).



Meet our Faculty



Richard Edet

(Learning & Development Business Consultant)

Professional experience summary

Richard is a Learning & Development Business Consultant at Phillips Consulting. He is responsible for Leading experiential learning in leadership, team building, and organization process effectiveness.

He also has the commercial responsibility of aligning learning needs with the strategic ambitions and objectives of the business. With over a decade of consulting experience in learning & development, Sales & Marketing, he has implemented company-wide training across multiple industries in the Public & Private Sectors.

He is a key facilitator for our Management programs and has successfully facilitated mid-level leadership programs in the private and public sectors, such as Leadership, Personal and HR Development, Digital Marketing, Customer Relationship Management and Project Management.

Richard has an excellent Business development background with a B.A. (Hons.) in Entrepreneurial & Business Management.



Meet our Faculty



Ebere Nsofor
(Head Technology Training)

Professional experience summary

Ebere is responsible for technology trainings in Phillips Consulting. Her professional experience spans over 9 years of consulting experience in technology learning & development, Non-profit Management; Strategy; Brand management; Sales & Marketing.

Delivering value across multiple industry sectors including Non-Governmental, Media & Entertainment and the Public Sector, she has exceptional business development, Sales, Strategy, and client relationship management skills.

Ebere, is an expert facilitator in Customer Relationship Management, Strategic Brand Management, Negotiation Skills, Sales, Marketing and Business Development.

She holds a BSc in Economics (University of Nigeria, Nsukka)

Meet our Faculty



Olaide Sekiri
(Head of Management Systems)

Professional experience summary

Olaide has several years of experience in Consulting, Implementation, Adoption, Auditing, and Training of Management Systems Standards and providing quality services to various clients in different sectors across Nigeria and Ghana. She is an implementation specialist for ISO 27001 – Information Security Management System (ISMS), ISO 22301 – Business Continuity Management System,(BCMS), ISO 20000 – IT Service Management System (ITSMS), ISO 9001 – Quality Management System (QMS), ISO 45001 –Occupational Health and Safety Management System (OHSMS).

anizations in driving improvements, internalizing best practices, and building great institutions.

Olaide has assisted organizations with multiple management systems and standards, integrating their management systems to reduce costs and promote continual improvement. She has successfully implemented and integrated the following standards both in Nigeria and Ghana: ISO 27001, ISO 22301, ISO 20000, ISO 9001, ISO 45001, ISO 55001, ISO 27032, ISO 27017, ISO 27701, etc.

Olaide is a Certified Management System Auditor for Integrated Management Systems based on ISO 9001:2015, ISO 27001:2013, ISO 20000-1:2018, and ISO 22301:2019 by PECB and TUV and has single-handedly audited over 56 organizations across Nigeria and Ghana

She is a certified trainer and has several professional certifications and expertise in Information Security, Business Continuity, Service Management, Business Analysis, Quality Management, Cloud Security, Privacy, Risk Management, Audit Management, and Applications Security.



Meet our Faculty



Kelvin Chiazor
(Managing Consultant)

Professional experience summary

Kelvin is a Consultant with the People Transformation Practice of pcl. With over seven years' experience offering Human Resource Support across Retail, FMCG, Financials, Pharmaceuticals, and Manufacturing Industries as well as SMEs. As a Talent Manager he has contributed creatively in capacity building, training, performance management, and recruitment of over 600 staff. He has successfully completed BEDC learning programs, a Certified BPO Academy Trainer, and is an associate of the Association of Outsourcing Professionals of Nigeria (AOPN) with a passion for the deployment of technology for cost optimisation in enterprise.

Kelvin has been involved in the delivery of several HR consultancy and business strategy projects that include, Process Optimisation and Advisory in Human Resources, Business Growth and Strategic Partnerships, Client management on the administration of human resources policies and procedures, Organisation change and culture management, HR Technology advisory, L&D consulting and deployment and Capacity building for various industries.

Kelvin holds a BSc in Animal and Environmental Biology and Masters in Managerial Psychology from University of Lagos.

Meet our Faculty



Susan Ozenogu
(Consultant)

Professional experience summary

Susan is a Consultant with the Digital Technology Consulting Unit of Phillips Consulting. She is exceptional with clients, having gathered 8 years of experience in project management, vendor management, procurement, building business relationships, and negotiating contract terms. She has extensive experience in managing information technology related projects, and has profitably managed sales, technology and operational projects.

Susan is a Mid-level Project Manager and professional salesperson with a demonstrated history in corporate administration, brand/customer/vendor relations, and business communication.

Susan has a strong business development background with a First-class degree in Mass Communication, PMP certification, a Graduate Certificate in Logistics and Supply Chain Management, and an ongoing MBA with Nexford University.

She is an excellent facilitator with competencies in Project Management, Product Management, Programme Management, Team Management, Business writing, Negotiation, and Conflict Resolution.



Meet our Faculty



Chukwuma Okoli
(Consultant)

Professional experience summary

Chukwuma is a subject matter expert highly skilled in the cloud computing space. He has worked in several capacities as a Software Solution Engineer, SME (Microsoft), Cloud Engineer and Technical Manager using core and advanced methodologies across various cloud and hybrid OEMs to develop web applications and enterprise applications, he is a highly technical consultant with expertise in Microsoft services, building code-based and no-code applications.

He is highly skilled in training, support, design, and implementation of software tailored to meet specific needs haven successfully delivered many cloud and hybrid-based projects both locally and internationally. He is highly experienced in scripting language, applications integration, web apps, microservices, and automation. He has extensive experience working with local and international multicultural organizations across the world to deliver exceptional solutions.



Meet our Faculty



Micheal Oludiji Lana
(Enterprise Solution Architect)

Professional experience summary

Oludiji is a Solution Architect at pcl. He has over 20 years of extensive experience providing digital, technology, IT Governance, management systems, security and Data protection advisory services in major sectors of the economy. He helps empower organisations to entrench compliance and achieve organisational objectives.

Oludiji brings a range of technology and management capabilities to address organisational situations ranging from enterprise architecture misalignment to ineffective assurance systems. He has supported several organisations in designing, implementing, supporting and assessing Governance and management systems.

His specialties include information Technology service improvement, Assurance reviews, a range of IT assessments aimed at assessing security, value and efficiency of IT Operations, and design and assessment of Business Continuity Management systems. Oludiji has a Bachelor degree and several professional certifications in Enterprise Architecture, information security, business Continuity, IT Service management, data protection, project management, IT Risk Management, Audit and Network Security



Meet our Faculty



Ikenna Ndukwe
(Consultant)

Professional experience summary

Ikenna is an experienced information technology professional with a diverse background in information and cybersecurity, IT assessment and audit, IT strategy, data analytics, business continuity, and the implementation and assessment of process improvement standards and frameworks such as PCI DSS, NIST CSF, ITIL, ISO 27001, and ISO 22301.

He brings a range of technology and digital capabilities to address organisational situations focusing on business priorities, strategy formulation, IT transformation, and IT process improvement.

Ikenna has multiple professional certifications in information security, business intelligence, service management, data analytics, IT governance, risk management, and business transformation.

LAGOS CENTRE / IN-HOUSE

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TECHNOLOGY PROGRAMMES

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