

A nighttime photograph of a modern cityscape. In the foreground, a curved road with light trails from cars leads towards a large, curved building with many lit windows. In the background, another tall building with a grid of windows is visible. The image is overlaid with semi-transparent teal and orange geometric shapes. A large white number '2022' is centered in the upper half, and the text 'Training Calendar' is below it.

2022

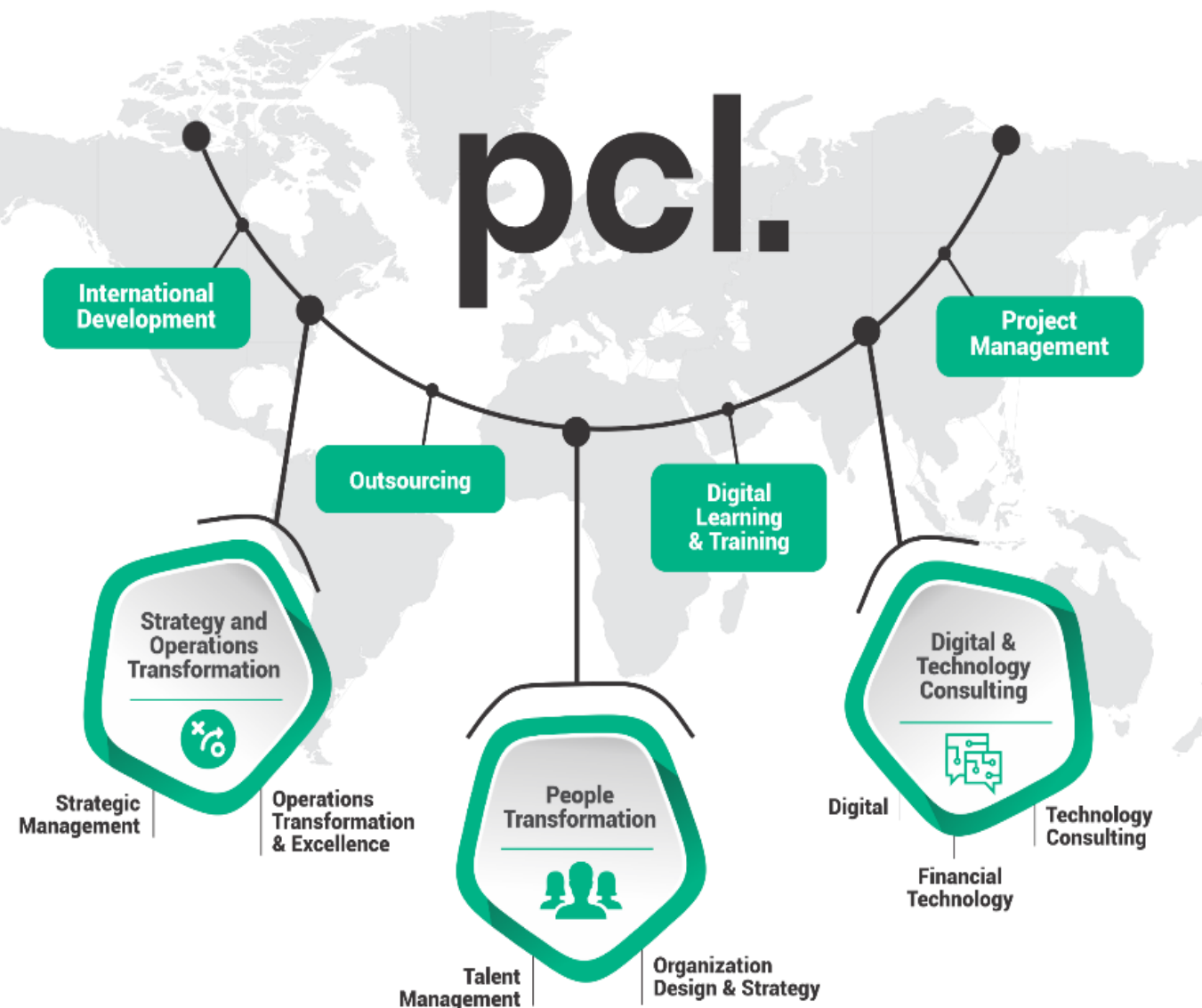
Training Calendar

About pcl.



About pcl.

Delivering integrated solutions across 3 strong pillars:



Founded in 1992 and headquartered in Nigeria, Phillips Consulting Limited (pcl.) is a leading business and management consulting firm serving clients across Africa through offices in Lagos and Abuja.

We are a leading provider of transformation, technology, and outsourcing services.

Our staff represents diverse professional disciplines, ranging from business strategy, transformation & change, digital, information technology, digital and training. Our people are practitioners and professionals who combine in-depth consulting knowledge with leading industry experts - many having worked with leading international organisations and delivered successful outcomes across the public and private sectors





The Value We Bring

Phillips Consulting Limited (pcl.) has, over the past 28 years, built up a robust understanding of acceptable business practices and procedures for executing projects in Nigeria, as well as an understanding of the reputation and strengths of key players and stakeholders in the Nigerian Market.

We work with private and public sector clients, including multinationals and leading Nigerian companies. We also work with Ministries and Government agencies at both Federal and State levels. This diverse client base has enabled us to develop valuable relationships with key decision-makers across various sectors.

Phillips Consulting (pcl.) anchors its strength on the selection and development of its multidisciplinary consultants. The firm has highly experienced and dynamic consultants who are fully conversant with leading business practices. Our consultants are at the cutting edge of trends and developments in their respective fields.

We have a track record of successful execution in organisational restructuring, transformation, implementation/execution support, project management, change management, post-merger support, business process development, corporate governance, digital, process automation, learning, and technology deployment. All of which demonstrates our versatility.

| | |
|---|---|
|  | Good understanding of the Nigerian Business Environment |
|  | Strong Corporate and Public Sector Network |
|  | Talent Pool |
|  | Relevant Knowledge |



We have significant experience in driving delivery and getting results



We have an in-depth understanding of several sectors, their strategic direction, and interdependencies.



We are a respected brand in Nigeria with a passion for delivering long-term sustainable solutions in the region.



We have the local understanding and reach. We have significant experience of working with government agencies and navigating political nuances as they arise.



We have structured mechanisms that ensure service delivery to cost, time, quality, and scope.



Our talented team possesses significant consulting and research capabilities, coupled with business transformation expertise. They are proficient in skills and needs assessments, with a track record of solution design and implementation.

Why Choose Us For Your Learning Interventions?

With close to 30 years of experience in learning & development and training facilitation, we will help you optimise your training budget with maximum cost efficiency.

We are renowned for our ability to create team-building and synergy through our sessions. We have very effective facilitators who are successful industry professionals who possess years of experience in various fields of expertise.

Our courses have been spruced up to reflect a new radical approach to learning this year, and we can't wait to unbox these mind-blowing solutions.

Our network of recognized consultants and design thinkers allows us to match the skills and experience of the facilitator with the required empathy-driven and results-focused learning outcomes. We will ensure that you receive the most relevant learning experience, meet your learning objectives while we work with you to find a programme that fits your exact needs and your budget.

All our existing open standard training courses can be customised or tailored to meet your learning objectives, or we can develop new courses to suit your organisation's exact needs.

Go on and request a proposal, so you can enjoy the benefit of having our consultants offer you 'bespoke services' for the duration of the training.



Our Covid Protocols

We want to state that the safety of our participants, facilitators, and coordinators remains an absolute priority, and we observe the following protocols within any facility where our physical training takes place. The protocols are as follows:

- 1** We have a 'No-touching' policy at all points in the building. All entrances are left open, the X-ray scanners have been disabled, and the security personnel has been instructed to be the ones to control all access points, and elevators ensuring that individuals coming in and out do not place their hands on these surfaces.
- 2** There will be no more than four people allowed per elevator ride.
- 3** Hand sanitizers are available at all entrypoints.
- 4** Temperature checks are done upon entering the building.
- 5** All our training rooms operate with no more than 12 total individuals at a time per class, and we follow the prescribed WHO, Federal Government, Lagos State, and Federal Capital Territory (FCT) social distancing measures of having 6ft spacing between each person.

Our New Training Offerings



Our New Training Offerings

Our five-Step methodology will ensure that all our courses are engaging and relevant to the job roles of our delegates:

As we continue to experience disruption in the way we do business, one thing is for sure – any organisation that will survive must have the best-skilled employees.

We at pcl. understand the need to continue being agile in the way we facilitate training and develop our curriculum. Our goal is to continue to put out relevant training courses that will help upskill our client’s workforce to gain the relevant competitive advantage in the industry they operate in.

These new and improved training offerings range from soft skills courses, finance courses, mental health, and certification courses.



Listen

To delegates needs by deploying a series of assessments and conducting interviews.



Articulate

A holistic set of needs and outcomes based on the profiles of delegates.



Infuse

The needs of learners into existing courses and customise cases and simulations accordingly



Deliver

A highly participative session with opportunities to discuss real life challenges in a supportive environment



Improve and Sustain

With an exclusive community set up for lifelong learning

Our New Training Offerings – 1/3

Cost optimisation, Management & Reporting

- 2 days
- 9-10 July 2022
- 25-26 August 2022
- 10-11 November 2022
- N162,750 exclusive of VAT

Design Thinking and Value Creation

- 2 days
- 21-22 April 2022
- 16-17 June 2022
- 27-28 October 2022
- N180,000.00 exclusive of VAT

Leadership Agility & Adaptability Masterclass

- 1 day
- 8 April 2022
- 29 July 2022
- 21 October 2022
- N80,000.00 exclusive of VAT

Business Intelligence and optimisation

- 2 days
- 21-22 July 2022
- 6-7 October 2022
- N180,000.00 exclusive of VAT

Managing the value Chain of Employee Experiences

- 2 days
- 19-20 May 2022
- 22-23 September 2022
- 1-2 December 2022
- N180,000.00 exclusive of VAT

Leading and Managing Hybrid Teams

- 2 days
- 24-25 March 2022
- 25-26 August 2022
- N162,750.00 exclusive of VAT

Working Remotely: An Employee's Guide to Optimal Productivity

- 2 days
- 10-11 March 2022
- 29-30 June 2022
- N162,750 exclusive of VAT

CSR and Sustainability

- 2 days
- 29-30 July 2022
- 29-30 September 2022
- N180,000.00 exclusive of VAT

Our New Training Offerings – 2/3

Business Performance Reporting: balanced Scorecard & Analytics for Business

- 2 days
- 21-22 April 2022
- 28-29 July 2022
- 29-30 September 2022
- N162,750.00 exclusive of VAT

Creating & Leading High-Performance Teams (Motivating Your Team)

- 2 days
- 12-13 May 2022
- 1-2 September 2022
- N162,750.00 exclusive of VAT

Mental Health & the Psychology of Work

- 2 days
- 28-29 April 2022
- 30-31 August 2022
- 27-28 October 2022
- N152,250 exclusive of VAT

Certified Cloud Security Professional (CCSP)

- 5 days
- 6-10 June
- 14-18 November
- N300,000 exclusive of VAT

Secure Software Development And Certified Software Security Lifecycle Professional Certification(CSSLP)

- 5 days
- 25-29 April
- 13-17 June
- 24-27 October
- N300,000.00 exclusive of VAT

Secure Coding

- 4 day
- 4-8 April
- 25-28 July
- 24-27 October
- N250,000.00 exclusive of VAT

Certified Scrum Master (CSM)

- 3 days
- 20-22 July
- 5-7 October
- N200,000.00 exclusive of VAT

Software Testing Masterclass

- 5 days
- 16-20 May
- 19-23 September
- 5-9 December
- N350,000.00 exclusive of VAT

Our New Training Offerings – 3/3

E-business solutions & Digital Transaction banking trainings

- 3 days
- 23-25 March
- 24-26 August
- N200,000.00 exclusive of VAT

Open Banking

- 4 days
- 14-17 March
- 27-30 June
- N250,000.00 exclusive of VAT

Data Management for Executives

- 3days
- 23-25 March
- 26-29 July
- 27-30 September
- N200,000.00 exclusive of VAT

IT Strategy & Governance

- 3 days
- 6-10 June
- 16-18 November
- N200,000 exclusive of VAT

Data Governance

- 3 days
- 20-22 April
- 15-17 June
- 26-28 October
- N200,000.00 exclusive of VAT

Business Architecture Design for Non-IT


- 4 day
- 4-8 April
- 25-28 July
- 24-27 October
- N250,000.00 exclusive of VAT

TOGAF 9.1 Business Architecture

- 5 days
- 18-22 July
- 3-7 October
- N200,000.00 exclusive of VAT

Digital Currency/Block Chain technology

- 5 days
- 25-29 April
- 8-10 June
- 6-18 November
- N350,000 exclusive of VAT



The exponential growth in technology and digital ecosystem giving rise to a consequent explosion in the online retail business we have witnessed in the last few years demand a new payment approach. Fiat currency in cash cannot suffice for the emerging demands in the payment space. In response to the growing need for new payment methods, there has been an aggressive pursuit for e-currencies, whether as a decentralized blockchain cryptocurrency like Bitcoin or politically induced electronic fiat currencies like eNaira.

However, as good as the ideas and benefits (cost, security, efficiency) of digital currencies going mainstream, enormous challenges and many unanswered questions are slowing down the adoption. These challenges are bothered around: privacy, volatility, control etc., and requires deep dive by the various stakeholders not only to make an informed decision about e-currency policies but also to adopt a more progressive approach in its rollout.

Enroll in the pcl. Digital Currency & Block Chain Classes today!

pcl.

In-House & Certification Courses



Certified Knowledge Manager

The highly acclaimed Knowledge Management (KM) Institute CKM program is KM Institute's flagship course, delivered in up to 15 countries yearly, with thousands Certified since 2001.

The KM Institute, in conjunction with Phillips Consulting, brings this CKM program to Nigeria. Douglas Weidner is one of the only few pioneering KM practitioners since KM's earliest days.

He developed the internally acclaimed Certified Knowledge Manager certification programs and forms part of the Phillips Consulting faculty on this course.

Cost - \$2,940.00 per participant

Discount Applies for bulk nominations

What delegates will gain from our Certified Knowledge Manager Course:

- Perform KM using proven tips/tools anyone can use!
- Build collaborative environments, better communication, spark innovation
- Transform your organisation into a rapid- learning environment
- Develop innovative ways to motivate your staff with quick wins
- Create the KM Vision for your company, including a solid strategy to get there
- Initiate with your peers successful Communities of Practice
- Discover usable, real-world KM principles and keys to success

Schedule

22-26 August 2022 (Open Session)

Please [contact us](#) for in-plant session



Instructor-Led



**CKM Certification
Awarded**



5 days

Certified Learning Facilitator

The CLF certification course is designed to equip participants with the knowledge and skills required to undergo the examination process and earn the credence of Certified Learning Facilitator.

It will use a combination of practical sessions, audio-visual learning materials, simulations, and lectures to produce exceptional talent and resources in training and facilitation.

The certification exam will hold at different times during the year, and all participants qualify to sit for the certification at the end of the training program. This could be immediately after the training class or at a later communicated date.

Cost – NGN 450,000 per participant

Discount Applies for bulk nominations

What delegates will gain from our Certified Knowledge Manager Course:

- Learn the principles of training design and facilitation – both physical and virtual.
- Learn the process of user-centred instructional design.
- Learn the art of training large diverse numbers without compromising quality especially in virtual classrooms.
- Explore methods to help to master tone, facilitate exercises, hone speaking skills, and establish a safe, engaging learning environment for participants.
- Acquire learning transfer strategies for embedding the training into the participants’ daily work routines.

Schedule

June

First Session – 6-10 June 2022

Second Session – 20-24 June 2022

September

First Session – 5-9 September 2022

Second Session – 26-30 September 2022

Please [contact us](#) for in-plant session



Instructor-Led



**CKM Certification
Awarded**



5 days

Certified Knowledge Manager

- MAP (Managerial Assessment of Proficiency) is one of the most widely acclaimed and respected management assessment and skill-building programs globally. This is a proven tool for pinpointing and charting strengths and weaknesses compared to norms developed from over 80,000 managers and supervisors. MAP is the tool for identifying managerial strengths and developmental needs. The program objectively measures an individual's competency level in 12 vital managerial areas:
- Offers a comprehensive and integrated 5-step program including: - Assessment, Interpretation, Planning, Development; and Reassessment.
- Covers three styles and values that influence an individual's effectiveness in using the 12 competencies.
- Gives the supervisor or manager personalised feedback on strengths and deficiencies.
- Guides each supervisor or manager through the Individual Development Plan (IDP) process.
- **Cost for 2 days assessment Only – N150,000 per participant**
- **Cost for 2 days assessment + 6 months development and re-assessment – NGN 250,000 per participant**

Discount Applies for bulk nominations

What delegates will gain from our MAP Course

- Identify their managerial strengths and areas that require improvement.
- Tie their weaknesses to operational efficiencies, organisational support, and skill development amongst others.
- Identify your management and communication style and its applicability to your team or organisation.
- Build a clear personal action plan towards closing identified gaps.

Please [contact us](#) for in-plant session



Instructor-Led



**CKM Certification
Awarded**



5 days

In – House Courses

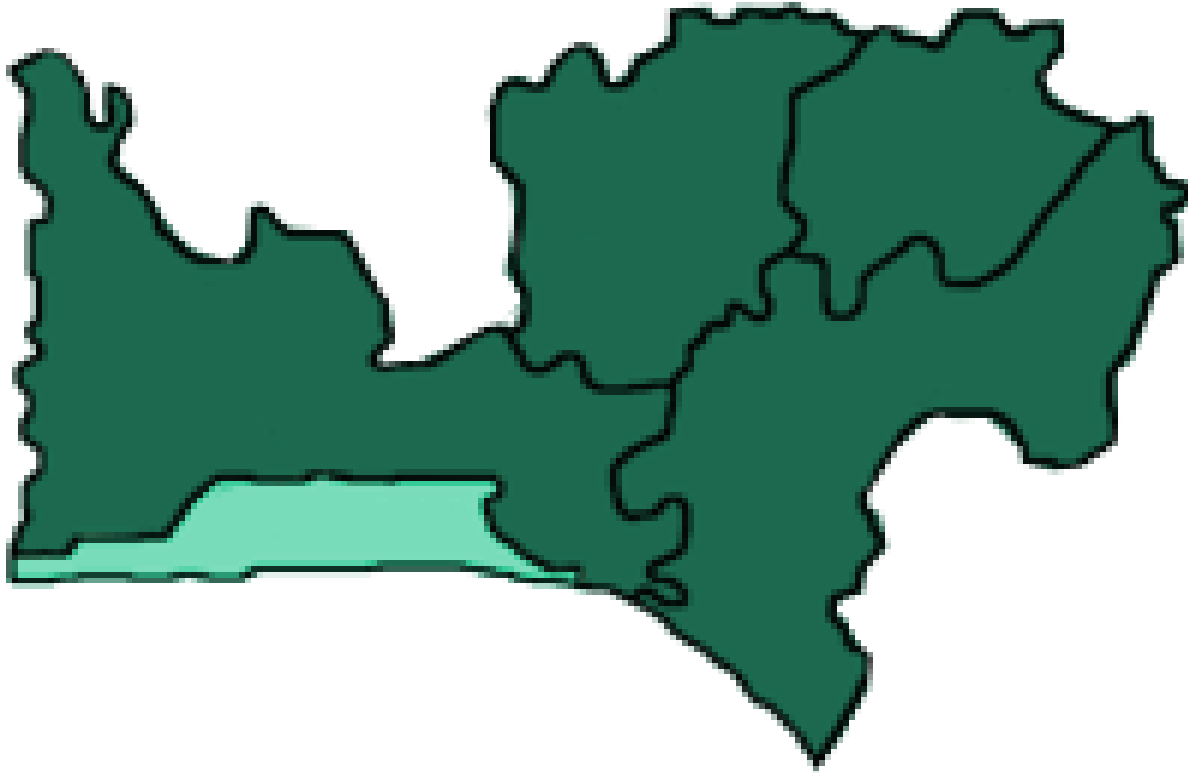
| In - House Courses |
|---|
| <ul style="list-style-type: none"> Growing Assets Under Management – Portfolio Management Programme for Executives |
| Creating and Leading High Performing Teams (Motivating Your Team) |
| <ul style="list-style-type: none"> Change Management |
| <ul style="list-style-type: none"> Business Analytics for Beginners |
| <ul style="list-style-type: none"> Microsoft Suite |
| <ul style="list-style-type: none"> ITIL® Service Strategy (SS) (with exam) |
| <ul style="list-style-type: none"> ITIL® Intermediate -Service Design (SD) (with exam) |
| <ul style="list-style-type: none"> ITIL® Service Transition (ST) (with exam) |
| <ul style="list-style-type: none"> ITIL® Continual Service Improvement (CSI) (with exam) |
| <ul style="list-style-type: none"> ITIL® Operational Support & Analysis (OSA) (with exam) |
| <ul style="list-style-type: none"> ITIL® Planning, Protection & Optimisation (PPO) (with exam) |
| <ul style="list-style-type: none"> ITIL® Release, Control & Validation (RCV) |
| <ul style="list-style-type: none"> ITIL® Services Offerings & Agreement (SOA) |
| <ul style="list-style-type: none"> ITIL® Managing Across the Lifecycle (MALC) |
| <ul style="list-style-type: none"> ITIL® Expert Boot Camp Lifecycle stream (with exams) |
| <ul style="list-style-type: none"> ITIL® Expert Boot Camp Capability stream (with exams) |
| <ul style="list-style-type: none"> P30 Project & Program Support Foundation and Practitioner & certification |
| <ul style="list-style-type: none"> Program Management Professional (PgMP) (training only) |
| <ul style="list-style-type: none"> PMI Risk Management Professional (PMI-RMP) |

| In - House Courses |
|---|
| <ul style="list-style-type: none"> Creating and Leading High Performing Teams (Motivating Your Team) |
| Change Management |
| <ul style="list-style-type: none"> Business Analytics for Beginners |
| <ul style="list-style-type: none"> Microsoft Suite |
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| <ul style="list-style-type: none"> P30 Project & Program Support Foundation and Practitioner & certification |
| <ul style="list-style-type: none"> Program Management Professional (PgMP) (training only) |
| <ul style="list-style-type: none"> PMI Risk Management Professional (PMI-RMP) |

In-Person Courses



Leadership Development & Management Courses **Lagos** **Centre**



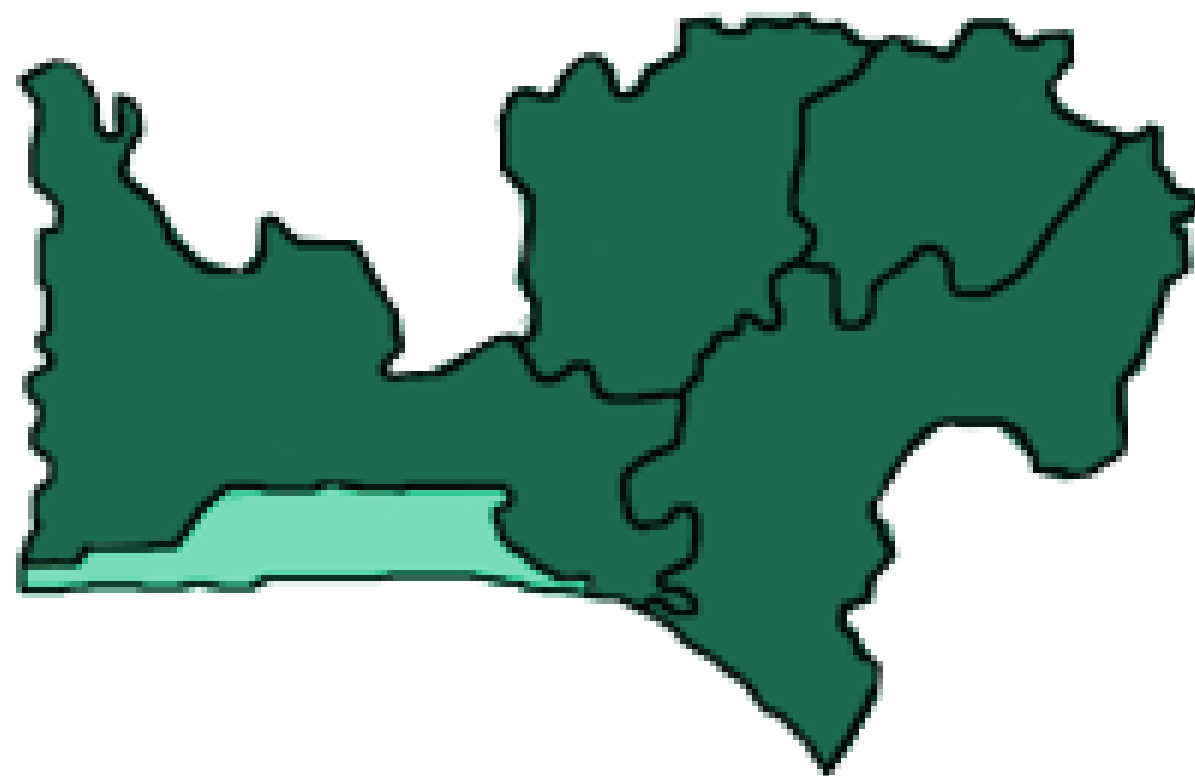
| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|------------|----------|----------------------------|-----|-----|-------|-------|-------|-------|-------|-------|-------|-------|----------------|-----|
| Leading Self | | | | | | | | | | | | | | | |
| Business Writing | 3 | 3days | 183,750.00 | | | 2-4 | | 18-20 | | | 3-5 | | | | |
| Communicating with Assertiveness | 2 | 1 day | 73,500.00 | | | | | | 10 | | | 2 | | | |
| Developing Emotional Intelligence | 3 | 2 days | 162,750.00 | | | | 7-8 | | | 28-29 | | | 27-28 | | |
| High Impact Business Communication | 3 | 4days | 194,250.00 | | | | 5-8 | | | 5-8 | | | 4-7 | | |
| Managers Starters Kit | 3 | 3 days | 183,750.00 | | | | 20-22 | | | 20-22 | | | | 24 | |
| Office Administration and Management | 3 | 3 days | 162,750.00 | | | | 20-22 | | | 6-8 | | | | 10-11 | |
| Personal Workplace Effectiveness | 4 | 3 days | 183,750.00 | | | 2-4 | | | 1-3 | | 10-12 | | 12-14 | | |
| Public Speaking and Presentation Skills | 3 | 3 days | 183,750.00 | | | | | 11-13 | | | 10-12 | | | 16-18 | |
| Taking on Greater Responsibilities | 4 | 4 days | 194,250.00 | | | 1-4 | | | 7-10 | | | 6-9 | | 8-11 | |
| Time Management Essentials | 2 | 1 day | 73,500.00 | | | | | | 3 | | | | 7 | | |
| Work Remotely: An Employee's Guide to Optimal Productivity | 2 | 2 days | 162,750.00 | | | 10-11 | | | 29-30 | | | | | | |
| Work Life Balance & Managing Work for Managers | 3 | 2 days | 162,750.00 | | | | | 30-31 | | 28-29 | | | 27-28 | | |
| Leading Others | | | | | | | | | | | | | | | |
| Building and Developing Productive People | 3 | 3 days | 183,750.00 | | | | 11-13 | | | 27-29 | | | 5-7 | | |
| Conflict Management | 1 | 1 day | 73,500.00 | | | | | | | 22 | | | | | |
| Developing Leadership Competencies | 4 | 5 days | 252,000.00 | | | | 25-29 | | 20-24 | | | 5-9 | | 7-11 | |
| Managing Employee Performance for Results | 3 | 3 days | 183,750.00 | | | 9-11 | | | | 6-8 | | | | 30 NOV – 2 DEC | |
| Leading and Managing Remote and Hybrid Teams | 2 | 2 days | 162,750.00 | | | 24-25 | | | | | 25-26 | | | | |
| Team Challenges and Development | 3 | 2 days | 162,750.00 | | | 17-18 | | | 2-3 | | | | | 24-25 | |
| Creating & Leading High-Performance Teams (Motivating Your Team) – | 2 | 2 days | 162,750.00 | | | | | 12-13 | | | | 1-2 | | | |
| Managing the Value Chain of Employee Experiences | 3 | 2 days | 180,000.00 | | | | | 19-20 | | | | 22-23 | | | 1-2 |
| Leadership Agility & Adaptability Masterclass | 3 | 1 day | 80,000.00 | | | | 8 | | | 29 | | | 21 | | |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|------------|----------|-------------------------|-----|-----|-------|-------|-------|-------|-------|-------|-------|-------|----------------|-----|
| Leading The organisation | | | | | | | | | | | | | | | |
| Advanced Impactful Leadership | 3 | 5 days | 278,250.00 | | | | | 23-27 | | | 1-5 | | 10-14 | | |
| Negotiation Skills | 3 | 2 days | 162,750.00 | | | 17-18 | | | 2-3 | | | | 27-28 | | |
| Critical Thinking and Innovative Skills | 3 | 3 days | 199,500.00 | | | | | 25-27 | | | 24-26 | | | 23-25 | |
| Finance & Operations Strategy (Driven by Advanced Business Simulation) | 1 | 4 days | 434,500.00 | | | | | | | | 16-19 | | | | |
| Strategic Thinking and Decision-Making Skills | 3 | 3 days | 220,500.00 | | | | 20-22 | | | | | 7-9 | | | 7-9 |
| Design Thinking and Value Creation | 3 | 2 days | 180,000.00 | | | | 21-22 | | 16-17 | | | | 27-28 | | |
| Business Intelligence and optimisation | 2 | 2 days | 180,000.00 | | | | | | | 21-22 | | | 6-7 | | |
| Corporate Branding | | | | | | | | | | | | | | | |
| Branding A-Z | 3 | 3 days | 194,250.00 | | | 9-11 | | | 8-10 | | | | 12-14 | | |
| Corporate Strategy | | | | | | | | | | | | | | | |
| Corporate Governance | 2 | 2 days | 183,750.00 | | | | 13-14 | | | | | 1-2 | | | |
| Developing, Executing & Sustaining Strategy for Competitive Advantage | 2 | 3 days | 199,500.00 | | | | | 11-13 | | | | | 19-21 | | |
| CSR and Sustainability | 2 | 2 days | 180,000.00 | | | | | | 29-30 | | | 29-30 | | | |
| Customer Experience Management | | | | | | | | | | | | | | | |
| Customer Experience Management | 3 | 2 days | 162,750.00 | | | 10-11 | | | | 28-29 | | | 13-14 | | |
| Customer Relationship Management | 3 | 3 days | 183,750.00 | | | | | 25-27 | | | 17-19 | | | 30 NOV – 2 DEC | |
| Delivering Service Excellence | 3 | 2 days | 162,750.00 | | | 10-11 | | | 9-10 | | | | 27-28 | | |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|------------|----------|----------------------------|-----|-----|-------|-------|-------|-------|-------|-----------------|-------|-------|----------------|-----|
| Finance | | | | | | | | | | | | | | | |
| Basic Financial Modeling | 3 | 3 days | 183,750.00 | | | | 20-22 | | | | 3-5 | | | 30 NOV – 2 DEC | |
| Advanced Financial Modeling | 3 | 3 days | 194,250.00 | | | | 27-29 | | | | 10-12 | | | | 7-9 |
| Financial Management & Credit Analysis | 3 | 2 days | 152,250.00 | | | | | 12-13 | | | 25-26 | | | 17-18 | |
| Finance and Accounting for Non-Finance Professionals | 3 | 4 days | 220,500.00 | | | 15-18 | | | | 5-8 | | | | 15-18 | |
| Cost optimisation, Management & Reporting | 3 | 2 days | 180,000.00 | | | | | | 9-10 | | 25-26 | | | 10-11 | |
| Business Performance Reporting: balanced Scorecard & Analytics for Business | 3 | 2 days | 180,000.00 | | | | 21-22 | | | 28-29 | | 29-30 | | | |
| Human Capital Management | | | | | | | | | | | | | | | |
| Designing and Implementing Compensation and Benefits | 2 | 2 days | 152,250.00 | | | | 11-13 | | | | | | 26-28 | | |
| Designing a Performance Management Framework | 2 | 3days | 183,750.00 | | | | 6-8 | | | | 31 AUG – 2 SEPT | | | | |
| Human Resource Business Partner | 3 | 2 days | 152,250.00 | | | 30-31 | | | | 21-22 | | 15-16 | | | |
| Integrated Talent Management | 2 | 3 days | 183,750.00 | | | | | 25-27 | | | | 7-9 | | | |
| Managing the HR Function | 2 | 4 days | 183,750.00 | | | 22-25 | | | | 19-22 | | | | | |
| Managing the Learning and Development Function | 3 | 2 days | 152,250.00 | | | 24-25 | | | 16-17 | | | 8-9 | | | |
| Talent Acquisition: The Total Recruitment Process | 2 | 2 days | 152,250.00 | | | | | | 16-17 | | | 22-23 | | | |
| Mental Health & the Psychology of Work | 3 | 2 days | 152,250.00 | | | | 28-29 | | | | 30-31 | | 27-28 | | |
| Knowledge Management | | | | | | | | | | | | | | | |
| Certified Knowledge Manager | 1 | 5 days | \$2,940.00 | | | | | | | | 22-26 | | | | |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|------------|----------|----------------------------|-----|-----|----------------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| Learning & Instructional Design | | | | | | | | | | | | | | | |
| e-Learning Instruction Design & e-Content Development | 2 | 4 days | 194,250.00 | | | | | 17-20 | | | | | | 22-25 | |
| Instructor-Led Course Development with Facilitation Techniques | 1 | 5 days | 251,500.00 | | | | | | 20-24 | | | | | | |
| Operations Management | | | | | | | | | | | | | | | |
| Inventory & Warehouse Management | 1 | 4 days | 199,500.00 | | | | | | | | 16-19 | | | | |
| Vendor and Contract Management | 2 | 4 days | 199,500.00 | | | | | 17-20 | | | | 13-16 | | | |
| Strategic Supply Chain & Procurement Management | 2 | 4 days | 210,000.00 | | | | | | 21-22 | | | | 18-21 | | |
| Facilities Management | 3 | 3 days | 183,750.00 | | | | 27-29 | | | | | 21-23 | | 23-25 | |
| Risk Management & Business Analysis | | | | | | | | | | | | | | | |
| Enterprise Risk Management | 3 | 3 days | 183,750.00 | | | | 6-8 | | | | 24-26 | | | | 7-9 |
| Sales & Marketing | | | | | | | | | | | | | | | |
| Digital Marketing | 2 | 3 days | 183,750.00 | | | 29-31 | | | | 20-22 | | | | | |
| Marketing and Business Development Skills | 2 | 3 days | 183,750.00 | | | | 27-29 | | | | | 14-16 | | | |
| Planning & Executing Marketing and Sales Strategy | 2 | 3 days | 183,750.00 | | | | | 18-20 | | | | | 19-21 | | |
| Workplace Productivity Tools | | | | | | | | | | | | | | | |
| Data Visualisation -Storytelling with Infographics | 2 | 3 days | 162,750.00 | | | | | | 15-17 | | | 14-16 | | | |
| Basic Microsoft Excel | 2 | 2 days | 152,250.00 | | | 24-25 | | | | | 4-5 | | | | |
| Advanced Microsoft Excel with Dashboard | 2 | 4 days | 194,250.00 | | | 29 MAR – 1 APR | | | | | 10-12 | | | | |

Technology Courses Lagos Centre



| Courses | No of runs | Duration | Training Fee(N) | Certification fee(\$) | Jan | Feb | Mar | Apr | May | Jun | July | Aug | Sept | Oct | Nov | Dec |
|---|------------|----------|-----------------|-----------------------|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| Project & Programme Management | | | | | | | | | | | | | | | | |
| Effective Project Management with simulation | 5 | 4 | N200,000 | | | 14-17 | | 11-14 | | 6-9 | | 1-4 | | | 21-24 | |
| Project Management Professional (PMP) Fast Track | 5 | 5 | N250,000 | \$655 | | | 14-18 | | 9-13 | | 4-8 | | 5-9 | | 7-11 | 5-9 |
| PRINCE2 Foundation and Practitioner (with Exams) | 3 | 5 | N250,000 | \$600 | | | | 25-29 | | | 18-22 | | | 10-14 | | |
| Managing Successful Programmes (MSP) Foundation and Practitioner | 2 | 5 | N250,000 | \$600 | | | | | | 6-10 | | | 12-16 | | | |
| Project Management Tools and software | 2 | 3 | N220,000 | | | 21-23 | | | | | | | | 17-19 | | |
| PRINCE2 Agile | 1 | 5 | N250,000 | \$600 | | | | | | | 4-8 | | | | | |
| Management of Risk (MoR) | 1 | 5 | N250,000 | \$600 | | | | | | | | 8-12 | | | | |
| ISO 21500 Lead Project Manager | 1 | 5 | N250,000 | \$500 | | | 7-11 | | | | | | | | | |
| Project Management Agile -APMG | 1 | 5 | N250,000 | \$600 | | | | 25-29 | | | | | | | | |
| Project Management Awareness | 1 | 2 | N100,000 | | | | | | | | 25-26 | | | | | |
| IT Governance & Service Management | | | | | | | | | | | | | | | | |
| COBIT® 2019 Foundation | 3 | 2 | N100,000 | \$300 | | | 7-8 | | | 20-21 | | | 5-6 | | | |
| COBIT® 2019 Design and Implementation | 3 | 3 | N150,000 | \$360 | | | 7-9 | | | 6-8 | | | 12-14 | | | |
| ITIL® Foundation & certification (with exam) | 4 | 3 | N150,000 | \$300 | | | | 25-27 | | | 4-6 | | 19-21 | | 7-9 | |
| ITIL Specialist | 1 | 3 | N250,000 | \$500 | | | | | | | | 8-10 | | | | 5-9 |
| TOGAF (9.2) Combined Foundation and Practitioner (with Exams) | 2 | 5 | N300,000 | \$850 | | | | | 16-20 | | | 22-26 | | | | |
| IT Strategy & Governance | 2 | 3 | N200,000 | | | | | 25-29 | | 8-10 | | | | 16-18 | | |
| Certified in Governance & Enterprise Information Technology (CGEIT) | 1 | 5 | N300,000 | \$850 | | | | | | | | 1-5 | | | | |
| IT service Management Fundamentals | 2 | 2 | N100,000 | | | | 21-22 | | | | | | | 24-26 | | |
| Business Architecture Design for Non-IT | 2 | 4 | N200,000 | | | | | 11-15 | | | | | 12-15 | | | |
| TOGAF 9.1 Business Architecture | 3 | 5 | N300,000 | \$850 | | | | | | 6-10 | | | 5-9 | | | 5-9 |

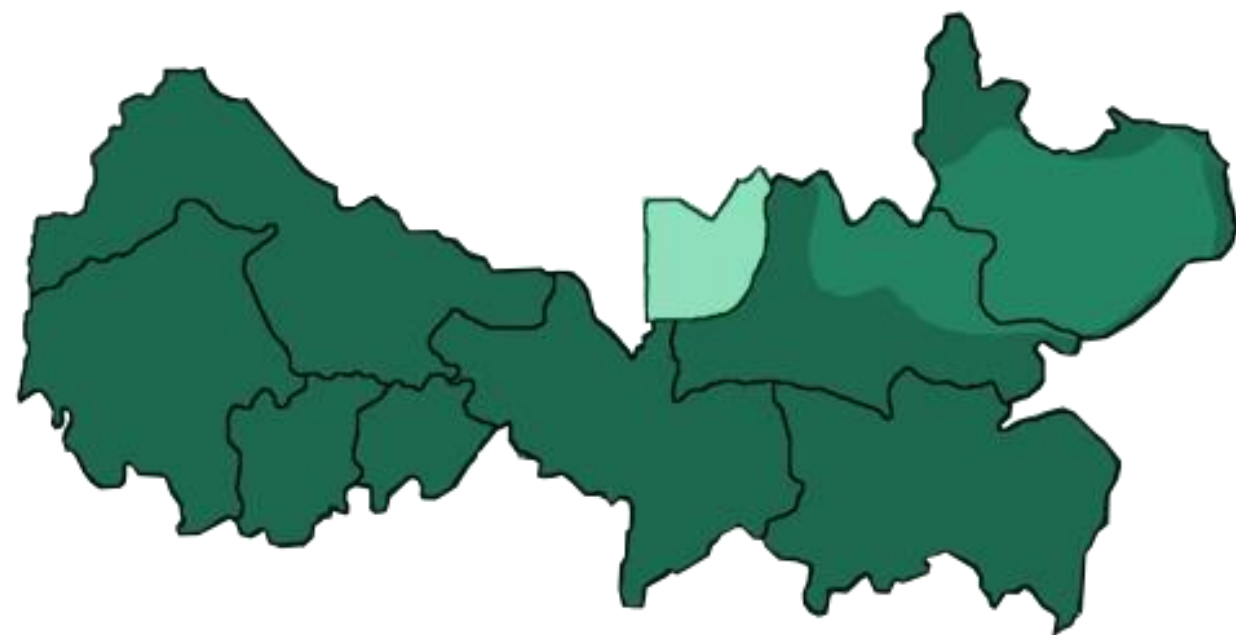
| Courses | No of runs | Duration | Training Fee(N) | Certification fee(\$) | Jan | Feb | Mar | Apr | May | Jun | July | Aug | Sept | Oct | Nov | Dec |
|--|------------|----------|-----------------|-----------------------|-----|-----|-------|-----|-------|-------|-------|-------|-------|-------|-------|-----|
| Information Security | | | | | | | | | | | | | | | | |
| (ISC) ² CISSP CBK Review Seminar (with exam) | 2 | 5 | N300,000 | \$850 | | | | | | 20-24 | | | 12-16 | | | |
| Business Continuity & Disaster Recovery Professional (DRP) | 1 | 4 | N250,000 | \$500 | | | | | | | | | | | 14-18 | |
| Disaster Recovery Professional (DRP) | 1 | 5 | N250,000 | \$500 | | | | | | 6-10 | | | | | | |
| Ethical Hacking & Counter Measure (CEH) & Certification | 2 | 5 | N300,000 | \$850 | | | | | | | 4-8 | | | | | |
| Certified Hacking Forensic Investigator (CHFI) & Certification | 2 | 5 | N300,000 | \$850 | | | | 4-8 | | | | | | 10-14 | | |
| Certified ISO 27032 -Cyber Security Lead Manager | 3 | 5 | N250,000 | \$500 | | | 14-18 | | 23-27 | | | 22-26 | | | | |
| Cybersecurity Fundamentals | 2 | 3 | N180,000 | | | | | | | | 18-22 | | | | 7-9 | |
| Penetration Testing: A Complete Hands on Approach | 1 | 5 | N180,000 | | | | | | | | | | | 17-21 | | |
| Information Security Incident investigation and management | 2 | 5 | N250,000 | \$500 | | | | | | 20-24 | | | | | 7-11 | |
| CISM – Certificated Information Security Manager | 2 | 5 | N300,000 | \$450 | | | | | 4-8 | | | | | | 10-12 | |
| Kali Linux Certified Professional | 1 | 4 | N250,000 | \$500 | | | | | 9-13 | | | | | | | |
| Certified Data Protection Officer | 1 | 5 | N300,000 | \$500 | | | | | | | 25-29 | | | | | |
| Data Governance | 2 | 3 | N200,000 | \$1000 | | | | | 20-22 | 15-17 | | | | 26-28 | | |
| Data Management for Executives | 2 | 3 | N200,000 | | | | 23-25 | | | | 26-29 | | 27-30 | | | |

| Courses | No of runs | Duration | Training Fee(N) | Certification Fee(\$) | Jan | Feb | Mar | Apr | May | Jun | July | Aug | Sept | Oct | Nov | Dec |
|--|------------|----------|-----------------|-----------------------|-----|-------|-------|-----|-------|------|-------|-------|------|-----|-------|-----|
| ACL 101 Foundations | 1 | 3 | N180,00 | | | 21-23 | | | | | | | | | | |
| ACL 201 Applications | 1 | 3 | N150,000 | | | | 2-4 | | | | | | | | | |
| ACL 303 Foundations & Scripts | 1 | 3 | N250,000 | | | | 21-24 | | | | | | | | | |
| Data Analytics | 1 | 2 | N200,000 | | | 16-18 | | | | | | | | | | |
| Six Sigma | 1 | 5 | N250,000 | \$500 | | | | | | | 3-6 | | | | | |
| IT Risk & Compliance | | | | | | | | | | | | | | | | |
| OHSAS 45001 (Occupational Health & Safety Management Systems) Lead Auditor | 2 | 5 | N300,000 | \$500 | | | | 4-8 | | | | 12-16 | | | | |
| OHSAS 45001 (Occupational Health & Safety Management Systems) Lead Implementer | 2 | 5 | N300,000 | \$500 | | | | | 9-13 | | | 19-23 | | | | |
| ISO/IEC 20000 Lead Auditor & Certification | 2 | 5 | N300,000 | \$500 | | | | | | 6-10 | | | | | | 5-9 |
| ISO/IEC 20000 Practitioner & Certification | 2 | 5 | N300,000 | \$500 | | | 7-11 | | | | 17-22 | | | | 14-18 | |
| ISO 27001 Lead Auditor & Certification | 2 | 5 | N300,000 | \$500 | | | 7-11 | | | | 25-29 | | | | | |
| ISO 27001 Lead Implementer & Certification | 2 | 5 | N300,000 | \$500 | | | | | 16-18 | | 4-8 | | | | | |
| ISO 22301 -Business Continuity Management Lead Auditor & Certification | 2 | 5 | N300,000 | \$500 | | | | | 23-25 | | 4-8 | | | | | |
| ISO 22301 -Business Continuity Management Lead Implementer & Certification | 2 | 5 | N300,000 | \$500 | | | | | 16-20 | | 25-29 | | | | | |

| Courses | No of runs | Duration | Training Fee(N) | Certification Fee(\$) | Jan | Feb | Mar | Apr | May | Jun | July | Aug | Sept | Oct | Nov | Dec |
|--|------------|----------|-----------------|-----------------------|-----|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| IT Risk & Compliance | | | | | | | | | | | | | | | | |
| ISO 38500 Corporate Governance of Information Technology | 1 | 4 | N300,000 | \$500 | | | | | | | | | | | 14-18 | |
| ISO 31000 Risk Management | 2 | 5 | N300,000 | \$500 | | | | | | 20-24 | | | | | | 5-9 |
| Certified in Risk and Information Systems Control (CRISC) Bootcamp | 1 | 5 | N350,000 | | | | | | | | | | | | 7-11 | |
| ISO 9001 Quality Management Systems Lead Auditor & Certification | 1 | 5 | N300,000 | \$500 | | | | | | | | | 5-9 | | | |
| New Trainings | | | | | | | | | | | | | | | | |
| Certified Cloud Security Professional (CCSP) | 2 | 5 | N300,000 | \$750 | | | | | | 6-10 | | | | | 14-18 | |
| Secure Software Development And Certified Software Security Lifecycle Professional Certification(CSSLP) | 2 | 5 | N300,000 | \$750 | | | | 25-29 | | 13-17 | | | | 24-28 | | |
| Secure Coding | 2 | 4 | N250,000 | | | | | 4-8 | | | 25-28 | | | 24-27 | | |
| Certified Scrum Master (CSM) | 2 | 3 | N200,000 | \$1000 | | | | | | | 20-22 | | | 5-7 | | |
| Software Testing Masterclass | 2 | 5 | N350,000 | | | | | | 16-20 | | | | 19-23 | | | 5-9 |
| E-business solutions & Digital Transaction banking trainings | | 4 | N200,000 | | | | 23-25 | | | | | 24-26 | | | | |
| Open Banking | 2 | 4 | N250,000 | | | | 14-17 | | | 27-30 | | | | | | |

Leadership, Management & Technology Courses

Abuja Centre



| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|------------|----------|----------------------------|-----|-----|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Leading Self | | | | | | | | | | | | | | | |
| Business Writing | 3 | 3days | 162,750.00 | | | | | | 1-3 | | | | 5-7 | | 7-9 |
| Developing Emotional Intelligence | 3 | 2 days | 162,750.00 | | | | 21-22 | | | 21-22 | | | | 3-4 | |
| High Impact Business Communication | 2 | 4days | 194,250.00 | | | | | | 7-10 | | | 6-9 | | | |
| Managers Starter Kit | 2 | 3 days | 183,750.00 | | | | 6-8 | | | | | | | 9-11 | |
| Office Administration and Management | 2 | 3 days | 162,750.00 | | | | 20-22 | | | | 3-5 | | | | |
| Personal Workplace Effectiveness | 3 | 3 days | 183,750.00 | | | | | 4-6 | | 6-8 | | | | | 14-16 |
| Taking on Greater Responsibilities | 2 | 4 days | 194,250.00 | | | | | | 14-17 | | | 13-16 | | | |
| Leading Others | | | | | | | | | | | | | | | |
| Building and Developing Productive People | 2 | 3 days | 183,750.00 | | | | 12-14 | | | | 17-19 | | | | |
| Conflict Management | 2 | 1 day | 73,500.00 | | | | | 6 | | 1 | | | | | 2 |
| Developing Leadership Competencies | 3 | 5 days | 252,000.00 | | | | | 9-13 | | | 8-12 | | | 14-18 | |
| Leading the organisation | | | | | | | | | | | | | | | |
| Advanced Impactful Leadership | 2 | 5 days | 278,250.00 | | | | | | 20-24 | | | | 10-14 | | |
| Negotiation Skills | 3 | 2 days | 162,750.00 | | | | 7-8 | | | 7-8 | | | 20-21 | | |
| Critical Thinking and Innovative Skills | 2 | 3 days | 199,500.00 | | | | | 18-20 | | | 24-26 | | | | |
| Customer Experience Management | | | | | | | | | | | | | | | |
| Customer Relationship Management | 2 | 3 days | 183,750.00 | | | | | | | | | 21-23 | | | 7-9 |
| Delivering Service Excellence | 2 | 2 days | 162,750.00 | | | | | 25-27 | | 21-22 | | | | | |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|------------|----------|----------------------------|-------|-----|-------|-------|-----|-------|-------|-------|-------|-------|-------|-------|
| Finance | | | | | | | | | | | | | | | |
| Basic Financial Modeling | 1 | 3 days | 183,750.00 | | | | | | | | 17-19 | | | | |
| Advanced Financial Modeling | 1 | 3 days | 194,250.00 | | | | | | | | 24-26 | | | | |
| Finance and Accounting for Non-Finance Professionals | 2 | 4 days | 220,500.00 | | | | 26-29 | | | | | | | 22-25 | |
| Human Capital Management | | | | | | | | | | | | | | | |
| Integrated Talent Management | 1 | 3 days | 183,750.00 | | | | 25-27 | | | | | | | | |
| Managing the HR Function | 1 | 4 days | 183,750.00 | | | | | | | | | | 25-28 | | |
| Managing the Learning and Development Function | 1 | 2 days | 152,250.00 | | | | | | | 28-29 | | | | | |
| Sales & Marketing | | | | | | | | | | | | | | | |
| Marketing and Business Development Skills | 1 | 3 days | 183,750.00 | | | | | | | | | 28-30 | | | |
| Planning & Executing Marketing and Sales Strategy | 1 | 3 days | 183,750 | | | | | | | | | 19-21 | | | |
| Abuja Technology Courses | | | | | | | | | | | | | | | |
| Effective Project Management | 3 | 4 days | N200,00 | | | 7-11 | | 4-8 | | | | | | 12-15 | |
| Project Management Professional | 2 | 5 days | N300,000 | \$655 | | | | | | 6-10 | | | 5-9 | | |
| ITIL Foundation & Certification (with Exam) | 3 | 3 days | N150,000 | \$300 | | 14-18 | | | | | 4-6 | | | | 21-23 |
| Cobit 2019 Foundaion | 2 | 2 days | N100,000 | | | | | | 9-10 | | | | | 10-11 | |
| Cobit 2019 Design & Implementation | 2 | 3 days | N150,000 | | | | | | 16-18 | | | | | 10-12 | |
| OSHAS(Occupational Health & Safety Management Systems Lead Auditor) | | 5 days | N300,000 | | | | | | 11-15 | | | | | | |

Virtual Instructor-Led Courses



Phillips Consulting Virtual Instructor-Led training

At pcl. we have a lot of experience in deploying Virtual Instructor-Led training. We have successfully done this across platforms such as Zoom, Microsoft Teams, and Skype. We have also done this for class sizes of 50 and above. Zoom, Microsoft Teams, and Skype for Business are popular web-based platforms that we use but are not limited to.

We have quite an extensive amount of experience in facilitating very interactive sessions using them. These platforms allow for sharing screens so that slides, videos, and other functionalities can be displayed.

Given that there might be bandwidth issues with sharing heavy files, we will be sharing video links and other materials ahead of the sessions, which also forms part of our Flipped Methodology. This is where participants receive materials before the session to prepare them for what will happen during class. This allows participants to have uninterrupted access during the session.

Zoom and Microsoft Teams allow for polling and breakout sessions where participants can go and work on group activities and then come back to the main session. This mirrors our in-class action-based delivery methodology, where we mix up facilitation, videos, exercises, and case studies. As with our In-Person training courses, we can also customise and tailor our virtual instructor-led courses to meet your learning objectives, or we can develop new courses to suit your organization's exact needs.

Virtual Training Demos are available upon request.



| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|------------|----------|----------------------------|-----|-----|-------|-----|-------|------|-------|-------|-------|-----|-------|------|
| Leading Self | | | | | | | | | | | | | | | |
| Business Writing | 4 | 3days | 128,625.00 | | | | 6-8 | | | 6-8 | | | 5-7 | | 7-9 |
| Communicating with Assertiveness | 2 | 1 day | 51,450.00 | | | | | 6 | | | 26 | | | | |
| Developing Emotional Intelligence | 3 | 2 days | 113,925.00 | | | 3-4 | | | 2-3 | | | | | 10-11 | |
| High Impact Business Communication | 3 | 4days | 135,975.00 | | | 1-4 | | | 7-10 | | | 6-9 | | | |
| Managers Starters Kit | 4 | 3 days | 128,625.00 | | | 16-18 | | | 8-10 | | | 7-9 | | | 7-9 |
| Office Administration and Management | 3 | 3 days | 113,925.00 | | | 2-4 | | | 8-10 | | | | | | 7-9 |
| Personal Workplace Effectiveness | 4 | 3 days | 128,625.00 | | | | | 4-6 | | 6-8 | | 28-30 | | 9-11 | |
| Public Speaking and Presentation Skills | 4 | 3 days | 128,625.00 | | | 16-18 | | | | 22-24 | 10-12 | | 5-7 | | |
| Taking on Greater Responsibilities | 3 | 4 days | 135,975.00 | | | | | 10-13 | | | 9-12 | | | 8-11 | |
| Time Management Essentials | 3 | 1 day | 51,450.00 | | | | 8 | | | | 12 | | | | 9 |
| Leading Others | | | | | | | | | | | | | | | |
| Building and Developing Productive People | 2 | 3 days | 128,625.00 | | | 9-11 | | | | | | 14-16 | | | |
| Conflict Management | 3 | 1 day | 51,450.00 | | | 11 | | | 3 | | | 16 | | | |
| Developing Leadership Competencies | 4 | 5 days | 176,400.00 | | | 7-11 | | | 9-13 | | | 12-16 | | | 7-11 |
| Managing Employee Performance for Results | 1 | 3 days | 128,625.00 | | | | | | | | 10-12 | | | | |
| Team Challenges and Development | 3 | 2 days | 113,925.00 | | | | | 5-6 | | | 18-19 | | | 17-18 | |
| Creating & Leading High-Performance Teams (Motivating Your Team) – | 2 | 2 days | 113,925.00 | | | 3-4 | | | | 7-8 | | | | | |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov |
|--|------------|----------|-------------------------------|-----|-----|-------|-------|-------|-----|-------|-------|-------|-------|-------|
| Leading The organisation | | | | | | | | | | | | | | |
| Negotiation Skills | 2 | 2 days | 113,925.00 | | | | | | | 7-8 | | 15-16 | | |
| Critical Thinking and Innovative Skills | 3 | 3 days | 139,650.00 | | | 16-18 | | | | 20-22 | | 21-23 | | |
| Finance & Operations Strategy (Driven by Advanced Business Simulation) | 2 | 4 days | 304,150.00 | | | | | | | 19-22 | | | 18-21 | |
| Strategic Thinking and Decision-Making Skills | 2 | 3 days | 154,350.00 | | | 6-8 | | | | | | | 26-28 | |
| Corporate Branding | | | | | | | | | | | | | | |
| Branding A-Z | 3 | 3 days | 135,975.00 | | | | | 18-20 | | | 17-19 | | | 16-18 |
| | | | | | | | | | | | | | | |
| Corporate Strategy | | | | | | | | | | | | | | |
| Corporate Governance | 2 | 2 days | 128,625.00 | | | | | | 2-3 | | | | 6-7 | |
| Developing, Executing & Sustaining Strategy for Competitive Advantage | 1 | 3 days | 139,650.00 | | | | | 11-13 | | | | | | |
| | | | | | | | | | | | | | | |
| Customer Experience Management | | | | | | | | | | | | | | |
| Customer Experience Management | 3 | 2 days | 113,925.00 | | | | 21-22 | | 2-3 | | | | | 17-18 |
| Customer Relationship Management | 3 | 3 days | 128,625.00 | | | 9-11 | | | | 15-17 | | | 12-14 | |
| Delivering Service Excellence | 3 | 2 days | 113,925.00 | | | | | 5-6 | | | 18-19 | | 13-14 | |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|------------|----------|-------------------------------|-----|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| Finance | | | | | | | | | | | | | | | |
| Basic Financial Modeling | 2 | 3 days | 128,625.00 | | | | | 18-20 | | | | | 12-14 | | |
| Advanced Financial Modeling | 2 | 3 days | 135,975.00 | | | | | 25-27 | | | | | 19-21 | | |
| Financial Management & Credit Analysis | 2 | 2 days | 106,575.00 | | | | | | 9-10 | | | | | 17-18 | |
| Finance and Accounting for Non-Finance Professionals | 3 | 4 days | 154,350.00 | | | | 26-29 | | | | 16-19 | | | 22-25 | |
| Human Capital Management | | | | | | | | | | | | | | | |
| Designing and Implementing Compensation and Benefits | 2 | 2 days | 106,575.00 | | | 17-18 | | | | 28-29 | | | | | |
| Designing a Performance Management Framework | 2 | 3days | 128,625.00 | | | 23-25 | | | | | | 21-23 | | | |
| Human Resource Business Partner | 2 | 2 days | 106,575.00 | | | | | 26-27 | | | | | | 24-25 | |
| Integrated Talent Management | 2 | 3 days | 128,625.00 | | | | | | 15-17 | | | 28-30 | | | |
| Managing the HR Function | 2 | 4 days | 128,625.00 | | | | 26-29 | | | | 23-26 | | | | |
| Managing the Learning and Development Function | 2 | 2 days | 106,575.00 | | | | 13-14 | | | | | | 4-7 | | |
| Talent Acquisition: The Total Recruitment Process | 2 | 2 days | 106,575.00 | | | | | 12-13 | | | 25-26 | | | | |
| Knowledge Management | | | | | | | | | | | | | | | |
| Certified Knowledge Manager | 2 | 5 days | \$2,940.00 | | | | | 23-27 | | | | 19-23 | | | |

| Courses | No of runs | Duration | Fee(N) Exclusive of VAT | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|--|------------|----------|-------------------------------|-----|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
| Learning & Instructional Design | | | | | | | | | | | | | | | |
| e-Learning Instruction Design & e-Content Development | 2 | 4 days | 135,975.00 | | | | | | | 19-22 | | | | 22-25 | |
| Instructor-Led Course Development with Facilitation Techniques | 2 | 5 days | 176,050.00 | | | | | 23-27 | | | | | 10-14 | | |
| Operations Management | | | | | | | | | | | | | | | |
| Inventory & Warehouse Management | 2 | 4 days | 139,650.00 | | | | | | 21-24 | | | | 18-21 | | |
| Vendor and Contract Management | 2 | 4 days | 139,650.00 | | | | 26-29 | | | | 23-26 | | | | |
| Strategic Supply Chain & Procurement Management | 2 | 4 days | 147,000.00 | | | | | 17-20 | | | | 27-30 | | | |
| Facilities Management | 2 | 3 days | 128,625.00 | | | | 20-22 | | | | | | | 23-25 | |
| Risk Management & Business Analysis | | | | | | | | | | | | | | | |
| Enterprise Risk Management | 3 | 3 days | 128,625.00 | | | | | 11-13 | | 27-29 | | | 26-28 | | |
| Sales & Marketing | | | | | | | | | | | | | | | |
| Digital Marketing | 3 | 3 days | 128,625.00 | | | | 12-14 | | 22-24 | | | | 26-28 | | |
| Marketing and Business Development Skills | 2 | 3 days | 128,625.00 | | | 23-25 | | | | 27-29 | | | | | |
| Planning & Executing Marketing and Sales Strategy | 2 | 3 days | 128,625.00 | | | | 20-22 | | | | | 21-23 | | | |
| Workplace Productivity Tools | | | | | | | | | | | | | | | |
| Data Visualisation -Storytelling with Infographics | 3 | 3 days | 113,925.00 | | | | | 18-20 | | | 24-26 | | | | 7-9 |
| Basic Microsoft Excel | 3 | 2 days | 106,575.00 | | | | 21-22 | | | 21-22 | | | 20-21 | | |
| Advanced Microsoft Excel with Dashboard | 3 | 4 days | 135,975.00 | | | | 26-29 | | | 26-29 | | | 25-28 | | |

International Courses (In-Person & Virtual)



As with our other offerings, we have also adjusted our International Courses.

The New Normal has given way for new and creative methods to offer our clients the highest standards and quality of executive management development programs.

In 2022, we are introducing new partnerships with Ivy League institutions such as Cambridge University. We are also introducing brand new programs that speak to the requirements of C-suite individuals.

As much as we will still be offering these programs at the locations of our partner institutions, we are also introducing the option of running these programs virtually. The Virtual experience for International Courses has proven to be a quality experience in this New Normal, given that delegates get the opportunity to learn from experts from all over the world without necessarily having to travel to those locations.

In 2022, we will do these offerings collaboratively. We shall ensure participants walk away with new skills to transform their organisations and certificates from these highly reputable institutions.



| Courses | No of Runs | Duration | Fee(\$) | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec |
|---|------------|----------|-----------|--|-------------------------------|-----|-----|-----|-----|-------|-----|-------|-----|-------|-----|
| Creative Leadership Strategies for The Future of Work: Intellectual Forum. Jesus College, Cambridge University, United Kingdom. | 2 | 1 week | 10,000.00 | | 27 Feb -3 rd March | | | | | | | 18-22 | | | |
| Disruptive Leadership Masterclass, Jesus College, Cambridge University, United Kingdom | 2 | 1 week | 10,000.00 | | | | | | | 10-14 | | | | 14-18 | |
| Global Executive Leadership Programme; Howard University, Washington DC, USA | 1 | 1 week | 5,500.00 | <p><i>The above table gives confirmed dates specifically for the Cambridge University programs. For the Howard University and University of Pretoria programs, please call for in-plant requests.</i></p> | | | | | | | | | | | |
| Executive Driven Performance Strategy, Howard University, Washington DC | 1 | 1 week | 5,500.00 | | | | | | | | | | | | |
| Executive Management Development Programme, University of Pretoria, South Africa | 2 | 1 week | 6,500.00 | | | | | | | | | | | | |



Meet our Faculty



Meet our Faculty



Rob Taiwo
(MD/CEO)

Professional experience summary

- Rob is the Managing Director of Phillips Consulting (pcl.). He has over 20 years international experience solving complex challenges for
 - financial institutions, FTSE 100 companies and leading multinationals across the United Kingdom, Europe and West Africa. He was recognised as a future leader by his previous employer Commerzbank AG. He received the Award for Outstanding Sales and Consulting from Capgemini UK.
- His specialties include Business Strategy, Corporate Strategy, Business Transformation, Change Management, Operating Model Development, Performance Management and Cost & Benefits optimisation. With a first degree in Law, he is an alumnus of the Warwick Business School and a Fellow of the Chartered Management Institute (UK) and the Institute of Interim Managers (UK).



Francis Buamah
(Senior Partner)

Professional experience summary

- Francis is responsible for the International Development Practice at pcl. He is an executive business leader with over 20 years extensive international experience from KPMG, EY and Capgemini shaping and delivering major transformation and change programs using collaborative group working approaches to address revenue growth or cost optimisation for global companies and multinationals across the United Kingdom, Europe, USA, India & Africa. His specialties include business strategy, digital transformation and change, operating model design, accelerated solution environment workshops supply chain management, programme management with in-depth experience in people, process & technology solutions across multiple industry sectors including Banking and Finance, Manufacturing, FMCG, Energy, Utility, Insurance, Telecom, Professional Services, Central & Local Government.
- Francis is an associate member of the Institute of Management Consultants (UK) and a Certified Practitioner for Business Transformation & Change (UK). One of his key achievements include managing a global programme for an international bank to save GBP150M from indirect spend of GBP1.6B in ongoing addressable costs.

Meet our Faculty



Paul Ayim
(Senior Partner)

Professional experience summary

- Senior Partner responsible for the Digital Learning Practices. He is an executive leader with over 19 years' experience leading and driving boardroom agenda with innovative solutions for people transformation from hire to retire including providing world-class digital and classroom leading edge learning solutions.
- His experience cuts across multiple industry sectors including banking, Oil and Gas, Telecoms, Public Sector classroom leading edge learning solutions. An Executive Facilitator on Leadership & Management, Workplace Productivity, Emotional Intelligence including a well sought after and frequent speaker at International and local conferences on people strategies. His specialties include; Digital Learning, Knowledge Management, Compensation and Benefits (employee share ownership scheme), Talent Management, Employee Engagement, organisation Design, HR Policies and Procedures, Culture Alignment and Integration, Career Path & Job Grading, Performance Management, and Leadership Development.



Jason Ikegwu
(Associate Partner)

Professional experience summary

- Associate Partner responsible for the Digital Technology Transformation practice. He is the first indigenous payment card industry qualified security assessor (PCI-QSA) in West Africa. His experience spans across digital transformation of financial institutes and government establishments, technology assurance, Process improvement and implementation, Payment value chain management, project and programme management.
- Jason has a B. Tech and M.Sc. in Computer Science: Nigeria and an MBA (Business Management) from the Lagos Business School. He has over 26 professional certifications in business transformation, information security, project and programme management, IT governance, Risk Management, E-business design, platform management and business innovation.

Meet our Faculty



Olawanle Moronkeji
(Associate Partner)

Professional experience summary

- Olawanle is an Associate Partner at pcl. who provides overall strategic direction for the People Transformation practice.
- He has over 20 years of consulting experience in strategy development; HR function effectiveness; organisation effectiveness; compensation and benefits, talent management (including employee share ownership schemes); culture transformation and harmonization; change and communication management.
- He has exceptional business development, facilitation and client relationship management skills, particularly at Executive Management level cutting across the private and public sectors. He has worked on multidisciplinary and multinational projects in both the public and private sectors.
- Olawanle is a certified competent assessor by Thomas International, a member of the Chartered Institute of Personnel Management (CIPM) and Society for Human Resource Management (SHRM).



Nwaji Jibunoh
(Head of Training)

Professional experience summary

- Nwaji is responsible for the classroom training at Phillips Consulting. He is a Business Leader with over 18 years experience in developing learning intervention strategies and leading teams across several functional areas to deliver optimal client focused trainings, retreats, and psychometric assessments in the United States, The United Arab Emirates, South Africa and Nigeria.
- An expert facilitator who is certified in the Managerial Assessment of Proficiency (MAP), Knowledge Management (CKM), Emotional Intelligence (TEIQUE), and Leadership & Management Development. His specialty areas are Developing Leadership Competencies and Philosophies, organisational Development, Developing Workplace Productivity, Building & Developing Productive People, and Negotiation Skills.
- Nwaji is a graduate of Howard University in Washington DC, USA with a Bachelors in Business Administration

Meet our Faculty



Feranmi Owolabi-Okojie
(Head of Learning Innovation)

Professional experience summary

Feranmi is a trained instructional designer, certified design thinker, gamification, team building and learning & development expert with extensive experience in Talent Management and Development, Project Management, Business Partnering, Employee Engagement, Change Management, Business Transformation, Learning & Development and Corporate Communications.

As a Management Consultant she has also helped in the process transformation and reengineering of different organisations. Feranmi is a Psychology graduate; a qualified and licensed associate of the Chartered Institute of Personnel Management in Nigeria (CIPMN); A member of Association of Talent Development (ATD); A certified Health and Safety expert by the World Safety Organisation (HSE L1, L2 and L3) and a certified Management Consultant with the Centre for Management Development Nigeria (CMD).



Richard Edet
(Senior Analyst)

Professional experience summary

Richard is a Senior Analyst in the Training team at Phillips Consulting.

He is responsible for the Business Development and Client Relationship Management of the Training team.

His experience spans across providing training services specifically in organisational learning development and the implementation of organisation wide trainings in the Manufacturing, Banking, Public Sector, Tele-communications, Hospitality.

He is also an expert facilitator and delivers training in subject areas such as Time Management, Personal and HR Development., Microsoft Excel, Word and PowerPoint.

Richard holds a B.A. (Hons.) Entrepreneurial & Business Management.

Meet our Faculty



Joshua Ademuwagun
(Head of Advisory, People Transformation)

Professional experience summary

- Joshua has over 15 years of experience working with organisations of different sizes and sectors to craft their HR Strategy, optimise their structure, culture and processes. He has worked with both private and public organisations as well as NGOs on projects relating to organisational Development, HR Strategy formulation and Implementation, Compensation and Benefits (employee share ownership schemes), Learning & Development, Culture Transformation and Harmonization, Employee Engagement, Career Advisory, Coaching & Planning, Evidence-Based HR (Metrics & Analytics), Strategy & Team Building, Leadership Development, HR Project Management, Performance Management, HR Business Partnering, and Talent Acquisition.



Modupe Thomas-Owoseni
(Head of Advisory, Digital Learning)

Professional experience summary

- Modupe is a Senior Managing Consultant with the Digital Learning practice. Her professional experience spans over 15 years in the financial and consulting industries, delivering value across organisations in the private and public sector in Nigeria and Ghana. In the Digital Learning practice, she is responsible for providing strategic direction and empowering organisations with the essential tools and solutions tools.
- She leads a multi-skill team within Nigeria and Ghana in the implementation of enterprise-wide digital learning strategy adoption and Learning & Knowledge Management solutions. In addition, she is an expert facilitator in Customer Relationship Management, Negotiation Skills, Leadership Development, and Business Development & Marketing.
- Modupe is an Associate of the Chartered Institute of Bankers, Nigeria (ACIB), a Certified Knowledge Manager (CKM) KM Institute, and a Certified Practitioner in the Managerial Assessment of Proficiency (MAP)
 - She holds a BSc in Banking and Finance (Ogun State University)
 - Executive Leadership Program -Howard University

Meet our Faculty



Ben Nnatuanya
(Cybersecurity Lead, Digital & Tech Consulting)

Professional experience summary

Ben is a highly accomplished Information system and Security professional with years of experience developing strategies and providing support to organisations building strong digital and Cybersecurity ecosystems. He has more than 15 years of experience managing projects, managing M & A integrations, formulating and executing IT strategies, Business Continuity and Disaster Recovery plans, building and managing resilient networks, Implementing and managing Information Security controls. He has led complex projects and managed cross-functional resources to optimise enterprise technology and IT operations.

He brings hands-on experience across industries to address the misalignment between objectives and IT directions to achieve the right return on technology investment.

Ben has a bachelor degree in Electrical and Electronics Engineering with certifications in project management, process improvements, business continuity, risk management and information security.

Ben is an alumnus of Lagos Business School.



Micheal Oludiji Lana
(Enterprise Solution Architect)

Professional experience summary

Oludiji is a Solution Architect at pcl. He has over 20 years of extensive experience providing digital, technology, IT Governance, management systems, security and Data protection advisory services in major sectors of the economy. He helps empower organisations to entrench compliance and achieve organisational objectives.

Oludiji brings a range of technology and management capabilities to address organisational situations ranging from enterprise architecture misalignment to ineffective assurance systems. He has supported several organisations in designing, implementing, supporting and assessing Governance and management systems.

His specialities include information Technology service improvement, Assurance reviews, a range of IT assessments aimed at assessing security, value and efficiency of IT Operations, and design and assessment of Business Continuity Management systems.

Oludiji has a Bachelor degree and several professional certifications in Enterprise Architecture, information security, business Continuity, IT Service management, data protection, project management, IT Risk Management, Audit and Network Security

Meet our Faculty



Oluwatominsi Nwanchi
(Digital Strategist)

Professional experience summary

Oluwatomisin is a senior consultant at pcl. She has experience in requirement analysis, data analytics, strategic product road mapping, and agile project management methodology for public and private organisations. She has a track record of leading and implementing enterprise solutions that help individuals and organisations increase efficiency and achieve sustainable results.

She has led teams to work on technology projects across various industries - Government, Education, Telco, Finance, and FMCG. She also has experience working on digital transformation, end-to-end change process management, organisational planning, strategic roadmap development, and drawing business insights from data.

Oluwatomisin bagged her first degree in Computer Science and Master degree in Information Systems: Organisation and Change. She is an alumna of Manchester Business School and has a Certification in Business Data Analytics.



Ikenna Ndukwe
(Assistant Consultant)

Professional experience summary

Ikenna is an experienced information technology professional with a diverse background in information and cybersecurity, IT assessment and audit, IT strategy, data analytics, business continuity, and the implementation and assessment of process improvement standards and frameworks such as PCI DSS, NIST CSF, ITIL, ISO 27001, and ISO 22301.

He brings a range of technology and digital capabilities to address organisational situations focusing on business priorities, strategy formulation, IT transformation, and IT process improvement.

Ikenna has multiple professional certifications in information security, business intelligence, service management, data analytics, IT governance, risk management, and business transformation.

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